





Sales and Inventory History

Friday, April 27, 2007 Category - Residential / PropType: Detached / Area: 01, 05

		Categor	y - Kesiden	tial / PropTy	ype: Detach	eu / Are	a: 01, 05	
Month	Year	Monthly Sales	Avg ListPrice	Avg Sale Price	% Diff Sell/list	Avg DOM	Curr Inventory	Months Inventory
January	2004	83	\$390,560	\$382,929	98.05%	99.0	512	6.17
February	2004	71	\$369,724	\$358,605	96.99%	102.0	517	7.28
March	2004	132	\$343,476	\$334,094	97.27%	92.0	562	4.26
April	2004	137	\$348,342	\$341,765	98.11%	79.0	571	4.17
May	2004	159	\$346,894	\$340,169	98.06%	85.0	556	3.50
June	2004	244	\$410,202	\$399,418	97.37%	65.0	562	2.30
July	2004	180	\$386,182	\$376,047	97.38%	60.0	537	2.98
August	2004	194	\$442,094	\$424,290	95.97%	62.0	539	2.78
September	2004	130	\$375,210	\$368,531	98.22%	70.0	568	4.37
October	2004	115	\$360,717	\$353,901	98.11%	61.0	539	4.69
November	2004	119	\$411,314	\$398,544	96.90%	77.0	498	4.18
December	2004	133	\$408,204	\$397,080	97.27%	81.0	425	3.20
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January		94	\$418,909	\$407,504	97.28%	85.0	436	4.64
February	-	63	\$423,576	\$402,473	95.02%	103.0	493	7.83
	2005	122	\$419,046	\$412,053	98.33%	76.0	515	4.22
April	2005	124	\$437,383	\$431,825	98.73%	66.0	599	4.83
May	2005	169	\$563,712	\$515,656	91.48%	76.0	601	3.56
June	2005	238	\$492,425	\$483,821	98.25%	45.0	586	2.46
July	2005	189	\$470,062	\$461,558	98.19%	56.0	605	3.20
	2005	178	\$483,603	\$475,275	98.28%	51.0	592	3.33
September		134	\$457,736	\$442,444	96.66%	67.0	609	4.54
October		108	\$385,696	\$379,123	98.30%	52.0	627	5.81
November	-	108	\$530,184	\$520,819	98.23%	57.0	597	5.53
December	2005	119	\$426,385	\$420,020	98.51%	68.0	543	4.56
January	2006	86	\$470,044	\$457,490	97.33%	82.0	574	6.67
February		93	\$483,421	\$474,033	98.06%	76.0	659	7.09
March	2006	113	\$424,964	\$423,674	99.70%	81.0	785	6.95
April	2006	114	\$439,065	\$431,954	98.38%	78.0	876	7.68
May	2006	155	\$431,015	\$426,985	99.06%	59.0	964	6.22
June	2006	205	\$463,570	\$454,685	98.08%	55.0	968	4.72
July	2006	154	\$438,518	\$430,753	98.23%	66.0	943	6.12
•	2006	144	\$513,856	\$495,242	96.38%	76.0	946	6.57
September	-	76	\$532,705	\$518,506	97.33%	76.0	959	12.62
October		82	\$485,673	\$465,194	95.78%	89.0	901	10.99
November		102	\$636,539	\$603,154	94.76%	103.0	834	8.18
December	-	71	\$554,713	\$530,802	95.69%	100.0	778	10.96
January		53	\$480,829	\$459,908	95.65%	105.0	771	14.55
February	-	57	\$410,314	\$400,587	97.63%	114.0	785	13.77
	2007	85	\$424,749	\$410,583	96.66%	106.0	946	11.13
Current	2007	59	\$509,388	\$489,765	96.15%	120.0	1125	19.07

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