

Greater Augusta Association of REALTORS
2008 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Residential													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mar	YTD
\$1 - \$49,999	0	0	1	0	0	0	0	0	0	0	0	0	1	1.37%	0.46%
\$50,000 - \$59,999	1	0	1	0	0	0	0	0	0	0	0	0	2	1.37%	0.93%
\$60,000 - \$69,999	1	1	1	0	0	0	0	0	0	0	0	0	3	1.37%	1.39%
\$70,000 - \$79,999	0	2	1	0	0	0	0	0	0	0	0	0	3	1.37%	1.39%
\$80,000 - \$89,999	3	1	1	0	0	0	0	0	0	0	0	0	5	1.37%	2.31%
\$90,000 - \$99,999	0	3	2	0	0	0	0	0	0	0	0	0	5	2.74%	2.31%
\$100,000 - \$119,999	3	8	1	0	0	0	0	0	0	0	0	0	12	1.37%	5.56%
\$120,000 - \$139,999	11	7	10	0	0	0	0	0	0	0	0	0	28	13.70%	12.96%
\$140,000 - \$159,999	11	12	9	0	0	0	0	0	0	0	0	0	32	12.33%	14.81%
\$160,000 - \$179,999	4	7	8	0	0	0	0	0	0	0	0	0	19	10.96%	8.80%
\$180,000 - \$199,999	6	10	8	0	0	0	0	0	0	0	0	0	24	10.96%	11.11%
\$200,000 - \$249,999	8	12	15	0	0	0	0	0	0	0	0	0	35	20.55%	16.20%
\$250,000 - \$299,999	7	6	8	0	0	0	0	0	0	0	0	0	21	10.96%	9.72%
\$300,000 - \$349,999	1	6	2	0	0	0	0	0	0	0	0	0	9	2.74%	4.17%
\$350,000 - \$399,999	2	3	5	0	0	0	0	0	0	0	0	0	10	6.85%	4.63%
\$400,000 - \$499,999	3	2	0	0	0	0	0	0	0	0	0	0	5	0.00%	2.31%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.93%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	62	81	73	0	0	0	0	0	0	0	0	0	216	100.00%	100.00%
Prior Year Total	51	96	93	122	124	174	129	117	91	86	81	65	240		
% Change	22%	-16%	-22%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-10%		
Current YTD	62	143	216	0	0	0	0	0	0	0	0	0			
Prior YTD	51	147	240	362	486	660	789	906	997	1,083	1,164	1,229			
% Change YTD	22%	-3%	-10%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Townhouse / Condo													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mar	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	2	0	0	0	0	0	0	0	0	0	0	2	0.00%	16.67%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	3	0	0	0	0	0	0	0	0	0	0	0	3	0.00%	25.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	3	0	0	0	0	0	0	0	0	0	3	75.00%	25.00%
\$250,000 - \$299,999	0	2	1	0	0	0	0	0	0	0	0	0	3	25.00%	25.00%
\$300,000 - \$349,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	8.33%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	3	5	4	0	0	0	0	0	0	0	0	0	12	100.00%	100.00%
Prior Year Total	4	3	5	4	7	4	7	5	4	3	7	3	12		
% Change	-25%	67%	-20%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	3	8	12	0	0	0	0	0	0	0	0	0			
Prior YTD	4	7	12	16	23	27	34	39	43	46	53	56			
% Change YTD	-25%	14%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Greater Augusta Association of REALTORS
2008 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Mobile Home

Price Ranges	Residential Sales by Price Range - Mobile Home												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mar	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	1	0	2	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	1	1	3	3	3	3			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Modular

Price Ranges	Residential Sales by Price Range - Modular												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mar	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Greater Augusta Association of REALTORS
2008 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Vacation / Resort

Price Ranges	Residential Sales by Price Range - Vacation / Resort												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mar	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	1	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	1	1	1	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Camp

Price Ranges	Residential Sales by Price Range - Camp												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mar	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	100.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	0	0	0	0	0	0	0	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	1	0	1	0	1	0	0	1	0	1	1		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	1	1	1	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	1	1	2	2	3	3	3	4	4	5			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Greater Augusta Association of REALTORS
2008 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Mar	YTD
\$1 - \$49,999	0	0	1	0	0	0	0	0	0	0	0	0	1	1.30%	0.44%
\$50,000 - \$59,999	1	0	1	0	0	0	0	0	0	0	0	0	2	1.30%	0.87%
\$60,000 - \$69,999	1	1	1	0	0	0	0	0	0	0	0	0	3	1.30%	1.31%
\$70,000 - \$79,999	1	2	1	0	0	0	0	0	0	0	0	0	4	1.30%	1.75%
\$80,000 - \$89,999	3	1	1	0	0	0	0	0	0	0	0	0	5	1.30%	2.18%
\$90,000 - \$99,999	0	3	2	0	0	0	0	0	0	0	0	0	5	2.60%	2.18%
\$100,000 - \$119,999	3	8	1	0	0	0	0	0	0	0	0	0	12	1.30%	5.24%
\$120,000 - \$139,999	11	9	10	0	0	0	0	0	0	0	0	0	30	12.99%	13.10%
\$140,000 - \$159,999	11	12	9	0	0	0	0	0	0	0	0	0	32	11.69%	13.97%
\$160,000 - \$179,999	7	7	8	0	0	0	0	0	0	0	0	0	22	10.39%	9.61%
\$180,000 - \$199,999	6	10	8	0	0	0	0	0	0	0	0	0	24	10.39%	10.48%
\$200,000 - \$249,999	8	12	18	0	0	0	0	0	0	0	0	0	38	23.38%	16.59%
\$250,000 - \$299,999	7	8	9	0	0	0	0	0	0	0	0	0	24	11.69%	10.48%
\$300,000 - \$349,999	1	7	2	0	0	0	0	0	0	0	0	0	10	2.60%	4.37%
\$350,000 - \$399,999	2	3	5	0	0	0	0	0	0	0	0	0	10	6.49%	4.37%
\$400,000 - \$499,999	3	2	0	0	0	0	0	0	0	0	0	0	5	0.00%	2.18%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.87%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	66	86	77	0	0	0	0	0	0	0	0	0	229	100.00%	100.00%
Prior Year Total	55	99	99	126	132	178	138	122	98	90	88	69	253		
% Change	20%	-13%	-22%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-9%		
Current YTD	66	152	229	0	0	0	0	0	0	0	0	0			
Prior YTD	55	154	253	379	511	689	827	949	1,047	1,137	1,225	1,294			
% Change YTD	20%	-1%	-9%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Greater Augusta Association of REALTORS
2008 Monthly Residential Sales Trend Indicator

Residential Sales by Type of Financing

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Mar	YTD
Assumption	0	0	1	0	0	0	0	0	0	0	0	0	1	1.30%	0.44%
Conventional	45	66	61	0	0	0	0	0	0	0	0	0	172	79.22%	75.11%
VA	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.44%
Cash	7	2	4	0	0	0	0	0	0	0	0	0	13	5.19%	5.68%
FHA	4	7	5	0	0	0	0	0	0	0	0	0	16	6.49%	6.99%
Owner Finance	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
ARM	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
VHDA	3	3	2	0	0	0	0	0	0	0	0	0	8	2.60%	3.49%
Other	7	7	4	0	0	0	0	0	0	0	0	0	18	5.19%	7.86%
Current Year Total	66	86	77	0	0	0	0	0	0	0	0	0	229	100.00%	100.00%

Residential Sales by Bedroom Count

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Mar	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	2	0	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.87%
2	9	10	5	0	0	0	0	0	0	0	0	0	24	6.49%	10.48%
3	39	50	53	0	0	0	0	0	0	0	0	0	142	68.83%	62.01%
4	13	19	16	0	0	0	0	0	0	0	0	0	48	20.78%	20.96%
5	3	6	3	0	0	0	0	0	0	0	0	0	12	3.90%	5.24%
6+	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.44%
Current Year Total	66	86	77	0	0	0	0	0	0	0	0	0	229	100.00%	100.00%

Residential Sales by Bathroom Count

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Mar	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	27	24	21	0	0	0	0	0	0	0	0	0	72	27.27%	31.44%
2	34	50	51	0	0	0	0	0	0	0	0	0	135	66.23%	58.95%
3	4	11	5	0	0	0	0	0	0	0	0	0	20	6.49%	8.73%
4	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.87%
5	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	66	86	77	0	0	0	0	0	0	0	0	0	229	100.00%	100.00%