

Sales and Inventory Report
Category - Residential
Statistics for Entire MLS from 12/1/2006 - 11/30/2010

Category:1
Property Type:CND
Area:01,05,08,10,13

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
December	2006	31	\$5,859,688	\$193,568	\$189,022	\$170,000	83	83	97.65%	336	10.83
January	2007	37	\$7,975,615	\$223,907	\$215,557	\$169,900	134	134	96.27%	361	9.75
February	2007	27	\$5,286,817	\$202,983	\$195,808	\$175,000	72	72	96.46%	353	13.07
March	2007	42	\$8,527,564	\$212,504	\$203,037	\$176,929	101	101	95.54%	348	8.28
April	2007	23	\$4,557,900	\$206,536	\$198,169	\$172,500	99	99	95.94%	360	15.65
May	2007	44	\$9,117,796	\$213,122	\$207,222	\$173,826	73	73	97.23%	376	8.54
June	2007	32	\$6,975,485	\$224,320	\$217,983	\$177,425	66	66	97.17%	399	12.46
July	2007	47	\$9,254,628	\$208,916	\$196,906	\$175,000	71	71	94.25%	367	7.80
August	2007	46	\$10,521,373	\$235,627	\$228,725	\$201,500	84	84	97.07%	363	7.89
September	2007	24	\$6,706,460	\$285,293	\$279,435	\$277,892	108	108	97.94%	347	14.45
October	2007	27	\$7,847,752	\$298,074	\$290,657	\$272,500	85	85	97.51%	350	12.96
November	2007	22	\$7,323,317	\$342,479	\$332,878	\$184,900	71	68	97.19%	336	15.27
Annual:		402	\$89,954,395	\$231,553	\$223,767	\$179,000	87	87	96.63%	358	10.68

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
December	2007	29	\$9,971,354	\$351,430	\$343,839	\$275,000	150	154	97.84%	328	11.31
January	2008	16	\$5,261,152	\$342,459	\$328,822	\$261,249	190	212	96.01%	333	20.81
February	2008	18	\$4,365,958	\$249,542	\$242,553	\$175,203	133	139	97.19%	342	19.00
March	2008	21	\$6,663,924	\$328,756	\$317,329	\$299,000	104	107	96.52%	370	17.61
April	2008	18	\$3,680,502	\$213,046	\$204,472	\$180,375	121	121	95.97%	368	20.44
May	2008	26	\$5,027,100	\$207,971	\$193,350	\$184,250	67	72	92.96%	364	14.00
June	2008	27	\$6,338,950	\$248,238	\$234,775	\$169,000	145	154	94.57%	353	13.07
July	2008	46	\$10,825,404	\$251,652	\$235,334	\$197,950	121	154	93.51%	334	7.26
August	2008	25	\$4,689,500	\$205,471	\$187,580	\$148,000	87	126	91.29%	346	13.84
September	2008	27	\$6,125,349	\$257,114	\$226,864	\$159,950	98	118	88.23%	310	11.48
October	2008	10	\$2,492,430	\$269,150	\$249,243	\$218,500	134	152	92.60%	307	30.70
November	2008	7	\$2,082,000	\$320,400	\$297,428	\$215,000	213	245	92.83%	300	42.85
Annual:		270	\$67,523,623	\$265,186	\$250,087	\$185,750	122	139	94.30%	338	15.02

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
December	2008	13	\$2,805,095	\$239,284	\$215,776	\$189,000	39	64	90.17%	294	22.61
January	2009	5	\$1,321,900	\$277,720	\$264,380	\$214,000	48	105	95.19%	311	62.20
February	2009	5	\$762,905	\$171,260	\$152,581	\$148,000	168	206	89.09%	350	70.00
March	2009	8	\$1,161,450	\$158,293	\$145,181	\$145,000	133	163	91.71%	352	44.00
April	2009	7	\$1,435,700	\$218,357	\$205,100	\$170,000	274	320	93.92%	364	52.00
May	2009	22	\$3,306,700	\$166,472	\$150,304	\$140,750	72	121	90.28%	359	16.31
June	2009	26	\$4,665,100	\$191,751	\$179,426	\$148,500	128	156	93.57%	355	13.65
July	2009	26	\$5,200,268	\$209,605	\$200,010	\$176,404	72	151	95.42%	353	13.57
August	2009	26	\$4,970,000	\$204,009	\$191,153	\$178,300	125	158	93.69%	355	13.65
September	2009	15	\$3,936,950	\$300,120	\$262,463	\$152,400	72	89	87.45%	371	24.73
October	2009	17	\$2,720,650	\$175,041	\$160,038	\$150,000	126	137	91.42%	373	21.94
November	2009	11	\$1,968,400	\$191,300	\$178,945	\$149,900	164	208	93.54%	356	32.36
Annual:		181	\$34,255,118	\$205,161	\$189,254	\$155,000	108	147	92.24%	349	23.13

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
December	2009	13	\$2,911,550	\$234,646	\$223,965	\$185,000	92	129	95.44%	355	27.30
January	2010	10	\$2,184,800	\$269,075	\$218,480	\$155,750	143	176	81.19%	343	34.30
February	2010	17	\$3,708,250	\$229,708	\$218,132	\$245,000	108	132	94.96%	347	20.41
March	2010	25	\$4,626,600	\$197,494	\$185,064	\$153,000	175	201	93.70%	345	13.80
April	2010	20	\$4,245,452	\$225,519	\$212,272	\$132,000	136	169	94.12%	346	17.30
May	2010	18	\$2,950,297	\$163,268	\$163,905	\$151,450	96	156	100.38%	344	19.11
June	2010	28	\$6,524,028	\$245,469	\$233,001	\$161,250	84	112	94.92%	350	12.50
July	2010	21	\$5,252,310	\$259,405	\$250,110	\$180,500	132	186	96.41%	344	16.38
August	2010	29	\$7,081,596	\$249,062	\$244,192	\$197,000	122	185	98.04%	331	11.41
September	2010	18	\$4,469,801	\$268,116	\$248,322	\$188,700	172	270	92.61%	334	18.55
October	2010	13	\$2,472,600	\$204,548	\$190,200	\$147,500	264	270	92.98%	326	25.07
November	2010	11	\$2,282,915	\$224,901	\$207,537	\$185,915	141	187	92.27%	299	27.18
Annual:		223	\$48,710,199	\$231,100	\$218,431	\$165,000	135	178	94.51%	339	18.24

Annual:	2006 - 2010	1076	\$240,443,335	\$235,459	\$223,460	\$175,000	109	129	94.90%	346	15.43
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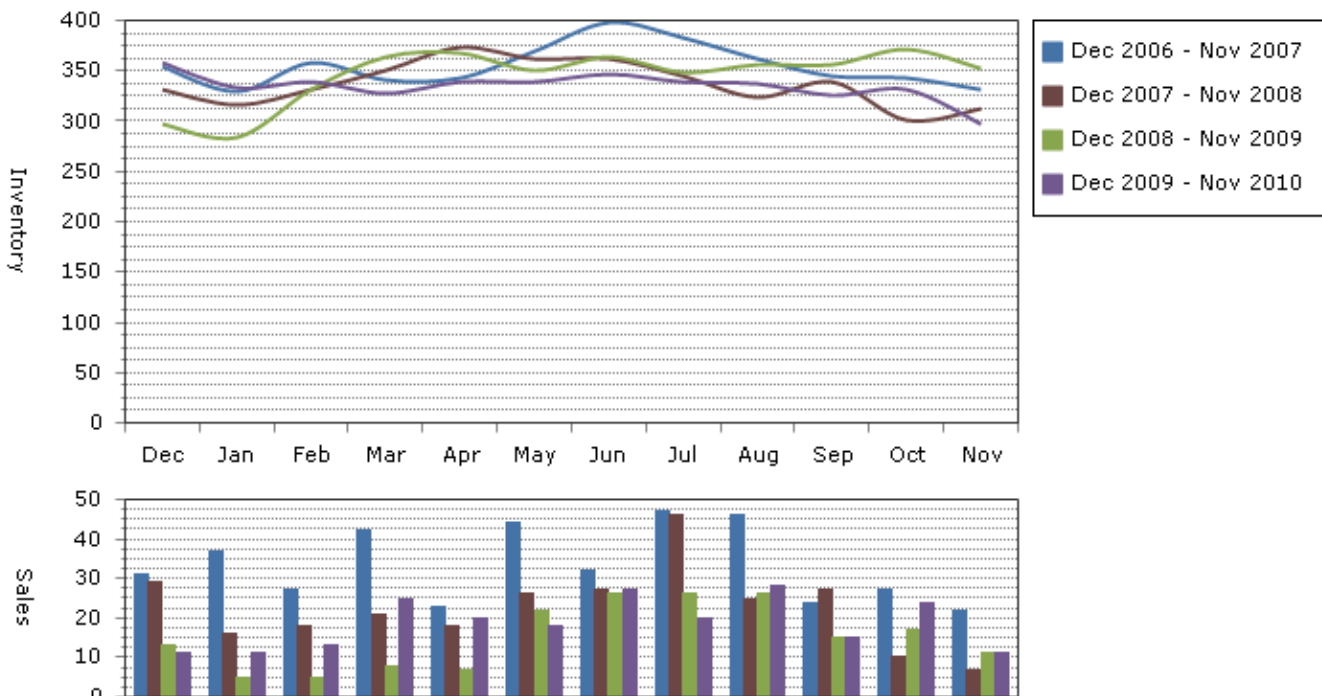
Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

Sales and Inventory: 12/1/2006 - 11/30/2010



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Prepared by JIM DUNCAN of NEST REALTY GROUP on Friday, December 31, 2010 8:49 AM.