

### Sold Summary

	Jul-2011	Jul-2010	% Change
Sold Dollar Volume	\$27,348,067	\$37,045,119	-26.18%
Avg Sold Price	\$329,495	\$381,908	-13.72%
Median Sold Price	\$297,500	\$290,000	2.59%
Units Sold	83	97	-14.43%
Avg Days on Market	102	163	-37.42%
Avg List Price for Solds	\$342,546	\$398,783	-14.10%
Avg SP to OLP Ratio	93.7%	91.2%	2.77%
Ratio of Avg SP to Avg OLP	92.9%	88.0%	5.55%
Attached Avg Sold Price	\$186,183	\$215,008	-13.41%
Detached Avg Sold Price	\$419,416	\$467,966	-10.37%
Attached Units Sold	32	33	-3.03%
Detached Units Sold	51	64	-20.31%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

### Inventory

	Jul-2011	Jul-2010	% Change
Active Listings	1,102	1,150	-4.17%
New Listings	165	186	-11.29%
New Under Contracts	26	27	-3.70%
New Contingents	75	45	66.67%
New Pending	101	72	40.28%
Current Pending	263	185	42.16%

### Financing (Sold)

Cash	16
Conventional	51
FHA	4
Other	7
Owner	0
VA	5

### Days on Market (Sold)

0	14
1 to 10	5
11 to 20	7
21 to 30	3
31 to 60	13
61 to 90	10
91 to 120	10
121 to 180	4
181 to 360	12
361 to 720	5
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	0	0	0	1	0	0	3	11	0	3
\$100,000 to \$199,999	1	1	0	5	0	0	10	61	60	81
\$200,000 to \$299,999	1	1	7	6	4	0	2	155	88	8
\$300,000 to \$399,999	0	0	5	0	11	2	0	118	14	3
\$400,000 to \$499,999	0	0	1	0	8	0	0	91	5	0
\$500,000 to \$599,999	0	0	0	0	6	0	0	82	5	0
\$600,000 to \$699,999	0	0	0	1	4	0	0	60	3	2
\$700,000 to \$799,999	0	0	0	0	1	0	0	47	1	0
\$800,000 to \$899,999	0	0	0	0	0	0	0	31	2	0
\$900,000 to \$999,999	0	0	0	0	2	0	0	28	1	0
\$1,000,000 to \$1,099,999	0	0	0	0	0	0	0	7	0	0
\$1,100,000 to \$1,199,999	0	0	0	0	0	0	0	16	0	0
\$1,200,000+	0	0	0	0	0	0	0	119	0	0
<b>Total</b>	<b>2</b>	<b>2</b>	<b>13</b>	<b>13</b>	<b>36</b>	<b>2</b>	<b>15</b>	<b>826</b>	<b>179</b>	<b>97</b>
Avg Sold Price	\$210,000	\$192,500	\$298,723	\$226,096	\$474,634	\$327,468	\$131,911			
Prev Year - Avg Sold Price	\$553,967	\$178,925	\$306,461	\$243,783	\$546,307	\$248,423	\$179,777			
Avg Sold % Change	-62.09%	7.59%	-2.52%	-7.26%	-13.12%	31.82%	-26.63%			
Prev Year - # of Solds	3	4	21	15	40	3	11			

### Active Detail