

Sales and Inventory Report
Category - Residential
Statistics for Entire MLS from 8/1/2008 - 7/31/2012

Category:1
 Area:01

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
August	2008	109	\$61,398,096	\$611,039	\$563,285	\$330,000	103	131	92.18%	1155	10.59
September	2008	74	\$31,140,246	\$442,960	\$420,814	\$320,000	142	164	95.00%	1128	15.24
October	2008	52	\$29,191,770	\$615,846	\$561,380	\$408,224	125	148	91.15%	1132	21.76
November	2008	41	\$22,823,789	\$604,114	\$556,677	\$313,500	110	138	92.14%	1087	26.51
December	2008	63	\$32,794,391	\$557,213	\$520,545	\$349,000	115	157	93.41%	1005	15.95
January	2009	42	\$14,967,486	\$368,172	\$356,368	\$289,950	93	124	96.79%	974	23.19
February	2009	48	\$24,629,618	\$543,765	\$513,117	\$276,787	126	138	94.36%	1042	21.70
March	2009	55	\$25,102,473	\$469,325	\$456,408	\$293,230	120	148	97.24%	1140	20.72
April	2009	55	\$26,148,170	\$522,470	\$475,421	\$270,000	107	148	90.99%	1229	22.34
May	2009	114	\$40,707,864	\$375,414	\$357,086	\$285,000	110	151	95.11%	1241	10.88
June	2009	128	\$44,393,449	\$363,727	\$346,823	\$274,152	95	122	95.35%	1211	9.46
July	2009	171	\$68,076,306	\$429,797	\$398,107	\$280,000	97	126	92.62%	1184	6.92
Annual:		952	\$421,373,658	\$472,943	\$442,619	\$295,000	109	139	93.58%	1127	14.20

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
August	2009	111	\$43,572,815	\$416,780	\$392,547	\$310,000	107	138	94.18%	1157	10.42
September	2009	80	\$28,313,164	\$373,204	\$353,914	\$305,020	87	113	94.83%	1169	14.61
October	2009	69	\$26,623,856	\$430,244	\$385,852	\$265,745	129	148	89.68%	1136	16.46
November	2009	103	\$33,876,986	\$338,733	\$328,902	\$270,865	115	140	97.09%	1055	10.24
December	2009	82	\$44,279,832	\$568,563	\$539,997	\$310,166	110	154	94.97%	994	12.12
January	2010	50	\$15,762,550	\$342,109	\$315,251	\$248,647	144	226	92.14%	930	18.60
February	2010	56	\$21,187,779	\$407,536	\$378,353	\$317,499	151	197	92.83%	963	17.19
March	2010	66	\$26,268,752	\$424,999	\$398,011	\$296,800	132	164	93.64%	1069	16.19
April	2010	99	\$40,519,305	\$432,024	\$409,285	\$300,000	124	165	94.73%	1190	12.02
May	2010	143	\$43,035,803	\$310,692	\$300,949	\$270,375	114	152	96.86%	1239	8.66
June	2010	196	\$71,981,839	\$376,963	\$367,254	\$297,250	69	85	97.42%	1214	6.19
July	2010	97	\$37,045,119	\$398,782	\$381,908	\$290,000	114	163	95.76%	1212	12.49
Annual:		1152	\$432,467,800	\$395,018	\$375,406	\$290,000	109	144	95.03%	1111	11.57

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August	2010	78	\$31,049,957	\$417,612	\$398,076	\$314,395	123	146	95.32%	1195	15.32
September	2010	81	\$28,631,969	\$375,951	\$353,481	\$286,314	73	97	94.02%	1181	14.58
October	2010	57	\$35,519,483	\$644,763	\$623,148	\$322,500	97	139	96.64%	1171	20.54
November	2010	73	\$30,239,325	\$440,712	\$414,237	\$277,165	92	124	93.99%	1082	14.82
December	2010	90	\$32,678,760	\$377,719	\$363,097	\$251,862	97	122	96.12%	1005	11.16
January	2011	66	\$26,579,588	\$440,621	\$402,721	\$225,000	131	158	91.39%	924	14.00
February	2011	57	\$17,216,211	\$317,831	\$302,038	\$267,500	159	232	95.03%	978	17.15
March	2011	76	\$26,464,644	\$365,445	\$348,219	\$251,500	142	183	95.28%	1070	14.07
April	2011	112	\$48,416,157	\$453,525	\$432,287	\$304,052	131	170	95.31%	1191	10.63
May	2011	129	\$42,327,505	\$340,467	\$328,120	\$279,000	89	103	96.37%	1200	9.30
June	2011	148	\$53,386,499	\$381,285	\$360,719	\$271,935	84	110	94.60%	1201	8.11
July	2011	98	\$31,191,000	\$331,299	\$318,275	\$281,000	84	106	96.06%	1184	12.08
Annual:		1065	\$403,701,098	\$398,618	\$379,062	\$279,900	105	135	95.09%	1115	12.56

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
August	2011	110	\$39,522,449	\$376,353	\$359,294	\$291,425	96	117	95.46%	1139	10.35
September	2011	78	\$26,011,427	\$345,102	\$333,479	\$264,500	79	105	96.63%	1152	14.76
October	2011	88	\$30,825,221	\$363,827	\$350,286	\$302,424	97	129	96.27%	1144	13.00
November	2011	79	\$27,959,910	\$365,604	\$353,922	\$280,000	97	104	96.80%	1066	13.49
December	2011	82	\$31,438,342	\$408,555	\$383,394	\$285,375	126	139	93.84%	984	12.00
January	2012	58	\$19,057,325	\$343,285	\$328,574	\$284,000	102	155	95.71%	931	16.05
February	2012	60	\$19,915,845	\$354,866	\$331,930	\$245,679	118	178	93.53%	934	15.56
March	2012	118	\$41,158,389	\$360,483	\$348,799	\$296,907	102	130	96.75%	981	8.31
April	2012	115	\$43,327,507	\$404,728	\$376,760	\$285,785	109	163	93.08%	1071	9.31

May	2012	138	\$46,914,753	\$348,387	\$339,961	\$289,000	102	140	97.58%	1093	7.92
June	2012	165	\$59,155,334	\$373,021	\$358,517	\$302,436	82	107	96.11%	1115	6.75
July	2012	106	\$36,869,940	\$361,194	\$347,829	\$295,000	73	89	96.29%	1097	10.34
Annual:		1197	\$422,156,442	\$368,349	\$352,678	\$290,000	97	127	95.74%	1059	10.61

Annual:	2008 - 2012	4366	\$1,679,698,998	\$405,576	\$384,722	\$289,000	105	136	94.85%	1103	12.12
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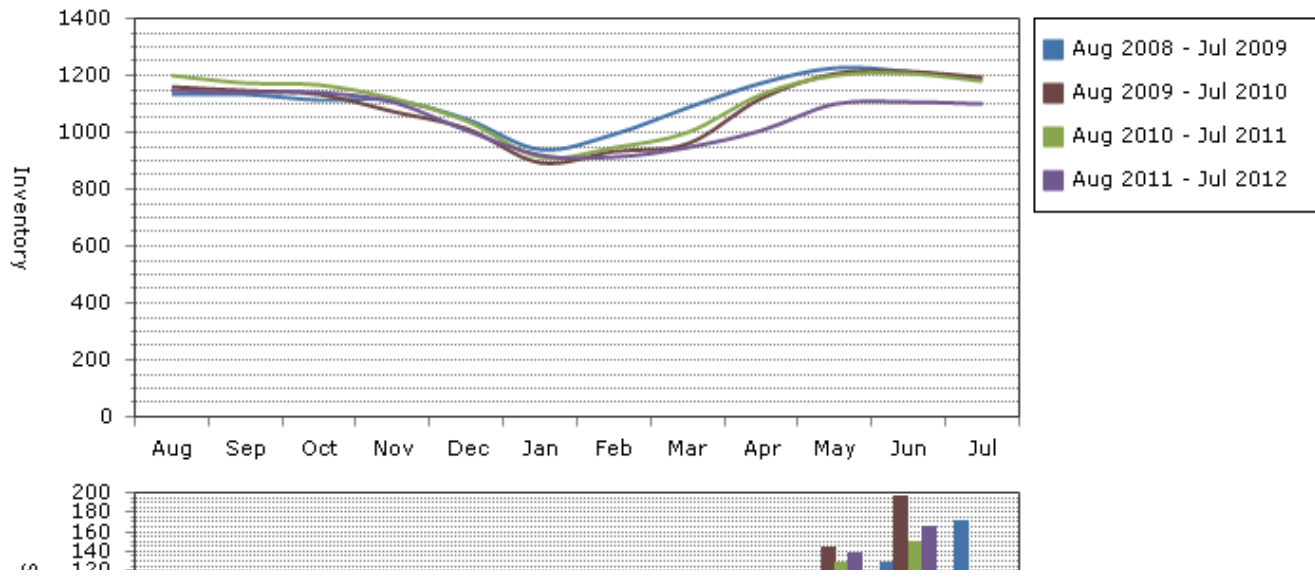
Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

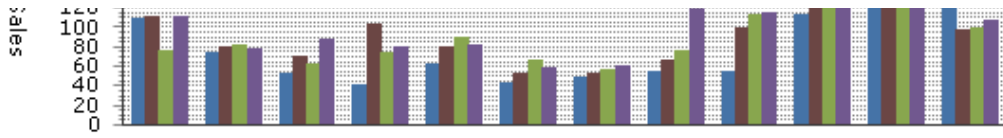
The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

Sales and Inventory: 8/1/2008 - 7/31/2012





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Prepared by JIM DUNCAN of NEST REALTY GROUP on Tuesday, August 07, 2012 3:27 PM.