

GREENE COUNTY MARKET ANALYSIS

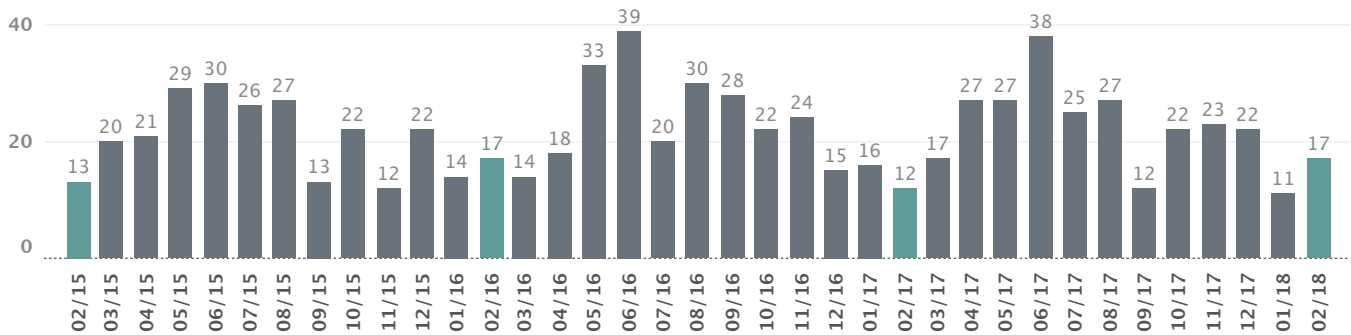
February 2018



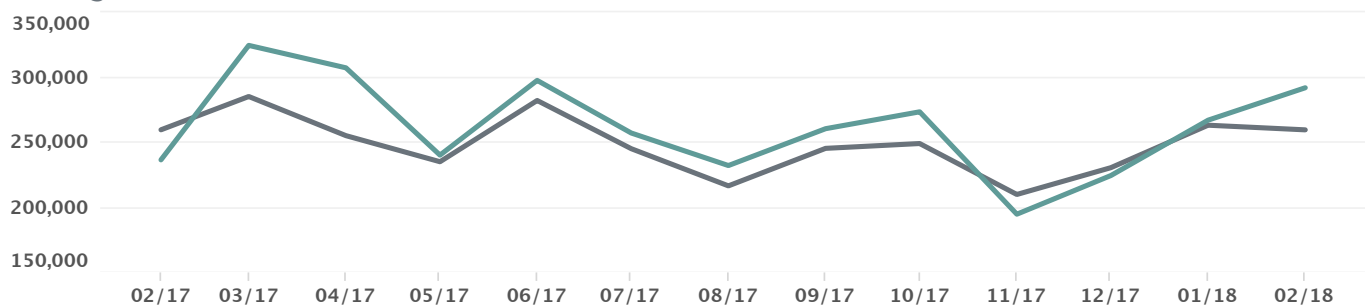
Market Snapshot

| | TOTAL SALES | MEDIAN SALES PRICE | AVG. \$/SQ.FT | AVG. DAYS ON MARKET | Avg. SP/LP % |
|---------------|-------------|--------------------|---------------|---------------------|--------------|
| February 2018 | 17 | 259,436 | 134 | 88 | 100.85% |
| % Change | 41.67% | -0.02% | 35.74% | -6.22% | 5.63% |
| February 2017 | 12 | 259,475 | 99 | 93 | 95.47% |
| % Change | -29.41% | 22.39% | -12.36% | -33.83% | -1.51% |
| February 2016 | 17 | 212,000 | 113 | 141 | 96.94% |

Thirty-Six Month Sales Trend (Total Sales)

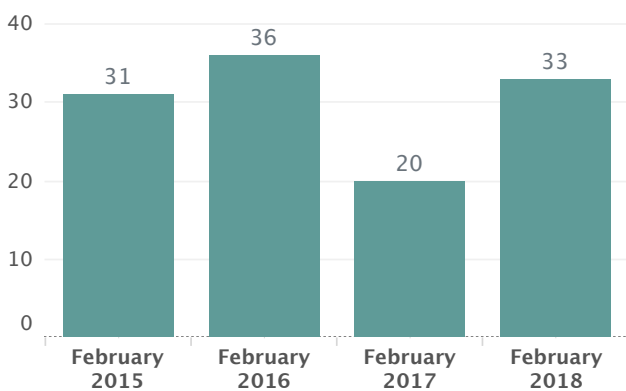


Average & Median Price Trends



| | | | | | | | | | | | | | |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| AVG. SALES PRICE | 236,437 | 324,191 | 306,988 | 240,076 | 297,347 | 257,020 | 232,074 | 260,325 | 273,259 | 194,787 | 224,415 | 266,855 | 291,706 |
| MEDIAN SALES PRICE | 259,475 | 285,000 | 255,000 | 235,000 | 281,950 | 245,000 | 216,500 | 245,250 | 248,950 | 209,900 | 230,450 | 263,000 | 259,436 |

New Listings by Month



Contracts Written by Month

