

Sales and Inventory History

Tuesday, April 22, 2008

Category - Residential / Area: 01, 03, 04, 05, 08, 10, 11, 13, 16

Month	Year	Monthly Sales	Avg ListPrice	Avg Sale Price	% Diff Sell/list	Avg DOM	Curr Inventory	Months Inventory
January	2005	6	\$1,973,167	\$1,824,417	92.46%	389.0	76	12.67
February	2005	5	\$1,647,000	\$1,449,000	87.98%	445.0	79	15.80
March	2005	6	\$1,677,500	\$1,574,621	93.87%	218.0	85	14.17
April	2005	6	\$1,359,150	\$1,293,210	95.15%	102.0	92	15.33
May	2005	8	\$3,945,500	\$3,018,625	76.51%	272.0	99	12.38
June	2005	7	\$4,148,429	\$3,997,214	96.35%	186.0	100	14.29
July	2005	12	\$3,460,417	\$3,402,750	98.33%	242.0	98	8.17
August	2005	7	\$2,573,772	\$2,480,844	96.39%	229.0	100	14.29
September	2005	7	\$1,408,429	\$1,285,714	91.29%	115.0	99	14.14
October	2005	4	\$3,524,750	\$3,460,000	98.16%	134.0	102	25.50
November	2005	8	\$3,701,875	\$3,929,000	106.14%	77.0	95	11.88
December	2005	9	\$1,556,111	\$1,578,689	101.45%	77.0	95	10.56
Total		85	\$2,581,342	\$2,441,174	94.57%	207.2	93	14.10
January	2006	8	\$1,566,875	\$1,443,750	92.14%	204.0	95	11.88
February	2006	3	\$4,671,667	\$4,550,333	97.40%	122.0	105	35.00
March	2006	5	\$1,750,800	\$1,603,300	91.58%	299.0	116	23.20
April	2006	6	\$1,273,167	\$1,165,944	91.58%	216.0	136	22.67
May	2006	5	\$1,636,800	\$1,601,000	97.81%	104.0	150	30.00
June	2006	10	\$1,602,780	\$1,541,750	96.19%	75.0	148	14.80
July	2006	5	\$1,437,600	\$1,385,800	96.40%	353.0	148	29.60
August	2006	12	\$2,129,049	\$1,960,398	92.08%	129.0	158	13.17
September	2006	7	\$3,397,000	\$3,316,991	97.64%	132.0	160	22.86
October	2006	5	\$1,730,800	\$1,541,800	89.08%	111.0	153	30.60
November	2006	7	\$2,989,857	\$2,635,000	88.13%	133.0	141	20.14
December	2006	10	\$1,872,688	\$1,707,422	91.17%	141.0	126	12.60
Total		83	\$2,171,590	\$2,037,791	93.84%	168.3	136	22.21
January	2007	3	\$1,208,333	\$1,133,000	93.77%	126.0	121	40.33
February	2007	2	\$1,422,500	\$1,475,000	103.69%	322.0	122	61.00
March	2007	5	\$1,279,800	\$1,192,800	93.20%	107.0	132	26.40
April	2007	7	\$1,402,571	\$1,293,429	92.22%	151.0	145	20.71
May	2007	9	\$1,530,444	\$1,377,053	89.98%	166.0	160	17.78
June	2007	8	\$1,490,875	\$1,379,062	92.50%	54.0	165	20.63
July	2007	4	\$2,385,500	\$2,163,750	90.70%	192.0	165	41.25
August	2007	9	\$2,145,444	\$1,985,972	92.57%	185.0	160	17.78
September	2007	3	\$1,425,750	\$1,319,100	92.52%	61.0	167	55.67
October	2007	5	\$2,342,000	\$2,065,000	88.17%	111.0	163	32.60
November	2007	7	\$1,349,095	\$1,228,667	91.07%	39.0	160	22.86

December	2007	3	\$1,870,000	\$1,706,250	91.24%	261.0	153	51.00
Total								
		65	\$1,654,359	\$1,526,590	92.28%	147.9	151	34.00
January	2008	6	\$1,519,625	\$1,342,125	88.32%	102.0	147	24.50
February	2008	8	\$1,786,234	\$1,587,861	88.89%	249.0	160	20.00
March	2008	2	\$1,137,500	\$1,062,500	93.41%	158.0	167	83.50
Total								
		16	\$1,481,120	\$1,330,829	89.85%	169.7	158	42.67
Total								
	2005-2008	249	\$1,972,103	\$1,834,096	93.00%	173.3	135	28.25

Note: The "Current Inventory" column reflects the number of active listings on the market on the 16th day of each Month. The "Months of Inventory" column is equal to the "Current Inventory" divided by the "Monthly Sales". This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

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