

Sales and Inventory Report
Category - Residential
Statistics for Entire MLS from 10/1/2006 - 9/30/2010

Category:1
Property Type:DET
Area:05

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2006	19	\$6,045,805	\$331,044	\$318,200	\$320,000	60	60	96.12%	238	12.52
November	2006	26	\$9,154,200	\$373,975	\$352,084	\$291,600	88	88	94.14%	226	8.69
December	2006	19	\$6,971,800	\$379,657	\$366,936	\$292,000	87	87	96.64%	209	11.00
January	2007	23	\$6,449,225	\$290,134	\$280,401	\$258,000	80	80	96.64%	219	9.52
February	2007	15	\$4,898,300	\$341,173	\$326,553	\$299,500	61	61	95.71%	219	14.60
March	2007	28	\$7,969,980	\$296,067	\$284,642	\$253,750	87	87	96.14%	246	8.78
April	2007	35	\$14,095,607	\$407,030	\$402,731	\$335,000	76	76	98.94%	269	7.68
May	2007	46	\$17,360,800	\$389,137	\$377,408	\$306,000	58	58	96.98%	285	6.19
June	2007	58	\$22,129,374	\$392,194	\$381,540	\$333,000	70	70	97.28%	279	4.81
July	2007	45	\$14,408,405	\$326,477	\$320,186	\$280,000	44	44	98.07%	272	6.04
August	2007	36	\$15,243,037	\$435,250	\$423,417	\$325,000	100	100	97.28%	266	7.38
September	2007	27	\$8,934,646	\$345,347	\$330,912	\$260,000	87	87	95.82%	258	9.55
Annual:		377	\$133,661,179	\$365,744	\$354,538	\$299,900	73	73	96.93%	249	7.92

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2007	19	\$7,154,526	\$382,439	\$376,554	\$350,000	76	76	98.46%	248	13.05
November	2007	23	\$7,992,646	\$347,059	\$347,506	\$277,000	104	99	100.12%	246	10.69
December	2007	31	\$12,832,756	\$428,727	\$413,959	\$375,000	128	158	96.55%	226	7.29
January	2008	20	\$7,765,648	\$399,916	\$388,282	\$296,124	80	101	97.09%	213	10.65
February	2008	23	\$8,028,602	\$355,499	\$349,069	\$339,000	153	167	98.19%	218	9.47
March	2008	27	\$8,101,632	\$315,855	\$300,060	\$288,000	143	168	94.99%	235	8.70
April	2008	32	\$9,078,144	\$291,767	\$283,692	\$261,500	99	108	97.23%	270	8.43
May	2008	42	\$12,700,400	\$317,739	\$302,390	\$275,000	100	109	95.16%	252	6.00
June	2008	55	\$18,595,566	\$351,325	\$338,101	\$302,500	100	100	96.23%	252	4.58
July	2008	44	\$14,824,438	\$352,331	\$336,919	\$305,915	91	109	95.62%	248	5.63
August	2008	28	\$9,190,967	\$343,948	\$328,248	\$351,500	98	137	95.43%	226	8.07
September	2008	29	\$8,651,132	\$310,353	\$298,314	\$251,500	66	91	96.12%	224	7.72
Annual:		373	\$124,916,457	\$346,863	\$334,896	\$300,000	103	117	96.54%	238	7.65

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2008	17	\$4,860,988	\$300,324	\$285,940	\$249,900	62	62	95.21%	217	12.76
November	2008	14	\$4,736,913	\$353,969	\$338,350	\$352,500	85	86	95.58%	209	14.92
December	2008	11	\$4,352,416	\$440,577	\$395,674	\$290,500	180	248	89.80%	200	18.18
January	2009	7	\$1,665,000	\$256,514	\$237,857	\$205,000	115	145	92.72%	198	28.28
February	2009	17	\$5,790,883	\$361,916	\$340,640	\$315,000	119	133	94.12%	206	12.11
March	2009	17	\$4,320,340	\$276,727	\$254,137	\$247,000	161	162	91.83%	218	12.82
April	2009	20	\$4,919,925	\$263,254	\$245,996	\$233,000	151	178	93.44%	234	11.70
May	2009	26	\$10,109,500	\$413,731	\$388,826	\$299,000	99	142	93.98%	242	9.30
June	2009	48	\$14,119,056	\$306,016	\$294,147	\$256,500	100	123	96.12%	217	4.52
July	2009	51	\$15,129,250	\$311,819	\$296,651	\$270,000	80	94	95.13%	219	4.29
August	2009	25	\$8,516,055	\$348,997	\$340,642	\$315,000	100	113	97.60%	218	8.72
September	2009	22	\$6,675,200	\$312,147	\$303,418	\$277,450	77	100	97.20%	201	9.13
Annual:		275	\$85,195,526	\$326,421	\$309,801	\$270,000	103	124	94.90%	215	9.38

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
October	2009	24	\$8,646,325	\$379,239	\$360,263	\$236,500	106	108	94.99%	206	8.58
November	2009	22	\$7,292,670	\$344,841	\$331,485	\$315,000	68	74	96.12%	214	9.72
December	2009	13	\$3,634,000	\$302,769	\$279,538	\$280,000	68	68	92.32%	195	15.00
January	2010	13	\$3,443,400	\$281,215	\$264,876	\$210,000	82	89	94.19%	185	14.23
February	2010	9	\$2,287,000	\$267,400	\$254,111	\$257,500	82	114	95.03%	207	23.00
March	2010	17	\$5,376,395	\$334,484	\$316,258	\$334,285	93	128	94.55%	227	13.35
April	2010	27	\$7,613,800	\$298,910	\$281,992	\$255,000	114	138	94.34%	262	9.70
May	2010	31	\$9,440,450	\$320,183	\$304,530	\$289,500	104	119	95.11%	256	8.25
June	2010	47	\$15,716,675	\$348,738	\$334,397	\$264,675	110	142	95.88%	256	5.44
July	2010	22	\$7,114,650	\$348,831	\$323,393	\$310,100	146	200	92.70%	245	11.13
August	2010	24	\$8,523,935	\$374,466	\$355,163	\$303,450	97	134	94.84%	233	9.70
September	2010	20	\$5,825,380	\$295,131	\$291,269	\$219,000	106	170	98.69%	239	11.95
Annual:		269	\$84,914,680	\$332,059	\$315,667	\$270,000	102	128	95.06%	227	10.12

Annual:	2006 - 2010	1294	\$428,687,842	\$344,942	\$331,288	\$289,000	108	94	96.04%	232	8.60
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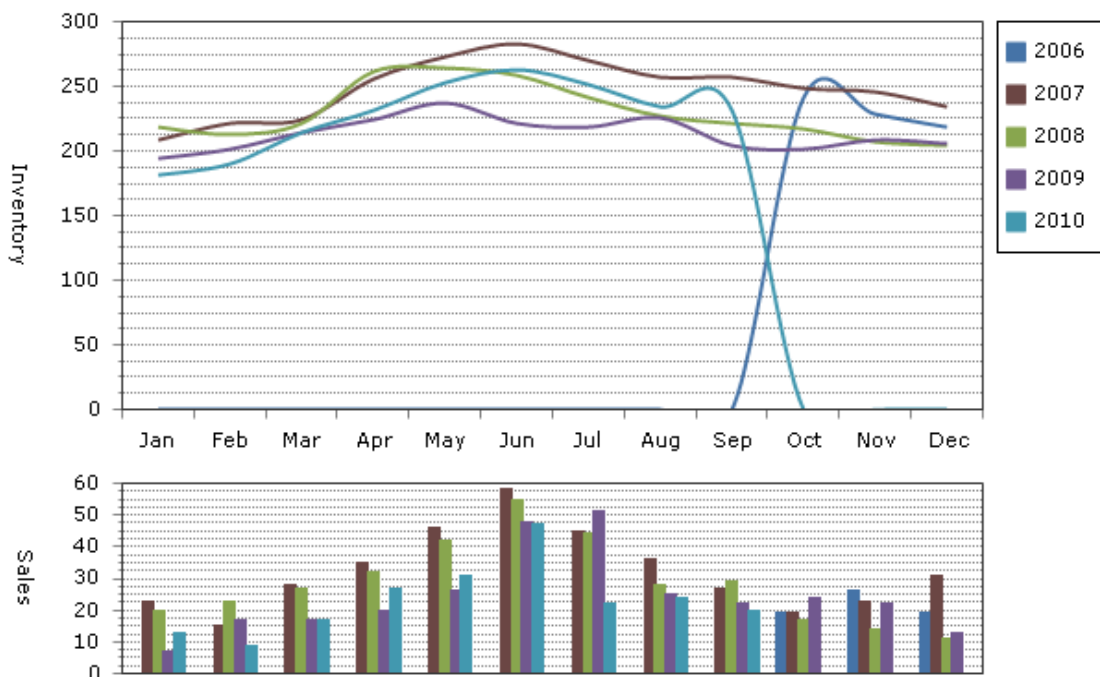
Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

Sales and Inventory: 10/1/2006 - 9/30/2010



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Prepared by JIM DUNCAN of NEST REALTY GROUP on Wednesday, November 10, 2010 6:52 AM.