

**Sales and Inventory Report**  
**Category - Residential**  
**Statistics for Entire MLS from 9/1/2006 - 8/31/2010**

Category:1  
Property Type:DET  
Area:01,05,08,10,13

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
September	2006	153	\$75,292,750	\$501,894	\$492,109	\$325,000	82	98.05%	1711	11.18
October	2006	160	\$63,740,215	\$415,361	\$398,376	\$319,950	89	95.91%	1647	10.29
November	2006	169	\$83,664,136	\$518,845	\$495,054	\$370,000	97	95.41%	1535	9.08
December	2006	140	\$65,373,669	\$490,873	\$466,954	\$345,000	94	95.12%	1426	10.18
January	2007	103	\$39,318,843	\$396,968	\$381,736	\$330,000	109	96.16%	1358	13.18
February	2007	119	\$40,872,085	\$352,261	\$343,462	\$295,000	110	97.50%	1425	11.97
March	2007	171	\$61,398,708	\$372,433	\$359,056	\$304,900	95	96.40%	1566	9.15
April	2007	180	\$73,777,080	\$423,034	\$409,872	\$361,250	97	96.88%	1717	9.53
May	2007	239	\$95,521,545	\$411,721	\$399,671	\$320,000	76	97.07%	1816	7.59
June	2007	281	\$114,889,252	\$420,537	\$408,858	\$349,000	73	97.22%	1852	6.59
July	2007	212	\$84,801,765	\$415,574	\$400,008	\$332,500	81	96.25%	1832	8.64
August	2007	222	\$97,896,700	\$456,090	\$440,976	\$342,950	86	96.68%	1816	8.18
<b>Annual:</b>		<b>2149</b>	<b>\$896,546,748</b>	<b>\$431,931</b>	<b>\$417,192</b>	<b>\$330,000</b>	<b>88</b>	<b>96.58%</b>	<b>1642</b>	<b>9.16</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
September	2007	112	\$42,916,207	\$399,872	\$383,180	\$316,500	102	95.82%	1828	16.32
October	2007	143	\$63,174,651	\$462,350	\$441,780	\$352,000	102	95.55%	1787	12.49
November	2007	125	\$45,842,787	\$384,010	\$366,742	\$297,500	95	95.50%	1725	13.80
December	2007	109	\$46,365,678	\$440,211	\$425,373	\$370,000	120	96.62%	1660	15.22
January	2008	102	\$41,460,731	\$428,808	\$406,477	\$326,000	114	94.79%	1608	15.76
February	2008	110	\$44,327,206	\$426,280	\$402,974	\$306,000	146	94.53%	1687	15.33
March	2008	118	\$40,262,490	\$356,831	\$341,207	\$300,000	122	95.62%	1776	15.05
April	2008	139	\$51,555,115	\$389,800	\$370,900	\$317,000	119	95.15%	1870	13.45
May	2008	178	\$66,571,354	\$396,444	\$373,996	\$312,750	114	94.33%	1858	10.43
June	2008	222	\$92,068,262	\$448,061	\$414,721	\$310,220	105	92.55%	1877	8.45
July	2008	199	\$97,348,483	\$507,637	\$489,188	\$321,000	113	96.36%	1856	9.32
August	2008	153	\$78,451,055	\$551,948	\$512,751	\$352,500	108	92.89%	1862	12.16
<b>Annual:</b>		<b>1710</b>	<b>\$710,344,019</b>	<b>\$438,192</b>	<b>\$415,405</b>	<b>\$320,000</b>	<b>112</b>	<b>94.79%</b>	<b>1783</b>	<b>12.51</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
September	2008	121	\$45,708,884	\$395,752	\$377,759	\$305,000	111	95.45%	1821	15.04
October	2008	113	\$46,589,897	\$444,209	\$412,299	\$329,000	119	92.81%	1827	16.16
November	2008	71	\$33,057,756	\$500,663	\$465,602	\$320,000	113	92.99%	1776	25.01
December	2008	91	\$41,654,611	\$492,894	\$457,742	\$327,000	129	92.86%	1685	18.51
January	2009	48	\$18,217,915	\$395,265	\$379,539	\$325,088	105	96.02%	1585	33.02
February	2009	71	\$30,131,850	\$452,143	\$424,392	\$277,000	153	93.86%	1594	22.45
March	2009	97	\$39,975,658	\$435,642	\$412,120	\$290,000	128	94.60%	1653	17.04
April	2009	108	\$39,025,088	\$392,757	\$361,343	\$239,500	131	92.00%	1765	16.34
May	2009	136	\$52,253,730	\$407,016	\$384,218	\$313,000	121	94.39%	1848	13.58
June	2009	175	\$58,418,797	\$349,654	\$333,821	\$275,000	105	95.47%	1802	10.29
July	2009	213	\$84,751,841	\$430,920	\$397,895	\$307,000	114	92.33%	1762	8.27
August	2009	151	\$57,648,420	\$403,167	\$381,777	\$316,000	101	94.69%	1725	11.42
<b>Annual:</b>		<b>1395</b>	<b>\$547,434,447</b>	<b>\$418,236</b>	<b>\$392,426</b>	<b>\$298,000</b>	<b>117</b>	<b>93.82%</b>	<b>1737</b>	<b>14.94</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	% Sold/List	Current Inventory	Months Inventory
<b>September</b>	2009	131	\$43,370,532	\$346,654	\$331,072	\$309,500	105	95.50%	1662	12.68
<b>October</b>	2009	118	\$41,616,032	\$383,227	\$352,678	\$248,000	115	92.02%	1627	13.78
<b>November</b>	2009	144	\$47,986,021	\$346,641	\$333,236	\$291,000	132	96.13%	1553	10.78
<b>December</b>	2009	114	\$54,226,293	\$509,527	\$475,669	\$288,091	107	93.35%	1444	12.66
<b>January</b>	2010	78	\$22,811,093	\$306,946	\$292,449	\$231,500	109	95.27%	1368	17.53
<b>February</b>	2010	82	\$29,687,214	\$387,890	\$362,039	\$304,499	142	93.33%	1443	17.59
<b>March</b>	2010	100	\$37,793,347	\$403,430	\$377,933	\$307,500	145	93.67%	1557	15.57
<b>April</b>	2010	146	\$55,490,142	\$402,537	\$380,069	\$305,000	134	94.41%	1787	12.23
<b>May</b>	2010	179	\$57,388,640	\$334,478	\$320,606	\$289,500	107	95.85%	1819	10.16
<b>June</b>	2010	247	\$91,614,231	\$384,569	\$370,907	\$303,000	88	96.44%	1850	7.48
<b>July</b>	2010	132	\$52,619,156	\$416,234	\$398,629	\$315,770	104	95.77%	1853	14.03
<b>August</b>	2010	126	\$40,647,082	\$337,258	\$322,595	\$278,950	102	95.65%	1839	14.59
<b>Annual:</b>		<b>1597</b>	<b>\$575,249,783</b>	<b>\$379,333</b>	<b>\$360,206</b>	<b>\$293,000</b>	<b>113</b>	<b>94.95%</b>	<b>1650</b>	<b>12.39</b>

<b>Annual:</b>	<b>2006 - 2010</b>	<b>6851</b>	<b>\$2,729,574,997</b>	<b>\$418,444</b>	<b>\$398,419</b>	<b>\$310,000</b>	<b>125</b>	<b>95.21%</b>	<b>1703</b>	<b>11.93</b>
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**Note:** The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month. The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales". This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

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Prepared by JIM DUNCAN of NEST REALTY GROUP on Saturday, September 11, 2010 8:27 AM.