

Sales and Inventory Report

Category - Residential

Statistics for Entire MLS from 6/1/2006 - 5/31/2010

Category:1
Area:01,05,08,10,13

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
June	2006	525	\$175,027,141	\$338,820	\$333,385	\$265,000	51	98.39%	2286	4.35
July	2006	420	\$129,332,425	\$313,322	\$307,934	\$264,500	53	98.28%	2254	5.36
August	2006	379	\$135,885,654	\$370,373	\$358,537	\$274,000	73	96.80%	2234	5.89
September	2006	218	\$89,509,864	\$418,897	\$410,595	\$265,000	79	98.01%	2329	10.68
October	2006	223	\$78,977,861	\$368,914	\$354,160	\$284,981	87	96.00%	2234	10.01
November	2006	229	\$96,867,185	\$442,107	\$423,000	\$294,200	90	95.67%	2122	9.26
December	2006	192	\$77,716,466	\$423,511	\$404,773	\$298,000	98	95.57%	1979	10.30
January	2007	152	\$50,472,181	\$344,885	\$332,053	\$272,500	115	96.27%	1955	12.86
February	2007	169	\$51,586,177	\$313,070	\$305,243	\$267,000	105	97.49%	2078	12.29
March	2007	263	\$82,838,891	\$325,749	\$314,976	\$269,000	100	96.69%	2216	8.42
April	2007	247	\$90,398,683	\$376,583	\$365,986	\$304,000	92	97.18%	2405	9.73
May	2007	342	\$119,580,629	\$358,679	\$349,650	\$285,000	69	97.48%	2523	7.37
Annual:		3359	\$1,178,193,157	\$361,024	\$350,757	\$276,000	78	97.15%	2218	7.92

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
June	2007	374	\$138,221,298	\$379,073	\$369,575	\$315,000	69	97.49%	2567	6.86
July	2007	322	\$110,908,381	\$357,212	\$344,435	\$285,000	77	96.42%	2490	7.73
August	2007	317	\$120,828,589	\$392,565	\$381,162	\$297,500	81	97.09%	2479	7.82
September	2007	170	\$58,445,540	\$355,448	\$343,797	\$290,000	101	96.72%	2469	14.52
October	2007	203	\$80,497,327	\$412,751	\$396,538	\$305,000	101	96.07%	2419	11.91
November	2007	183	\$64,062,471	\$362,190	\$350,068	\$281,000	91	96.65%	2332	12.74
December	2007	162	\$62,609,790	\$398,529	\$386,480	\$316,215	122	96.97%	2263	13.96
January	2008	128	\$49,196,549	\$403,818	\$384,348	\$295,317	122	95.17%	2216	17.31
February	2008	139	\$51,295,822	\$389,286	\$369,034	\$279,000	148	94.79%	2333	16.78
March	2008	166	\$54,267,132	\$340,656	\$326,910	\$289,950	130	95.96%	2502	15.07
April	2008	185	\$62,523,016	\$354,287	\$337,962	\$281,000	117	95.39%	2613	14.12
May	2008	260	\$86,652,633	\$350,766	\$333,279	\$269,538	109	95.01%	2595	9.98
Annual:		2609	\$939,508,548	\$373,854	\$360,102	\$291,000	99	96.32%	2440	11.22

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
June	2008	296	\$110,064,669	\$398,470	\$371,840	\$287,000	108	93.31%	2604	8.79
July	2008	285	\$118,055,441	\$430,130	\$414,229	\$291,000	111	96.30%	2563	8.99
August	2008	207	\$90,120,069	\$467,225	\$435,362	\$294,500	100	93.18%	2578	12.45
September	2008	179	\$59,846,140	\$351,982	\$334,335	\$257,732	110	94.98%	2481	13.86
October	2008	140	\$53,140,827	\$406,883	\$379,577	\$275,000	120	93.28%	2473	17.66
November	2008	96	\$39,981,351	\$443,483	\$416,472	\$295,150	116	93.90%	2394	24.93
December	2008	121	\$48,940,825	\$433,956	\$404,469	\$281,000	117	93.20%	2291	18.93
January	2009	72	\$24,550,638	\$353,273	\$340,981	\$289,950	91	96.52%	2225	30.90
February	2009	101	\$39,194,500	\$405,908	\$388,064	\$267,000	150	95.60%	2345	23.21
March	2009	132	\$47,673,535	\$377,341	\$361,163	\$257,569	132	95.71%	2465	18.67
April	2009	135	\$44,594,590	\$355,865	\$330,330	\$225,000	135	92.82%	2600	19.25
May	2009	199	\$65,739,242	\$347,921	\$330,347	\$281,440	109	94.94%	2669	13.41
Annual:		1963	\$741,901,827	\$400,316	\$377,942	\$279,000	115	94.41%	2474	15.12

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
June	2009	261	\$77,392,719	\$309,450	\$296,523	\$247,000	100	95.82%	2620	10.03
July	2009	296	\$104,032,550	\$376,399	\$351,461	\$274,000	106	93.37%	2561	8.65
August	2009	216	\$71,509,345	\$347,677	\$331,061	\$275,000	108	95.22%	2537	11.74
September	2009	174	\$54,737,977	\$329,585	\$314,586	\$277,130	96	95.44%	2496	14.34
October	2009	167	\$53,349,297	\$344,644	\$319,456	\$230,000	115	92.69%	2470	14.79
November	2009	206	\$61,717,790	\$309,794	\$299,600	\$260,832	128	96.70%	2374	11.52
December	2009	151	\$63,216,139	\$445,966	\$418,649	\$264,265	106	93.87%	2234	14.79
January	2010	103	\$28,674,043	\$294,869	\$278,388	\$228,000	111	94.41%	2101	20.39
February	2010	105	\$34,091,365	\$347,517	\$324,679	\$260,000	141	93.42%	2190	20.85
March	2010	146	\$47,160,947	\$343,514	\$323,020	\$248,500	141	94.03%	2361	16.17
April	2010	190	\$65,220,770	\$361,592	\$343,267	\$265,632	125	94.93%	2610	13.73
May	2010	249	\$72,037,533	\$299,376	\$289,307	\$250,390	106	96.63%	2716	10.90
Annual:		2264	\$733,140,475	\$341,697	\$323,825	\$257,950	113	94.76%	2439	12.92

Annual:	2006 - 2010	10195	\$3,592,744,007	\$367,581	\$352,402	\$277,000	98	95.87%	2393	11.26
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Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month. The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales". This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

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 Prepared by JIM DUNCAN of NEST REALTY GROUP on Monday, June 21, 2010 6:01 AM.