

# Sales and Inventory History

Monday, August 24, 2009

Category - Residential

Month	Year	Monthly Sales	Avg ListPrice	Avg Sale Price	% Diff Sell/list	Avg DOM	Curr Inventory	Months Inventory
January	2006	199	\$390,792	\$379,617	97.14%	75.0	1502	7.55
February	2006	210	\$406,229	\$398,665	98.14%	69.0	1709	8.14
March	2006	254	\$355,797	\$349,909	98.35%	72.0	1949	7.67
April	2006	279	\$333,370	\$327,833	98.34%	71.0	2152	7.71
May	2006	389	\$326,918	\$321,187	98.25%	60.0	2254	5.79
June	2006	525	\$338,820	\$333,385	98.40%	51.0	2285	4.35
July	2006	420	\$313,322	\$307,934	98.28%	54.0	2253	5.36
August	2006	379	\$370,373	\$358,537	96.80%	73.0	2233	5.89
September	2006	218	\$418,897	\$410,596	98.02%	79.0	2328	10.68
October	2006	223	\$368,914	\$354,161	96.00%	87.0	2233	10.01
November	2006	229	\$442,107	\$423,001	95.68%	90.0	2120	9.26
December	2006	192	\$423,512	\$404,773	95.58%	98.0	1977	10.30
<b>Total</b>		<b>3517</b>	<b>\$374,088</b>	<b>\$364,133</b>	<b>97.34%</b>	<b>73.3</b>	<b>2,083</b>	<b>7.75</b>
January	2007	152	\$344,886	\$332,054	96.28%	115.0	1953	12.85
February	2007	169	\$313,070	\$305,244	97.50%	105.0	2075	12.28
March	2007	263	\$325,749	\$314,977	96.69%	101.0	2213	8.41
April	2007	247	\$376,583	\$365,987	97.19%	92.0	2402	9.72
May	2007	342	\$358,680	\$349,651	97.48%	70.0	2520	7.37
June	2007	374	\$379,073	\$369,576	97.49%	70.0	2563	6.85
July	2007	322	\$357,213	\$344,436	96.42%	77.0	2485	7.72
August	2007	317	\$392,565	\$381,163	97.10%	81.0	2474	7.80
September	2007	170	\$355,449	\$343,797	96.72%	102.0	2463	14.49
October	2007	203	\$412,751	\$396,539	96.07%	101.0	2413	11.89
November	2007	183	\$362,190	\$350,068	96.65%	92.0	2326	12.71
December	2007	162	\$398,529	\$386,480	96.98%	122.0	2257	13.93
<b>Total</b>		<b>2904</b>	<b>\$364,728</b>	<b>\$353,331</b>	<b>96.88%</b>	<b>94.0</b>	<b>2,345</b>	<b>10.50</b>
January	2008	128	\$403,819	\$384,348	95.18%	123.0	2209	17.26
February	2008	139	\$389,287	\$369,035	94.80%	149.0	2326	16.73
March	2008	166	\$340,657	\$326,910	95.96%	130.0	2489	14.99
April	2008	185	\$354,288	\$337,962	95.39%	118.0	2597	14.04
May	2008	260	\$350,766	\$333,279	95.01%	109.0	2578	9.92
June	2008	296	\$398,471	\$371,840	93.32%	109.0	2586	8.74
July	2008	285	\$430,130	\$414,230	96.30%	112.0	2543	8.92
August	2008	207	\$467,226	\$435,363	93.18%	100.0	2557	12.35
September	2008	179	\$351,983	\$334,336	94.99%	111.0	2459	13.74
October	2008	140	\$406,883	\$379,577	93.29%	121.0	2445	17.46
November	2008	96	\$443,483	\$416,472	93.91%	117.0	2365	24.64
December	2008	121	\$433,957	\$404,470	93.21%	118.0	2261	18.69
<b>Total</b>		<b>2202</b>	<b>\$397,579</b>	<b>\$375,652</b>	<b>94.48%</b>	<b>118.1</b>	<b>2,451</b>	<b>14.83</b>
January	2009	70	\$354,439	\$341,099	96.24%	94.0	2188	31.26
February	2009	101	\$405,909	\$388,064	95.60%	150.0	2305	22.82
March	2009	131	\$379,520	\$363,197	95.70%	133.0	2426	18.52
April	2009	134	\$357,589	\$331,863	92.81%	136.0	2558	19.09
May	2009	195	\$346,894	\$328,878	94.81%	110.0	2633	13.50
June	2009	258	\$310,437	\$297,423	95.81%	100.0	2583	10.01
July	2009	281	\$382,580	\$356,198	93.10%	110.0	2559	9.11

<b>Total</b>		<b>1170</b>	<b>\$362,481</b>	<b>\$343,817</b>	<b>94.85%</b>	<b>119.0</b>	<b>2,465</b>	<b>17.86</b>
<b>Total</b>	<b>2006-2009</b>	<b>9793</b>	<b>\$374,719</b>	<b>\$359,233</b>	<b>95.87%</b>	<b>101.0</b>	<b>2,336</b>	<b>12.75</b>

