

**Sales and Inventory Report**  
**Category - Residential**  
**Statistics for Entire MLS from 10/1/2006 - 9/30/2010**

Category:1  
Property Type:CND  
Area:01

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2006	23	\$3,924,813	\$175,045	\$170,644	\$159,950	93	93	97.48%	174	7.56
November	2006	24	\$4,175,545	\$176,693	\$173,981	\$173,725	74	74	98.46%	178	7.41
December	2006	19	\$3,038,188	\$162,132	\$159,904	\$159,950	107	107	98.62%	146	7.68
January	2007	24	\$5,430,125	\$231,811	\$226,255	\$160,522	142	142	97.60%	156	6.50
February	2007	17	\$3,641,917	\$221,055	\$214,230	\$170,408	60	60	96.91%	156	9.17
March	2007	15	\$2,577,434	\$180,382	\$171,828	\$172,500	120	120	95.25%	155	10.33
April	2007	10	\$2,131,900	\$214,375	\$213,190	\$176,250	97	97	99.44%	160	16.00
May	2007	27	\$5,211,593	\$196,605	\$193,021	\$164,950	70	70	98.17%	169	6.25
June	2007	20	\$4,298,485	\$221,193	\$214,924	\$171,950	60	60	97.16%	188	9.40
July	2007	21	\$4,353,050	\$215,099	\$207,288	\$175,000	78	78	96.36%	160	7.61
August	2007	24	\$4,536,689	\$191,036	\$189,028	\$169,950	96	96	98.94%	140	5.83
September	2007	9	\$1,523,675	\$176,789	\$169,297	\$169,950	119	119	95.76%	130	14.44
Annual:		<b>233</b>	<b>\$44,843,414</b>	<b>\$197,181</b>	<b>\$192,461</b>	<b>\$167,325</b>	<b>91</b>	<b>91</b>	<b>97.60%</b>	<b>159</b>	<b>8.18</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2007	7	\$2,591,652	\$374,746	\$370,236	\$182,539	78	78	98.79%	134	19.14
November	2007	8	\$4,117,467	\$529,153	\$514,683	\$186,000	37	37	97.26%	130	16.25
December	2007	6	\$1,984,671	\$331,828	\$330,778	\$159,725	168	189	99.68%	121	20.16
January	2008	4	\$541,000	\$140,550	\$135,250	\$133,000	170	163	96.22%	117	29.25
February	2008	5	\$1,202,758	\$243,714	\$240,551	\$141,500	191	215	98.70%	130	26.00
March	2008	7	\$2,027,233	\$295,152	\$289,604	\$171,500	148	153	98.12%	143	20.42
April	2008	5	\$872,100	\$174,820	\$174,420	\$179,950	78	76	99.77%	153	30.60
May	2008	8	\$1,449,850	\$187,806	\$181,231	\$174,000	46	52	96.49%	156	19.50
June	2008	15	\$2,514,700	\$178,152	\$167,646	\$164,950	145	152	94.10%	156	10.40
July	2008	21	\$4,147,249	\$208,065	\$197,488	\$160,000	86	113	94.91%	146	6.95
August	2008	14	\$2,160,400	\$163,210	\$154,314	\$147,750	128	150	94.54%	144	10.28
September	2008	10	\$2,946,350	\$319,919	\$294,635	\$183,500	102	123	92.09%	127	12.70
Annual:		<b>110</b>	<b>\$26,555,430</b>	<b>\$250,878</b>	<b>\$241,413</b>	<b>\$164,950</b>	<b>110</b>	<b>123</b>	<b>96.22%</b>	<b>138</b>	<b>15.05</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2008	1	\$575,000	\$589,900	\$575,000	\$575,000	480	481	97.47%	129	129.00
November	2008	3	\$497,000	\$171,666	\$165,666	\$162,000	92	92	96.50%	122	40.66
December	2008	5	\$906,695	\$189,320	\$181,339	\$165,000	40	40	95.78%	112	22.40
January	2009	3	\$582,000	\$204,600	\$194,000	\$214,000	3	91	94.81%	125	41.66
February	2009	4	\$612,905	\$164,325	\$153,226	\$144,000	47	95	93.24%	145	36.25
March	2009	4	\$496,950	\$130,487	\$124,237	\$145,000	131	194	95.21%	153	38.25
April	2009	2	\$247,700	\$121,100	\$123,850	\$123,850	135	275	102.27%	169	84.50
May	2009	8	\$1,091,200	\$141,800	\$136,400	\$141,450	62	81	96.19%	163	20.37
June	2009	12	\$1,661,600	\$145,574	\$138,466	\$144,250	115	115	95.11%	160	13.33
July	2009	15	\$2,975,009	\$206,852	\$198,333	\$155,000	75	155	95.88%	165	11.00
August	2009	10	\$1,893,500	\$201,434	\$189,350	\$165,000	111	130	94.00%	165	16.50
September	2009	6	\$1,600,050	\$328,066	\$266,675	\$128,125	18	45	81.28%	173	28.83
Annual:		<b>73</b>	<b>\$13,139,609</b>	<b>\$192,514</b>	<b>\$179,994</b>	<b>\$150,000</b>	<b>85</b>	<b>121</b>	<b>93.49%</b>	<b>148</b>	<b>24.32</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2009	9	\$1,364,050	\$157,894	\$151,561	\$150,000	141	140	95.98%	173	19.22
November	2009	3	\$337,500	\$111,566	\$112,500	\$109,000	59	221	100.83%	168	56.00
December	2009	8	\$1,437,300	\$183,925	\$179,662	\$133,500	113	173	97.68%	160	20.00
January	2010	8	\$1,872,800	\$296,568	\$234,100	\$155,250	162	185	78.93%	143	17.87
February	2010	9	\$2,072,750	\$238,538	\$230,305	\$275,000	132	151	96.54%	146	16.22
March	2010	8	\$1,395,300	\$181,675	\$174,412	\$137,000	167	227	96.00%	142	17.75
April	2010	15	\$2,488,537	\$173,265	\$165,902	\$112,000	112	148	95.75%	131	8.73
May	2010	9	\$1,067,225	\$122,200	\$118,580	\$127,000	137	169	97.03%	132	14.66
June	2010	17	\$3,836,950	\$239,977	\$225,702	\$142,500	95	143	94.05%	126	7.41
July	2010	11	\$1,977,550	\$187,795	\$179,777	\$140,500	136	224	95.73%	123	11.18
August	2010	7	\$2,297,000	\$349,985	\$328,142	\$197,000	251	374	93.75%	114	16.28
September	2010	8	\$1,519,901	\$205,812	\$189,987	\$101,950	158	256	92.31%	108	13.50
Annual:		112	\$21,666,863	\$206,611	\$193,454	\$137,250	136	190	93.63%	139	14.89

Annual:	2006 - 2010	528	\$106,205,316	\$209,723	\$201,146	\$163,000	123	104	95.91%	146	13.27
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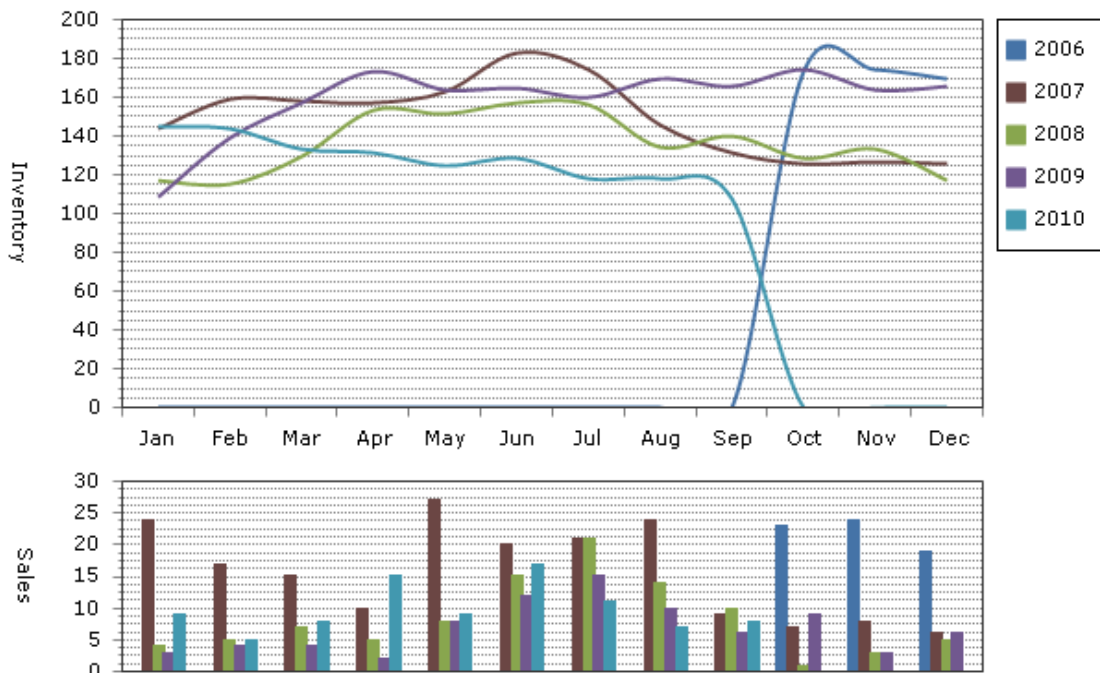
**Note:** The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

### Sales and Inventory: 10/1/2006 - 9/30/2010



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Prepared by JIM DUNCAN of NEST REALTY GROUP on Wednesday, November 10, 2010 6:50 AM.