

Sales and Inventory Report
Category - Residential
Statistics for Entire MLS from 6/1/2007 - 5/31/2011

Category:1
 Property Type:ATH
 Area:01,05,08,10,13

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
June	2007	61	\$16,356,561	\$269,248	\$268,140	\$250,000	55	55	99.58%	310	5.08
July	2007	63	\$16,851,988	\$271,456	\$267,491	\$255,700	68	68	98.53%	285	4.52
August	2007	49	\$12,410,516	\$252,085	\$253,275	\$241,400	56	56	100.47%	291	5.93
September	2007	34	\$8,822,873	\$258,631	\$259,496	\$229,500	93	93	100.33%	283	8.32
October	2007	33	\$9,474,924	\$291,650	\$287,118	\$273,678	112	112	98.44%	268	8.12
November	2007	36	\$10,896,367	\$298,471	\$302,676	\$257,450	91	95	101.40%	257	7.13
December	2007	24	\$6,272,758	\$266,132	\$261,364	\$259,032	95	97	98.20%	260	10.83
January	2008	10	\$2,474,666	\$247,103	\$247,466	\$227,200	97	117	100.14%	260	26.00
February	2008	11	\$2,602,658	\$248,018	\$236,605	\$219,000	199	208	95.39%	287	26.09
March	2008	27	\$7,340,718	\$279,224	\$271,878	\$272,428	185	158	97.36%	338	12.51
April	2008	28	\$7,287,399	\$268,790	\$260,264	\$245,000	105	98	96.82%	354	12.64
May	2008	56	\$15,054,179	\$271,870	\$268,824	\$250,000	112	126	98.87%	350	6.25
Annual:		432	\$115,845,607	\$270,642	\$268,161	\$250,730	93	94	99.08%	295	8.19

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
June	2008	47	\$11,657,457	\$250,535	\$248,031	\$225,500	103	104	99.00%	348	7.40
July	2008	40	\$9,881,554	\$249,778	\$247,038	\$242,565	92	93	98.90%	342	8.55
August	2008	29	\$6,979,514	\$245,887	\$240,672	\$239,990	66	67	97.87%	338	11.65
September	2008	31	\$8,011,907	\$263,766	\$258,448	\$238,559	121	114	97.98%	315	10.16
October	2008	17	\$4,058,500	\$239,795	\$238,735	\$259,000	122	146	99.55%	301	17.70
November	2008	18	\$4,841,595	\$265,805	\$268,977	\$263,450	93	79	101.19%	275	15.27
December	2008	17	\$4,481,119	\$267,335	\$263,595	\$279,000	116	123	98.60%	257	15.11
January	2009	19	\$5,010,823	\$267,070	\$263,727	\$262,727	68	86	98.74%	269	14.15
February	2009	25	\$8,299,745	\$321,533	\$331,989	\$273,574	138	85	103.25%	292	11.68
March	2009	27	\$6,536,427	\$232,795	\$242,089	\$251,985	144	113	103.99%	288	10.66
April	2009	20	\$4,133,802	\$204,780	\$206,690	\$191,300	106	105	100.93%	282	14.10
May	2009	41	\$10,178,812	\$249,258	\$248,263	\$240,000	88	126	99.60%	274	6.68
Annual:		331	\$84,071,255	\$254,359	\$253,991	\$247,000	103	103	99.85%	298	10.80

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
June	2009	60	\$14,308,822	\$243,192	\$238,480	\$227,000	72	87	98.06%	283	4.71
July	2009	57	\$14,080,441	\$248,744	\$247,025	\$238,500	92	104	99.30%	264	4.63
August	2009	39	\$8,890,925	\$228,610	\$227,972	\$214,900	128	136	99.72%	253	6.48
September	2009	28	\$7,430,495	\$265,508	\$265,374	\$245,457	67	77	99.94%	251	8.96
October	2009	30	\$8,632,815	\$299,310	\$287,760	\$226,750	116	128	96.14%	237	7.90
November	2009	49	\$11,258,569	\$230,453	\$229,766	\$229,300	114	122	99.70%	216	4.40
December	2009	23	\$5,563,632	\$248,668	\$241,897	\$238,630	114	144	97.27%	215	9.34
January	2010	17	\$4,206,150	\$250,554	\$247,420	\$249,050	100	143	98.74%	198	11.64
February	2010	9	\$1,837,650	\$213,222	\$204,183	\$198,000	142	179	95.76%	194	21.55
March	2010	21	\$4,741,000	\$232,038	\$225,761	\$200,000	84	108	97.29%	233	11.09
April	2010	25	\$5,868,066	\$232,184	\$234,722	\$206,800	71	99	101.09%	230	9.20
May	2010	59	\$13,650,856	\$232,339	\$231,370	\$220,000	99	123	99.58%	224	3.79
Annual:		417	\$100,469,421	\$243,824	\$240,933	\$229,000	97	115	98.81%	233	6.70

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
June	2010	68	\$16,282,236	\$233,015	\$239,444	\$240,421	64	65	102.75%	216	3.17
July	2010	27	\$6,237,569	\$234,401	\$231,021	\$215,000	127	201	98.55%	214	7.92
August	2010	19	\$4,151,686	\$222,385	\$218,509	\$187,000	183	203	98.25%	204	10.73
September	2010	29	\$7,090,882	\$244,086	\$244,513	\$240,890	59	85	100.17%	205	7.06
October	2010	11	\$2,375,542	\$216,064	\$215,958	\$214,925	52	49	99.95%	209	19.00
November	2010	18	\$4,142,358	\$235,151	\$230,131	\$230,000	55	80	97.86%	191	10.61
December	2010	25	\$5,434,804	\$215,117	\$217,392	\$220,515	69	78	101.05%	175	7.00
January	2011	21	\$3,902,445	\$193,891	\$185,830	\$186,140	154	156	95.84%	166	7.90
February	2011	13	\$3,002,669	\$238,644	\$230,974	\$197,000	147	205	96.78%	187	14.38
March	2011	28	\$5,650,447	\$207,965	\$201,801	\$195,950	81	147	97.03%	211	7.53
April	2011	13	\$2,696,005	\$212,784	\$207,385	\$227,500	74	128	97.46%	240	18.46
May	2011	35	\$8,344,275	\$236,429	\$238,407	\$237,755	83	88	100.83%	246	7.02
Annual:		307	\$69,310,918	\$226,395	\$225,768	\$225,000	90	114	99.72%	205	8.01

Annual:	2007 - 2011	1487	\$369,697,201	\$250,362	\$248,619	\$239,000	96	106	99.30%	258	8.32
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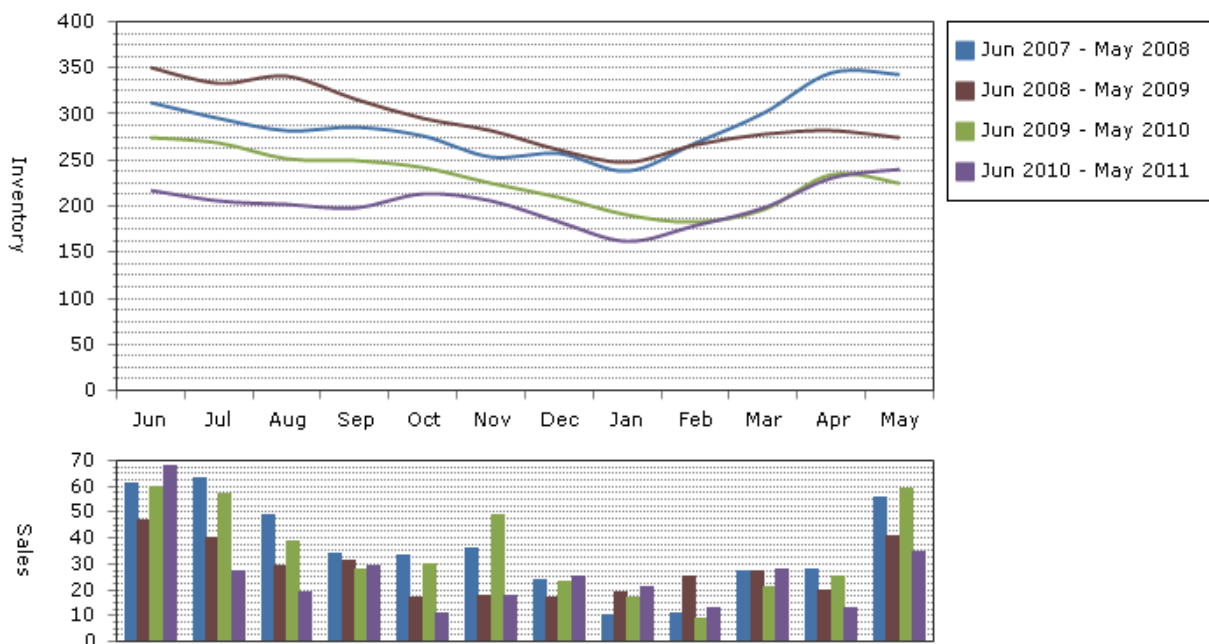
Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

Sales and Inventory: 6/1/2007 - 5/31/2011



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Prepared by JIM DUNCAN of NEST REALTY GROUP on Monday, June 06, 2011 6:58 AM.