

Sales and Inventory History

Thursday, May 31, 2007

Category - Residential / Area: 01, 05

Month	Year	Monthly Sales	Avg ListPrice	Avg Sale Price	% Diff Sell/list	Avg DOM	Curr Inventory	Months Inventory
January	2004	97	\$359,680	\$352,605	98.03%	91.0	613	6.32
February	2004	108	\$302,184	\$294,770	97.55%	89.0	630	5.83
March	2004	172	\$313,581	\$305,450	97.41%	85.0	683	3.97
April	2004	185	\$315,605	\$309,104	97.94%	75.0	682	3.69
May	2004	216	\$308,598	\$303,221	98.26%	77.0	652	3.02
June	2004	303	\$390,207	\$379,847	97.34%	62.0	655	2.16
July	2004	259	\$331,442	\$323,608	97.64%	149.0	634	2.45
August	2004	280	\$364,031	\$351,134	96.46%	60.0	666	2.38
September	2004	181	\$328,385	\$323,346	98.47%	59.0	702	3.88
October	2004	150	\$325,629	\$320,160	98.32%	55.0	689	4.59
November	2004	151	\$365,695	\$355,269	97.15%	69.0	628	4.16
December	2004	169	\$368,718	\$359,284	97.44%	73.0	549	3.25
January	2005	127	\$376,316	\$365,863	97.22%	77.0	597	4.70
February	2005	124	\$300,891	\$288,817	95.99%	68.0	635	5.12
March	2005	223	\$304,737	\$300,053	98.46%	58.0	659	2.96
April	2005	203	\$338,979	\$334,675	98.73%	55.0	737	3.63
May	2005	255	\$440,553	\$408,693	92.77%	64.0	768	3.01
June	2005	350	\$402,183	\$395,962	98.45%	38.0	760	2.17
July	2005	278	\$477,743	\$472,218	98.84%	48.0	805	2.90
August	2005	268	\$392,358	\$387,011	98.64%	42.0	780	2.91
September	2005	195	\$381,920	\$371,274	97.21%	53.0	794	4.07
October	2005	172	\$385,111	\$382,033	99.20%	44.0	892	5.19
November	2005	163	\$507,740	\$513,969	101.23%	50.0	874	5.36
December	2005	168	\$396,575	\$394,074	99.37%	58.0	836	4.98
January	2006	126	\$408,353	\$400,306	98.03%	71.0	968	7.68
February	2006	141	\$459,726	\$451,928	98.30%	66.0	1166	8.27
March	2006	169	\$375,439	\$370,114	98.58%	67.0	1379	8.16
April	2006	181	\$359,940	\$355,370	98.73%	62.0	1517	8.38
May	2006	275	\$342,401	\$335,135	97.88%	52.0	1535	5.58
June	2006	401	\$350,540	\$344,863	98.38%	49.0	1485	3.70
July	2006	323	\$321,028	\$315,593	98.31%	49.0	1441	4.46
August	2006	275	\$393,857	\$380,009	96.48%	71.0	1419	5.16
September	2006	141	\$482,037	\$472,221	97.96%	72.0	1451	10.29
October	2006	136	\$400,335	\$382,800	95.62%	88.0	1402	10.31
November	2006	155	\$497,076	\$473,301	95.22%	92.0	1294	8.35
December	2006	119	\$470,456	\$448,768	95.39%	109.0	1208	10.15
January	2007	99	\$367,811	\$353,193	96.03%	107.0	1204	12.16
February	2007	99	\$332,676	\$325,267	97.77%	100.0	1239	12.52
March	2007	167	\$335,591	\$325,289	96.93%	108.0	1413	8.46
April	2007	150	\$412,421	\$401,795	97.42%	88.0	1593	10.62
Current	2007	160	\$399,602	\$389,958	97.59%	76.0	1760	11.00

Note: The "Current Inventory" column reflects the number of active listings on the market on the 30th day of each Month.The

"Months of Inventory" column is equal to the "Current Inventory" divided by the "Monthly Sales". This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

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