

CITY OF CHARLOTTEVILLE MARKET ANALYSIS

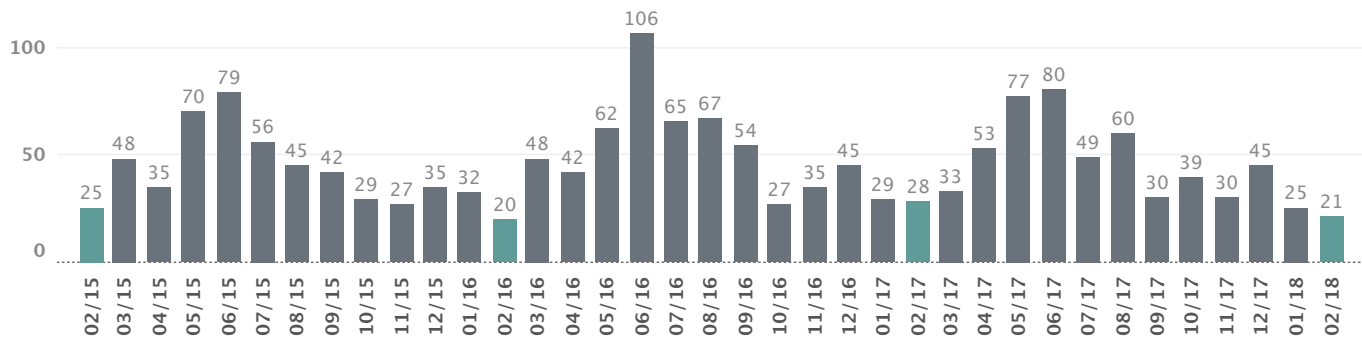
February 2018



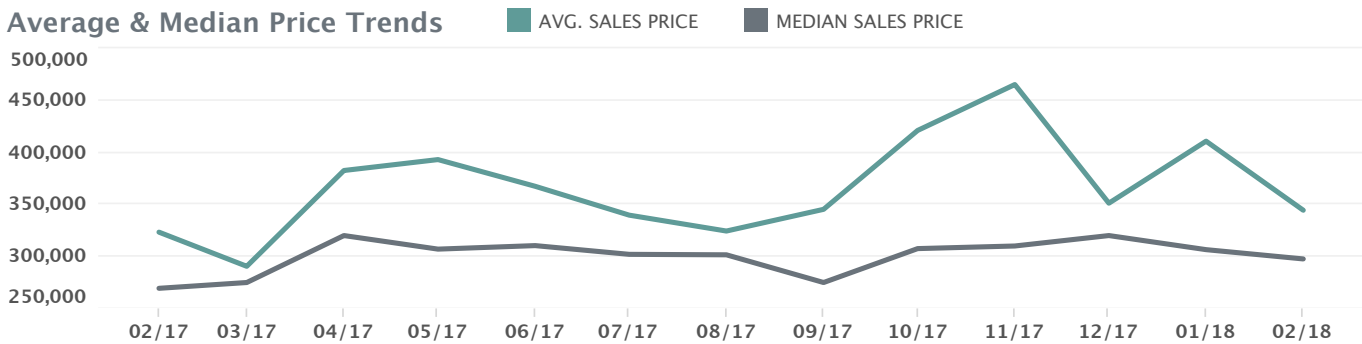
Market Snapshot

	TOTAL SALES	MEDIAN SALES PRICE	AVG. \$/SQ.FT	AVG. DAYS ON MARKET	Avg. SP/LP %
February 2018	21	297,591	198	39	98.54%
% Change	-25.00%	10.44%	0.72%	-56.07%	0.04%
February 2017	28	269,450	197	89	98.50%
% Change	40.00%	-5.46%	-1.21%	19.08%	1.82%
February 2016	20	285,000	199	75	96.73%

Thirty-Six Month Sales Trend (Total Sales)

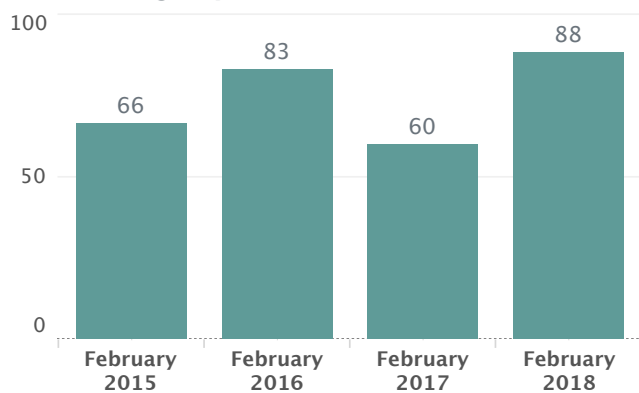


Average & Median Price Trends



AVG. SALES PRICE	323,268	290,542	382,344	392,806	367,207	339,551	324,326	345,141	420,727	464,722	351,030	410,442	344,261
MEDIAN SALES PRICE	269,450	275,000	320,000	307,000	310,374	302,000	301,550	275,000	307,500	310,000	320,000	306,500	297,591

New Listings by Month



Contracts Written by Month

