

FLUVANNA COUNTY MARKET ANALYSIS

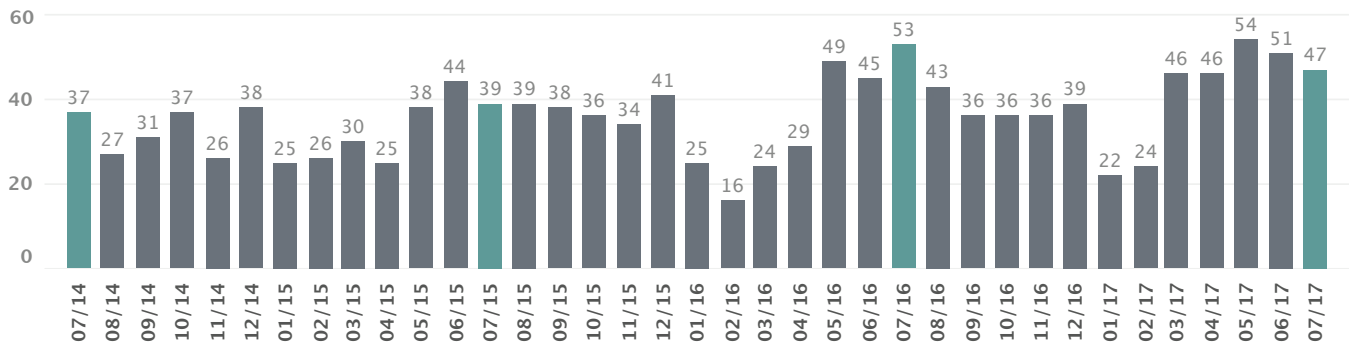
July 2017



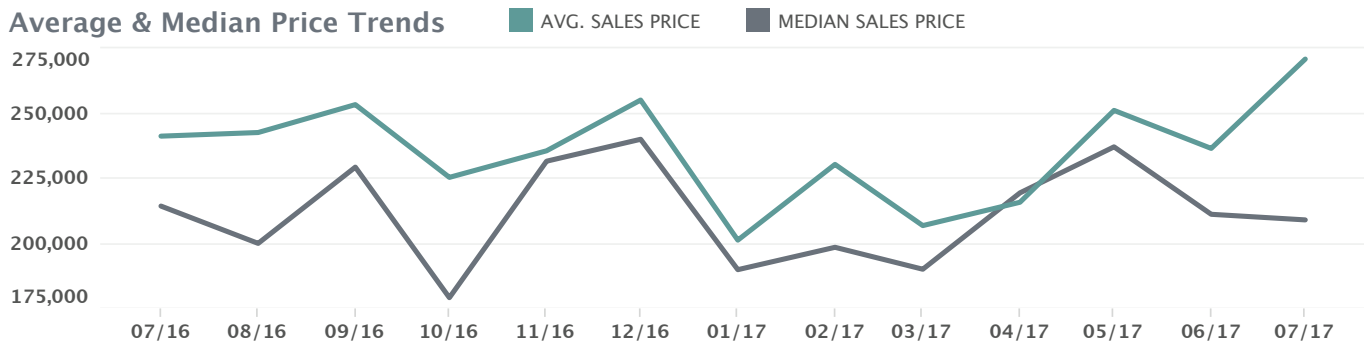
Market Snapshot

	TOTAL SALES	MEDIAN SALES PRICE	AVG. DAYS ON MARKET	Avg. SP/LP %
July 2017	47	209,000	70	98.27%
July 2016	53	214,300	69	97.72%
July 2015	39	204,000	94	96.49%
July 2014	37	171,000	67	96.23%

Thirty-Six Month Sales Trend (Total Sales)

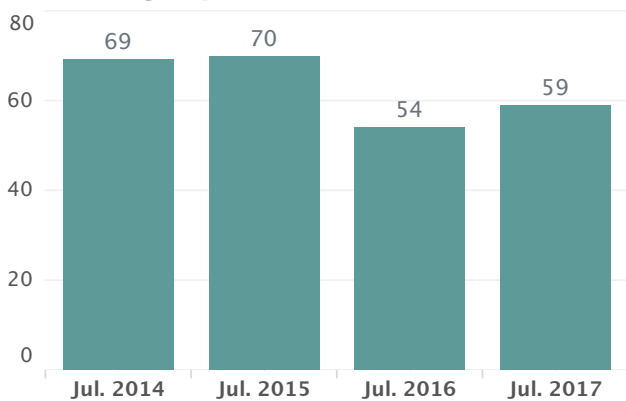


Average & Median Price Trends



AVG. SALES PRICE	241,102	242,494	253,187	225,304	235,489	254,938	201,248	230,279	206,819	215,763	250,978	236,404	270,649
MEDIAN SALES PRICE	214,300	200,000	229,225	179,195	231,502	239,900	189,925	198,500	190,095	219,363	237,000	211,150	209,000

New Listings by Month



Contracts Written by Month

