

Sales and Inventory Report
Category - Residential
Statistics for Entire MLS from 10/1/2006 - 9/30/2010

Category:1
Property Type:CND
Area:05

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2006	5	\$957,484	\$198,186	\$191,496	\$194,900	97	97	96.62%	117	23.40
November	2006	8	\$1,739,061	\$228,319	\$217,382	\$194,429	31	31	95.20%	114	14.25
December	2006	8	\$1,641,500	\$210,275	\$205,187	\$177,450	45	45	97.58%	115	14.37
January	2007	9	\$1,668,190	\$199,787	\$185,354	\$177,000	35	35	92.77%	120	13.33
February	2007	6	\$1,041,400	\$177,433	\$173,566	\$185,850	8	8	97.82%	112	18.66
March	2007	16	\$3,086,130	\$204,283	\$192,883	\$183,900	86	86	94.41%	110	6.87
April	2007	10	\$1,770,500	\$190,460	\$177,050	\$168,450	75	75	92.95%	117	11.70
May	2007	15	\$3,365,203	\$234,203	\$224,346	\$215,000	76	76	95.79%	119	7.93
June	2007	12	\$2,677,000	\$229,530	\$223,083	\$220,000	75	75	97.19%	117	9.75
July	2007	22	\$3,811,878	\$189,316	\$173,267	\$164,950	65	65	91.52%	112	5.09
August	2007	15	\$3,247,184	\$225,600	\$216,478	\$209,900	56	56	95.95%	126	8.40
September	2007	12	\$4,367,785	\$365,578	\$363,982	\$327,500	97	97	99.56%	123	10.25
Annual:		138	\$29,373,315	\$222,745	\$212,850	\$191,950	66	66	95.55%	117	10.17

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2007	13	\$3,299,700	\$258,815	\$253,823	\$272,500	76	76	98.07%	125	9.61
November	2007	9	\$1,769,850	\$200,147	\$196,650	\$179,900	78	78	98.25%	115	12.77
December	2007	14	\$5,699,683	\$411,992	\$407,120	\$399,900	159	159	98.81%	121	8.64
January	2008	7	\$3,378,152	\$489,192	\$482,593	\$285,000	171	166	98.65%	125	17.85
February	2008	9	\$2,356,700	\$269,477	\$261,855	\$179,000	87	88	97.17%	113	12.55
March	2008	7	\$2,548,191	\$375,558	\$364,027	\$299,000	106	106	96.92%	133	19.00
April	2008	9	\$2,067,402	\$243,638	\$229,711	\$186,000	86	86	94.28%	123	13.66
May	2008	16	\$3,184,250	\$217,175	\$199,015	\$187,450	66	72	91.63%	114	7.12
June	2008	11	\$3,644,250	\$349,195	\$331,295	\$265,000	119	132	94.87%	100	9.09
July	2008	19	\$5,464,155	\$311,249	\$287,587	\$243,900	181	219	92.39%	91	4.78
August	2008	11	\$2,529,100	\$259,258	\$229,918	\$152,000	33	96	88.68%	104	9.45
September	2008	13	\$2,060,499	\$196,384	\$158,499	\$101,650	44	69	80.70%	84	6.46
Annual:		138	\$38,001,932	\$291,591	\$275,376	\$201,000	102	117	94.43%	112	9.73

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2008	5	\$954,930	\$218,740	\$190,986	\$178,000	50	50	87.31%	81	16.20
November	2008	1	\$720,000	\$779,900	\$720,000	\$720,000	271	486	92.31%	77	77.00
December	2008	6	\$1,578,400	\$299,850	\$263,066	\$193,500	26	26	87.73%	77	12.83
January	2009	2	\$739,900	\$387,400	\$369,950	\$369,950	117	125	95.49%	77	38.50
February	2009	1	\$150,000	\$199,000	\$150,000	\$150,000	650	650	75.37%	88	88.00
March	2009	0	0	0	0	0	0	0	0.00%	86	N/A
April	2009	2	\$430,000	\$231,450	\$215,000	\$215,000	452	476	92.89%	84	42.00
May	2009	10	\$1,576,000	\$183,320	\$157,600	\$124,500	85	106	85.96%	89	8.90
June	2009	14	\$3,003,500	\$231,332	\$214,535	\$166,925	139	190	92.73%	76	5.42
July	2009	9	\$1,795,259	\$211,438	\$199,473	\$180,000	44	123	94.34%	68	7.55
August	2009	7	\$1,454,500	\$219,457	\$207,785	\$184,900	119	212	94.68%	65	9.28
September	2009	7	\$1,958,400	\$303,414	\$279,771	\$217,900	117	131	92.20%	68	9.71
Annual:		64	\$14,360,889	\$246,004	\$224,388	\$178,000	114	156	91.21%	78	14.62

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2009	7	\$1,186,600	\$196,735	\$169,514	\$104,000	96	124	86.16%	72	10.28
November	2009	4	\$687,900	\$181,150	\$171,975	\$154,450	227	227	94.93%	68	17.00
December	2009	3	\$992,000	\$347,000	\$330,666	\$392,000	81	80	95.29%	68	22.66
January	2010	0	0	0	0	0	0	0	0.00%	73	N/A
February	2010	2	\$464,500	\$244,900	\$232,250	\$232,250	58	58	94.83%	76	38.00
March	2010	9	\$1,713,400	\$205,250	\$190,377	\$152,000	121	132	92.75%	77	8.55
April	2010	3	\$1,218,415	\$434,738	\$406,138	\$216,915	215	164	93.42%	91	30.33
May	2010	8	\$1,766,072	\$214,255	\$220,759	\$226,043	38	136	103.03%	91	11.37
June	2010	10	\$2,524,578	\$261,662	\$252,457	\$258,789	63	62	96.48%	94	9.40
July	2010	7	\$2,669,360	\$391,908	\$381,337	\$229,000	50	53	97.30%	94	13.42
August	2010	17	\$4,074,096	\$235,566	\$239,652	\$221,250	72	103	101.73%	94	5.52
September	2010	5	\$1,819,500	\$368,960	\$363,900	\$360,000	20	27	98.62%	99	19.80
Annual:		75	\$19,116,421	\$262,766	\$254,885	\$211,202	84	104	97.00%	83	13.28

Annual:	2006 - 2010	415	\$100,852,557	\$256,458	\$243,018	\$192,000	103	89	94.75%	98	11.33
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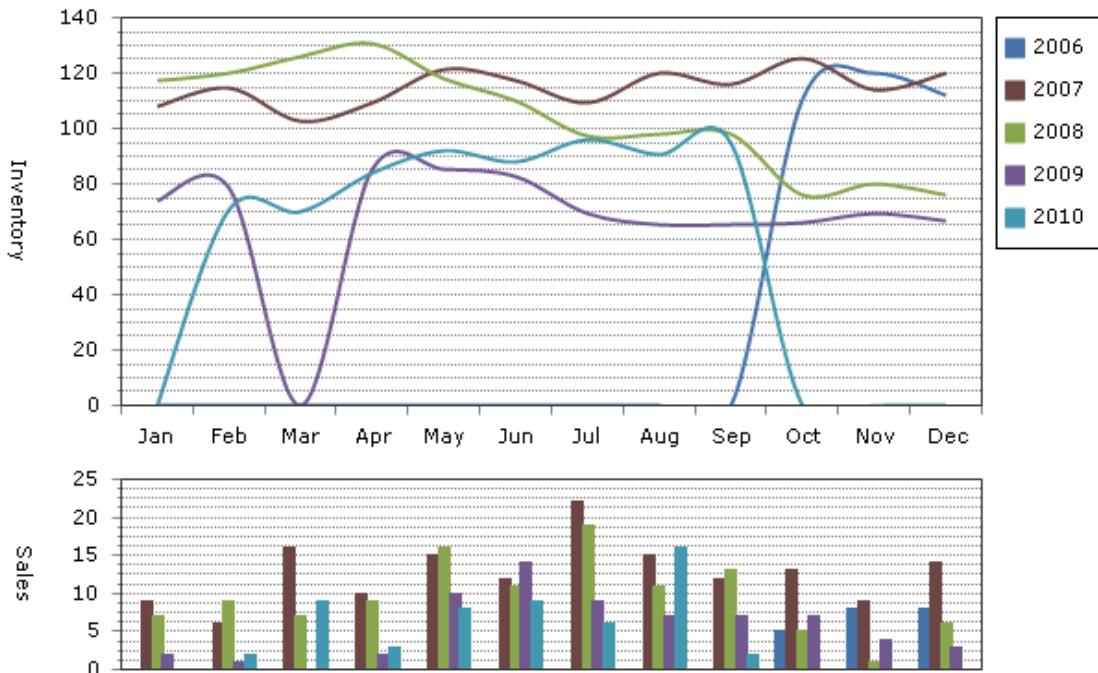
Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

Sales and Inventory: 10/1/2006 - 9/30/2010



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Prepared by JIM DUNCAN of NEST REALTY GROUP on Wednesday, November 10, 2010 6:51 AM.