

**Sales and Inventory Report**  
**Category - Residential**  
**Statistics for Entire MLS from 10/1/2006 - 9/30/2010**

Category:1  
Property Type:DET  
Area:01

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2006	66	\$33,841,072	\$538,792	\$512,743	\$408,500	101	101	95.16%	710	10.75
November	2006	78	\$53,472,376	\$722,031	\$685,543	\$469,884	107	107	94.94%	654	8.38
December	2006	54	\$35,860,159	\$705,011	\$664,077	\$510,950	110	110	94.19%	604	11.18
January	2007	34	\$19,104,893	\$588,739	\$561,908	\$525,000	116	116	95.44%	556	16.35
February	2007	44	\$18,427,135	\$425,120	\$418,798	\$345,101	126	126	98.51%	584	13.27
March	2007	67	\$31,642,247	\$488,789	\$472,272	\$354,900	109	109	96.62%	655	9.77
April	2007	78	\$37,229,313	\$495,709	\$477,298	\$399,950	112	112	96.28%	739	9.47
May	2007	114	\$54,995,397	\$496,271	\$482,415	\$402,500	91	91	97.20%	771	6.76
June	2007	138	\$66,428,795	\$494,408	\$481,368	\$412,500	67	67	97.36%	771	5.58
July	2007	100	\$49,332,390	\$514,300	\$493,323	\$399,950	84	84	95.92%	755	7.55
August	2007	98	\$56,833,364	\$602,170	\$579,932	\$397,500	94	94	96.30%	735	7.50
September	2007	44	\$21,957,206	\$517,636	\$499,027	\$417,450	115	115	96.40%	759	17.25
<b>Annual:</b>		<b>915</b>	<b>\$479,124,347</b>	<b>\$544,380</b>	<b>\$523,633</b>	<b>\$409,900</b>	<b>97</b>	<b>97</b>	<b>96.18%</b>	<b>691</b>	<b>9.06</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2007	61	\$35,126,479	\$612,200	\$575,843	\$443,151	108	119	94.06%	753	12.34
November	2007	48	\$20,062,072	\$444,661	\$417,959	\$314,500	90	104	93.99%	721	15.02
December	2007	46	\$23,562,400	\$537,152	\$512,226	\$424,397	119	127	95.35%	679	14.76
January	2008	40	\$20,089,630	\$531,458	\$502,240	\$387,000	136	162	94.50%	653	16.32
February	2008	38	\$23,940,504	\$681,968	\$630,013	\$399,000	130	148	92.38%	691	18.18
March	2008	46	\$19,011,800	\$432,737	\$413,300	\$370,000	121	137	95.50%	746	16.21
April	2008	56	\$27,654,800	\$526,191	\$493,835	\$374,000	136	150	93.85%	786	14.03
May	2008	78	\$37,358,214	\$507,728	\$478,951	\$394,457	115	129	94.33%	801	10.26
June	2008	87	\$50,789,235	\$650,542	\$583,784	\$381,000	95	116	89.73%	791	9.09
July	2008	96	\$64,974,012	\$702,140	\$676,812	\$404,663	122	145	96.39%	767	7.98
August	2008	77	\$54,803,698	\$775,303	\$711,736	\$385,000	108	143	91.80%	776	10.07
September	2008	45	\$23,112,237	\$538,018	\$513,605	\$492,000	147	178	95.46%	775	17.22
<b>Annual:</b>		<b>718</b>	<b>\$400,485,081</b>	<b>\$595,344</b>	<b>\$557,778</b>	<b>\$390,000</b>	<b>117</b>	<b>136</b>	<b>93.69%</b>	<b>745</b>	<b>12.45</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2008	42	\$26,560,205	\$698,702	\$632,385	\$459,428	128	147	90.50%	786	18.71
November	2008	29	\$19,884,789	\$749,801	\$685,682	\$340,000	118	158	91.44%	758	26.13
December	2008	47	\$28,877,295	\$661,792	\$614,410	\$425,000	130	180	92.84%	696	14.80
January	2009	22	\$9,910,000	\$469,591	\$450,454	\$352,450	123	156	95.92%	640	29.09
February	2009	32	\$19,441,165	\$653,517	\$607,536	\$371,500	153	159	92.96%	639	19.96
March	2009	37	\$21,324,568	\$596,876	\$576,339	\$377,000	144	161	96.55%	706	19.08
April	2009	38	\$22,799,233	\$668,492	\$599,979	\$315,000	117	154	89.75%	778	20.47
May	2009	73	\$31,225,862	\$454,678	\$427,751	\$344,000	131	176	94.07%	813	11.13
June	2009	67	\$30,523,877	\$483,289	\$455,580	\$375,000	99	141	94.26%	783	11.68
July	2009	107	\$52,855,856	\$542,954	\$493,979	\$353,000	113	143	90.98%	763	7.13
August	2009	74	\$35,253,390	\$511,929	\$476,397	\$356,647	100	139	93.05%	736	9.94
September	2009	52	\$20,766,312	\$423,346	\$399,352	\$367,500	114	145	94.33%	733	14.09
<b>Annual:</b>		<b>620</b>	<b>\$319,422,552</b>	<b>\$555,628</b>	<b>\$515,197</b>	<b>\$365,000</b>	<b>119</b>	<b>153</b>	<b>92.72%</b>	<b>736</b>	<b>14.24</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2009	38	\$18,352,091	\$554,497	\$482,949	\$352,500	126	157	87.09%	704	18.52
November	2009	63	\$24,781,767	\$411,719	\$393,361	\$339,000	133	163	95.54%	644	10.22
December	2009	56	\$38,533,510	\$728,312	\$688,098	\$385,600	120	174	94.47%	597	10.66
January	2010	27	\$10,023,500	\$400,677	\$371,240	\$265,000	165	284	92.65%	562	20.81
February	2010	40	\$17,702,379	\$480,377	\$442,559	\$386,255	155	207	92.12%	586	14.65
March	2010	41	\$20,989,752	\$551,023	\$511,945	\$409,000	148	176	92.90%	652	15.90
April	2010	65	\$33,060,962	\$541,687	\$508,630	\$364,000	146	187	93.89%	784	12.06
May	2010	83	\$29,629,446	\$373,125	\$356,981	\$325,000	118	164	95.67%	811	9.77
June	2010	122	\$54,210,090	\$462,759	\$444,345	\$367,450	75	94	96.02%	798	6.54
July	2010	64	\$29,949,850	\$491,057	\$467,966	\$354,000	102	145	95.29%	798	12.46
August	2010	58	\$25,251,026	\$457,789	\$435,362	\$336,750	94	104	95.10%	777	13.39
September	2010	48	\$20,858,841	\$469,706	\$434,559	\$337,000	76	87	92.51%	764	15.91
Annual:		<b>705</b>	<b>\$323,343,214</b>	<b>\$487,349</b>	<b>\$458,642</b>	<b>\$355,000</b>	<b>115</b>	<b>150</b>	<b>94.10%</b>	<b>706</b>	<b>12.01</b>

Annual:	<b>2006 - 2010</b>	<b>2958</b>	<b>\$1,522,375,194</b>	<b>\$545,516</b>	<b>\$514,663</b>	<b>\$382,750</b>	<b>131</b>	<b>111</b>	<b>94.34%</b>	<b>720</b>	<b>11.68</b>
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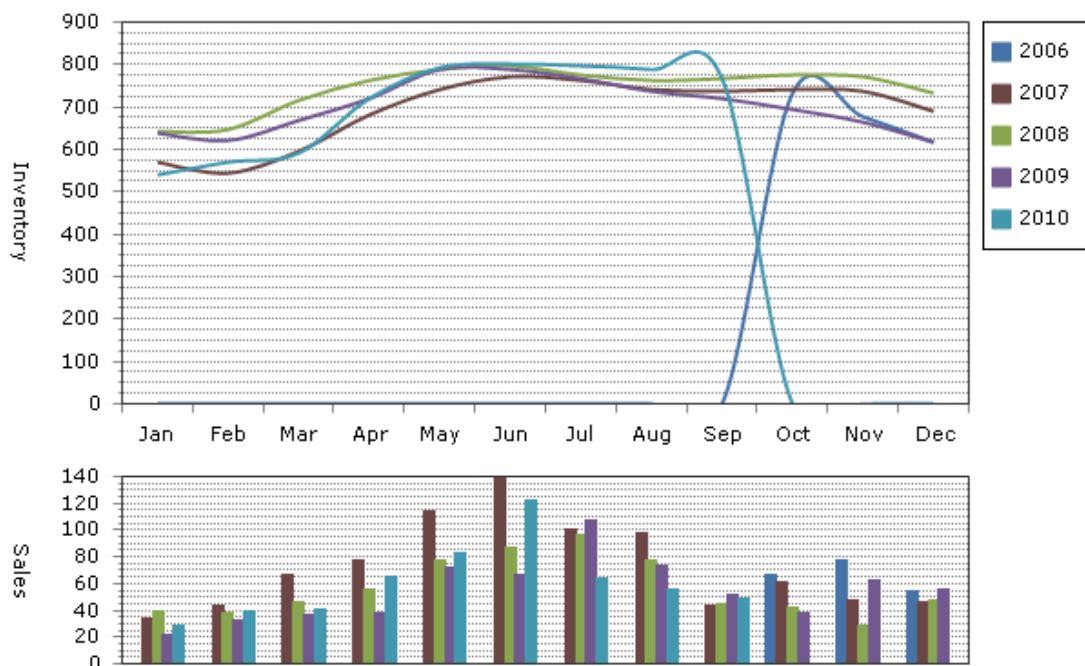
**Note:** The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

### Sales and Inventory: 10/1/2006 - 9/30/2010



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Prepared by JIM DUNCAN of NEST REALTY GROUP on Wednesday, November 10, 2010 6:48 AM.