

### Sold Summary

	Jul-2011	Jul-2010	% Change
Sold Dollar Volume	\$10,758,495	\$10,383,910	3.61%
Avg Sold Price	\$298,847	\$324,497	-7.90%
Median Sold Price	\$205,750	\$292,500	-29.66%
Units Sold	36	32	12.50%
Avg Days on Market	109	159	-31.45%
Avg List Price for Solds	\$319,636	\$344,298	-7.16%
Avg SP to OLP Ratio	91.5%	91.5%	0.04%
Ratio of Avg SP to Avg OLP	88.1%	90.4%	-2.54%
Attached Avg Sold Price	\$165,362	\$326,926	-49.42%
Detached Avg Sold Price	\$374,295	\$323,393	15.74%
Attached Units Sold	13	10	30.00%
Detached Units Sold	23	22	4.55%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

### Inventory

	Jul-2011	Jul-2010	% Change
Active Listings	306	382	-19.90%
New Listings	48	65	-26.15%
New Under Contracts	10	16	-37.50%
New Contingents	30	20	50.00%
New Pendings	40	36	11.11%
Current Pendings	71	62	14.52%

### Financing (Sold)

Cash	10
Conventional	16
FHA	3
Other	5
Owner	1
VA	1

### Days on Market (Sold)

0	9
1 to 10	0
11 to 20	2
21 to 30	1
31 to 60	5
61 to 90	6
91 to 120	1
121 to 180	4
181 to 360	6
361 to 720	2
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	0	0	0	0	0	0	1	2	4	5
\$100,000 to \$199,999	2	0	3	0	0	0	9	34	17	26
\$200,000 to \$299,999	0	0	6	2	3	1	0	78	12	16
\$300,000 to \$399,999	0	0	2	0	0	0	0	37	0	8
\$400,000 to \$499,999	2	0	0	0	0	0	0	21	0	4
\$500,000 to \$599,999	0	0	1	0	1	0	0	12	1	3
\$600,000 to \$699,999	0	0	0	0	0	0	0	3	0	3
\$700,000 to \$799,999	0	0	0	0	0	0	0	2	0	0
\$800,000 to \$899,999	0	0	0	0	1	0	0	2	1	1
\$900,000 to \$999,999	0	0	0	0	1	0	0	1	1	1
\$1,000,000 to \$1,099,999	0	0	0	0	0	0	0	1	0	0
\$1,100,000 to \$1,199,999	0	0	0	0	1	0	0	1	0	0
\$1,200,000+	0	0	0	0	0	0	0	9	0	0
<b>Total</b>	<b>4</b>	<b>0</b>	<b>12</b>	<b>2</b>	<b>7</b>	<b>1</b>	<b>10</b>	<b>203</b>	<b>36</b>	<b>67</b>
Avg Sold Price	\$296,125	\$0	\$265,108	\$242,350	\$606,143	\$278,000	\$138,700			
Prev Year - Avg Sold Price	\$204,833	\$124,900	\$287,742	\$0	\$415,920	\$237,500	\$381,337			
Avg Sold % Change	44.57%	0.00%	-7.87%	0.00%	45.74%	17.05%	-63.63%			
Prev Year - # of Solds	6	1	6	0	10	2	7			

### Active Detail