

**Sales and Inventory Report**  
**Category - Residential**  
**Statistics for Entire MLS from 2/1/2010 - 1/31/2014**

Category:1  
Area:01,05

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
February	2010	68	\$24,184,279	\$382,168	\$355,651	\$285,000	137	179	93.06%	1298	19.08
March	2010	96	\$34,215,847	\$379,704	\$356,415	\$289,482	124	153	93.86%	1418	14.77
April	2010	133	\$50,174,520	\$398,294	\$377,252	\$280,000	129	162	94.71%	1568	11.78
May	2010	189	\$55,558,825	\$303,982	\$293,962	\$262,675	108	145	96.70%	1663	8.79
June	2010	261	\$92,018,262	\$363,190	\$352,560	\$281,565	78	97	97.07%	1661	6.36
July	2010	129	\$47,429,029	\$385,267	\$367,666	\$290,000	116	162	95.43%	1626	12.60
August	2010	127	\$45,168,488	\$371,201	\$355,657	\$272,800	114	140	95.81%	1588	12.50
September	2010	109	\$37,219,849	\$359,287	\$341,466	\$271,060	81	112	95.03%	1564	14.34
October	2010	71	\$39,864,483	\$581,960	\$561,471	\$312,500	90	135	96.47%	1552	21.85
November	2010	94	\$39,390,199	\$448,597	\$419,044	\$275,000	88	116	93.41%	1444	15.36
December	2010	121	\$44,196,953	\$386,344	\$365,264	\$249,900	112	141	94.54%	1344	11.10
January	2011	94	\$34,817,915	\$402,287	\$370,403	\$225,000	123	145	92.07%	1199	12.75
<b>Annual:</b>		<b>1492</b>	<b>\$544,238,649</b>	<b>\$383,185</b>	<b>\$364,771</b>	<b>\$276,560</b>	<b>105</b>	<b>136</b>	<b>95.19%</b>	<b>1494</b>	<b>12.01</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
February	2011	72	\$21,431,327	\$314,346	\$297,657	\$258,095	167	228	94.69%	1249	17.34
March	2011	109	\$35,372,295	\$338,822	\$324,516	\$241,000	134	180	95.77%	1378	12.64
April	2011	143	\$56,422,310	\$413,619	\$394,561	\$280,000	129	168	95.39%	1543	10.79
May	2011	164	\$51,985,755	\$330,618	\$316,986	\$273,000	89	106	95.87%	1582	9.64
June	2011	218	\$71,360,434	\$345,587	\$327,341	\$257,155	90	121	94.72%	1566	7.18
July	2011	139	\$44,518,495	\$336,144	\$320,276	\$265,900	83	104	95.27%	1518	10.92
August	2011	159	\$54,033,570	\$359,221	\$339,833	\$281,000	95	120	94.60%	1466	9.22
September	2011	109	\$34,157,072	\$325,230	\$313,367	\$252,000	82	105	96.35%	1453	13.33
October	2011	105	\$36,605,921	\$364,494	\$348,627	\$298,000	94	130	95.64%	1456	13.86
November	2011	102	\$33,074,935	\$336,271	\$324,264	\$255,000	90	100	96.42%	1373	13.46
December	2011	111	\$39,365,012	\$377,914	\$354,639	\$272,900	138	164	93.84%	1252	11.27
January	2012	77	\$24,158,958	\$328,689	\$313,752	\$259,000	104	148	95.45%	1157	15.02
<b>Annual:</b>		<b>1508</b>	<b>\$502,486,084</b>	<b>\$349,728</b>	<b>\$333,213</b>	<b>\$267,000</b>	<b>104</b>	<b>134</b>	<b>95.27%</b>	<b>1416</b>	<b>11.26</b>

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
February	2012	89	\$28,154,515	\$335,599	\$316,342	\$245,500	111	162	94.26%	1141	12.82
March	2012	162	\$52,002,748	\$333,650	\$321,004	\$272,500	104	128	96.20%	1231	7.59
April	2012	163	\$55,216,557	\$362,096	\$338,751	\$262,500	103	153	93.55%	1353	8.30
May	2012	195	\$62,951,957	\$331,508	\$322,830	\$280,000	95	129	97.38%	1369	7.02
June	2012	229	\$83,145,854	\$382,133	\$363,082	\$292,000	86	116	95.01%	1359	5.93
July	2012	178	\$57,475,595	\$334,652	\$322,896	\$270,000	75	87	96.48%	1287	7.23
August	2012	175	\$65,164,320	\$398,415	\$372,367	\$235,000	90	93	93.46%	1260	7.20
September	2012	136	\$56,623,755	\$517,275	\$416,351	\$272,455	121	152	80.48%	1211	8.90
October	2012	126	\$44,791,338	\$400,550	\$355,486	\$261,225	107	123	88.74%	1178	9.34
November	2012	133	\$52,148,836	\$417,990	\$392,096	\$319,000	126	151	93.80%	1101	8.27
December	2012	126	\$44,773,377	\$376,259	\$355,344	\$282,000	97	114	94.44%	1055	8.37
January	2013	98	\$27,771,322	\$299,260	\$283,380	\$242,450	106	127	94.69%	959	9.78
<b>Annual:</b>		<b>1810</b>	<b>\$630,220,174</b>	<b>\$374,327</b>	<b>\$348,187</b>	<b>\$271,655</b>	<b>100</b>	<b>125</b>	<b>93.01%</b>	<b>1209</b>	<b>8.01</b>

<b>Month</b>	<b>Year</b>	<b>Monthly Sales</b>	<b>Monthly Volume</b>	<b>Avg List \$</b>	<b>Avg Sale \$</b>	<b>Median Sold \$</b>	<b>Avg DOM</b>	<b>Avg CDOM</b>	<b>% Sold/List</b>	<b>Current Inventory</b>	<b>Months Inventory</b>
<b>February</b>	2013	89	\$34,250,482	\$406,853	\$384,836	\$270,133	106	136	94.58%	1034	11.61
<b>March</b>	2013	113	\$37,414,212	\$348,178	\$331,099	\$272,128	112	132	95.09%	1172	10.37
<b>April</b>	2013	156	\$63,580,596	\$455,793	\$407,567	\$303,000	89	113	89.41%	1225	7.85
<b>May</b>	2013	228	\$89,033,324	\$400,621	\$390,497	\$306,483	77	94	97.47%	1294	5.67
<b>June</b>	2013	256	\$93,548,224	\$381,200	\$365,422	\$296,750	74	92	95.86%	1266	4.94
<b>July</b>	2013	231	\$82,564,017	\$365,198	\$357,419	\$294,900	76	101	97.87%	1240	5.36
<b>August</b>	2013	205	\$72,869,555	\$368,165	\$355,461	\$295,000	60	76	96.54%	1200	5.85
<b>September</b>	2013	155	\$60,197,699	\$406,709	\$388,372	\$295,000	69	93	95.49%	1219	7.86
<b>October</b>	2013	142	\$54,345,793	\$400,818	\$382,716	\$302,500	90	96	95.48%	1216	8.56

<b>November</b>	2013	124	\$66,474,516	\$613,726	\$536,084	\$335,705	82	85	87.34%	1162	9.37
<b>December</b>	2013	126	\$48,688,680	\$401,597	\$386,418	\$306,542	79	90	96.22%	1061	8.42
<b>January</b>	2014	87	\$32,722,794	\$395,337	\$376,124	\$303,500	93	113	95.13%	1040	11.95
<b>Annual:</b>		<b>1912</b>	<b>\$735,689,892</b>	<b>\$406,106</b>	<b>\$384,775</b>	<b>\$298,640</b>	<b>81</b>	<b>98</b>	<b>94.74%</b>	<b>1177</b>	<b>7.38</b>

<b>Annual:</b>	<b>2010</b> - <b>2014</b>	<b>6722</b>	<b>\$2,412,634,799</b>	<b>\$379,814</b>	<b>\$358,916</b>	<b>\$280,000</b>	<b>97</b>	<b>122</b>	<b>94.49%</b>	<b>1324</b>	<b>9.45</b>
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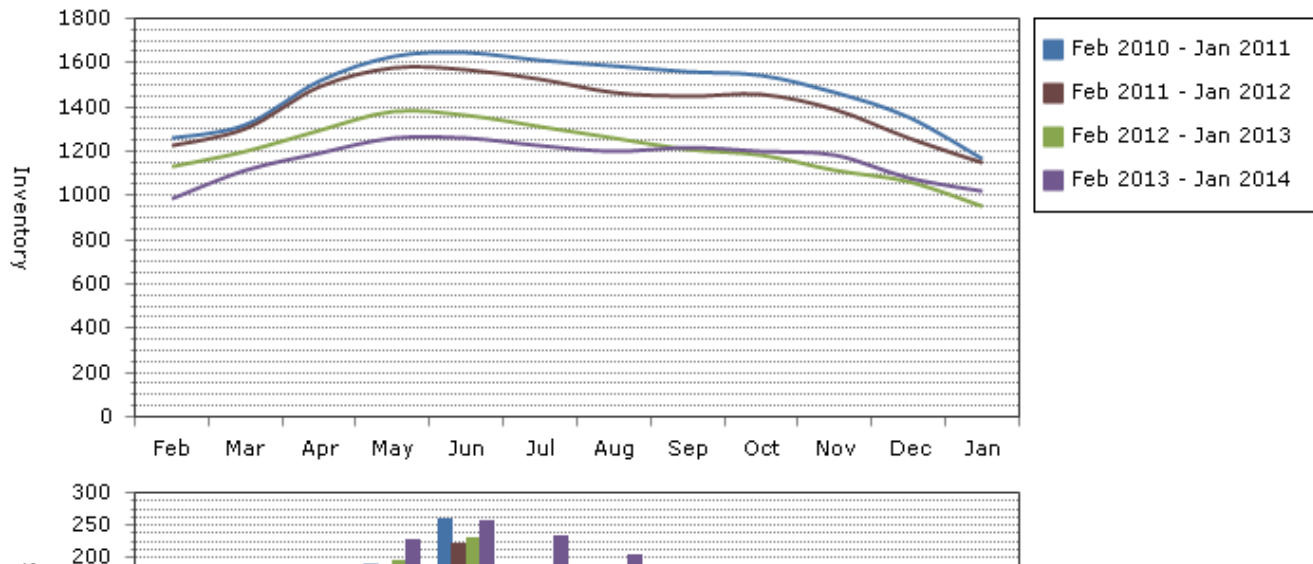
**Note:** The "Current Inventory" column(s) reflect the number of active(on market) listings on the 9th day of each month.

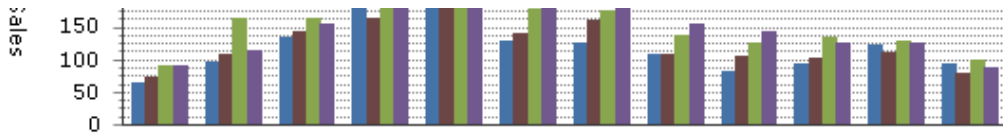
The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales".

This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

**Sales and Inventory: 2/1/2010 - 1/31/2014**





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