



## Virginia Housing Trends Statistics

As of March 31, 2010

Prepared by

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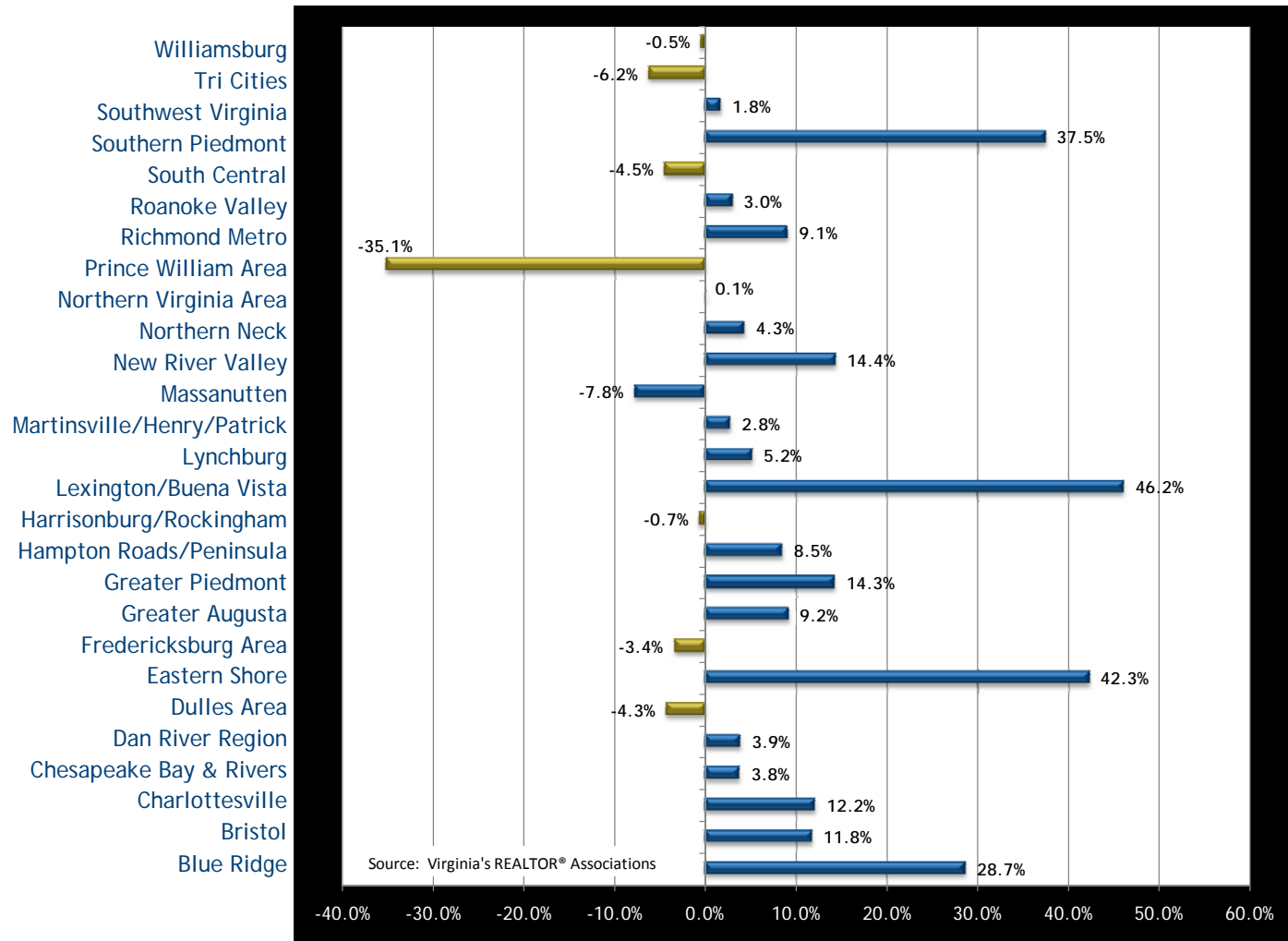


## Virginia Home Sales and Price Summary by Area: 1Q 10 vs. 1Q 09

LOCAL MULTIPLE LISTING SERVICES	Sales			Median Sales Price		
	1Q 10	1Q 09	% Change	1Q 10	1Q 09	% Change
Blue Ridge Area	399	310	28.7%	\$157,187	\$164,725	-4.6%
Bristol Area	95	85	11.8%	\$112,690	NA	
Charlottesville Area	452	403	12.2%	\$235,000	\$253,000	-7.1%
Chesapeake Bay & Rivers	162	156	3.8%	\$174,250	\$256,935	-32.2%
Dan River Region	133	128	3.9%	\$86,811	\$94,130	-7.8%
Dulles Area	894	934	-4.3%	\$347,975	\$298,242	16.7%
Eastern Shore	74	52	42.3%	\$147,226	\$163,471	-9.9%
Fredericksburg Area	819	848	-3.4%	\$200,769	\$200,311	0.2%
Greater Augusta	166	152	9.2%	\$159,000	NA	
Greater Piedmont	368	322	14.3%	\$207,764	\$184,621	12.5%
Hampton Roads/Peninsula	3,317	3,057	8.5%	\$205,000	\$212,000	-3.3%
Harrisonburg/Rockingham	146	147	-0.7%	\$177,000	\$189,000	-6.3%
Lexington/Buena Vista	38	26	46.2%	\$144,500	\$228,654	-36.8%
Lynchburg	342	325	5.2%	\$139,488	\$146,311	-4.7%
Martinsville/Henry/Patrick	73	71	2.8%	\$77,255	\$74,739	3.4%
Massanutten	83	90	-7.8%	\$132,393	\$155,828	-15.0%
New River Valley	215	188	14.4%	\$147,000	\$151,318	-2.9%
Northern Neck	96	92	4.3%	\$145,740	\$156,649	-7.0%
Northern Virginia Area	3,453	3,449	0.1%	\$366,407	\$325,400	12.6%
Prince William Area	1,530	2,359	-35.1%	\$221,284	\$167,452	32.1%
Richmond Metro	1,643	1,506	9.1%	\$190,067	\$198,702	-4.3%
Roanoke Valley	648	629	3.0%	\$150,599	\$148,284	1.6%
South Central	64	67	-4.5%	\$126,172	\$119,593	5.5%
Southern Piedmont	44	32	37.5%	\$111,500	\$119,131	-6.4%
Southwest Virginia	174	171	1.8%	\$116,708	\$123,144	-5.2%
Tri Cities	166	177	-6.2%	\$124,857	\$144,802	-13.8%
Williamsburg	219	220	-0.5%	\$256,784	\$275,684	-6.9%
<b>Totals/Averages</b>	<b>15,813</b>	<b>15,996</b>	<b>-1.1%</b>	<b>\$236,877</b>	<b>\$220,935</b>	<b>7.2%</b>
<b>4Q09 Totals/Averages</b>	<b>23,904</b>		<b>-33.8%</b>	<b>\$244,108</b>		<b>-3.0%</b>

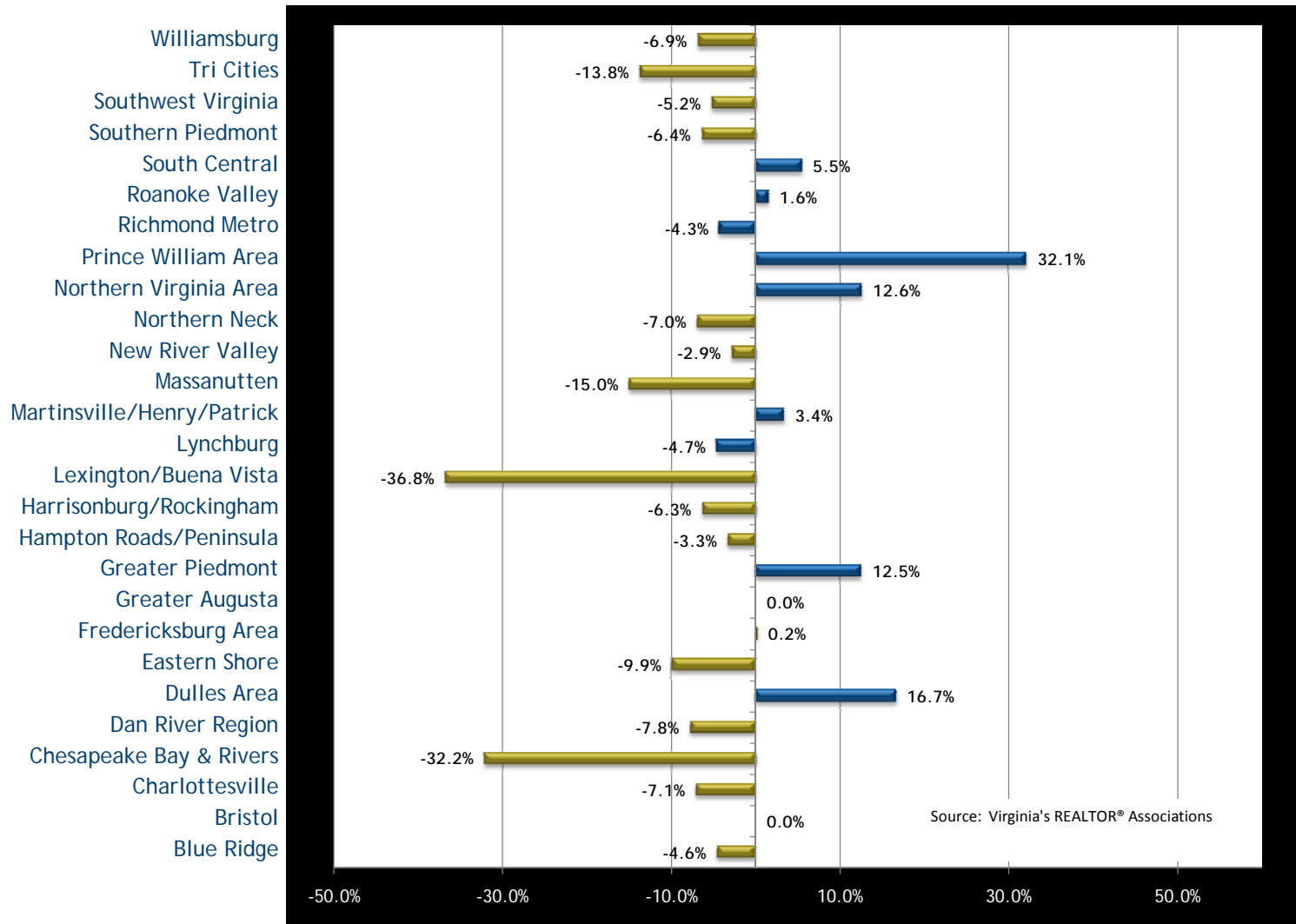


### Virginia Percentage Change in Sales by Area: 1Q 10 vs. 1Q 09





### Virginia Percentage Change in Median Sales Price by Area: 1Q 10 vs. 1Q 09





### 2010 Foreclosures by Area and Quarter

Association	1Q 10	2Q 10	3Q 10	4Q 10
Blue Ridge Area	544	0	0	0
Bristol	15	0	0	0
Charlottesville Area	306	0	0	0
Chesapeake Bay & Rivers	111	0	0	0
Dan River Region	172	0	0	0
Dulles Area	911	0	0	0
Eastern Shore	17	0	0	0
Fredericksburg Area	1,153	0	0	0
Greater Augusta	52	0	0	0
Greater Piedmont	587	0	0	0
Hampton Roads/Peninsula	3,619	0	0	0
Harrisonburg/Rockingham	0	0	0	0
Lexington/Buena Vista	17	0	0	0
Lynchburg	140	0	0	0
Martinsville/Henry/Patrick	20	0	0	0
Massanutten	106	0	0	0
New River Valley	128	0	0	0
Northern Neck	15	0	0	0
Northern Virginia Area	2,750	0	0	0
Prince William Area	1,819	0	0	0
Richmond Metro	2,165	0	0	0
Roanoke Valley	402	0	0	0
South Central	51	0	0	0
Southern Piedmont	14	0	0	0
Southwest Virginia	17	0	0	0
Tri Cities	300	0	0	0
Williamsburg	113	0	0	0
<i>Total</i>	15,544	0	0	0
<i>Others</i>	19	0	0	0
<i>Virginia Total</i>	15,563	0	0	0

Source: RealtyTrac



### Virginia Percentage Change in Foreclosures by Area: 1Q 10 vs. 1Q 09

