

LOUISA COUNTY MARKET ANALYSIS

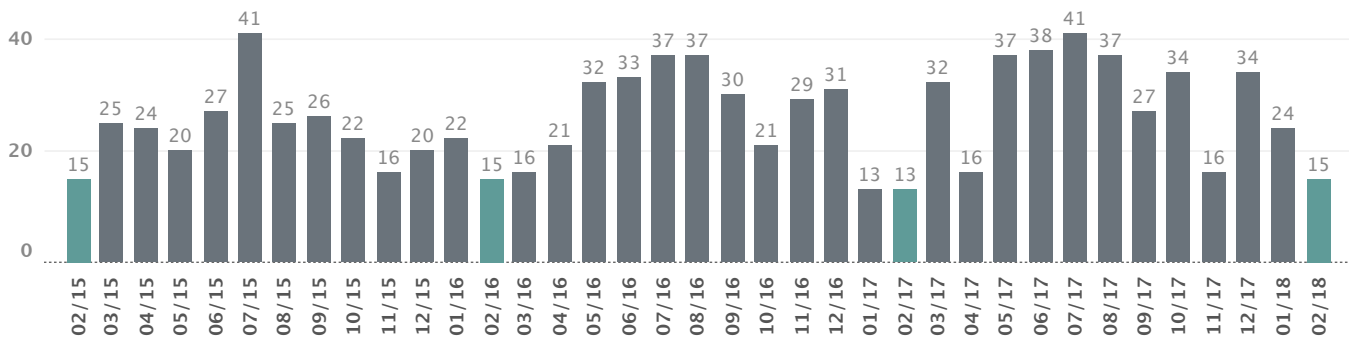
February 2018



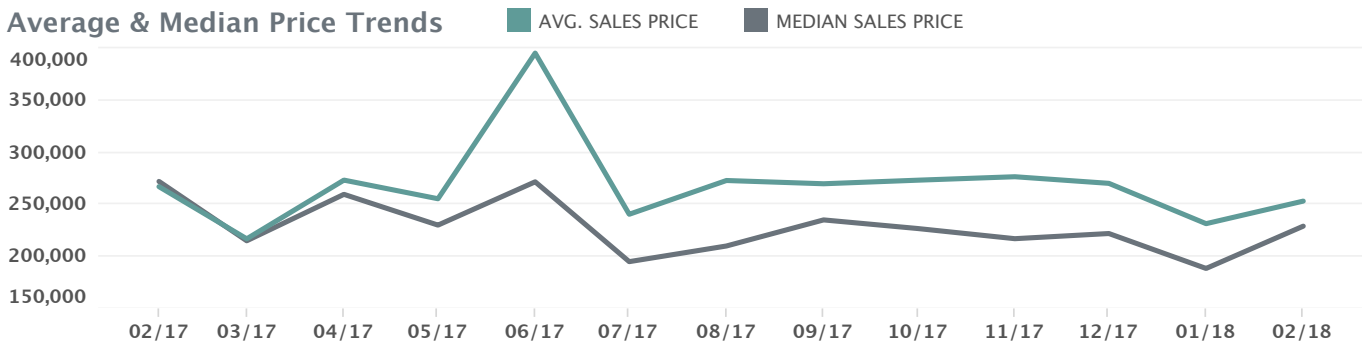
Market Snapshot

	TOTAL SALES	MEDIAN SALES PRICE	AVG. \$/SQ.FT	AVG. DAYS ON MARKET	Avg. SP/LP %
February 2018	15	229,000	129	65	97.32%
% Change	15.38%	-15.77%	-1.53%	42.16%	-1.89%
February 2017	13	271,872	131	46	99.20%
% Change	-13.33%	43.85%	17.72%	-43.40%	5.11%
February 2016	15	189,000	111	81	94.38%

Thirty-Six Month Sales Trend (Total Sales)

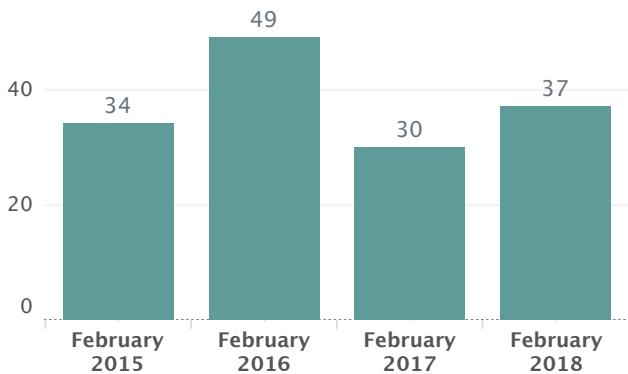


Average & Median Price Trends



AVG. SALES PRICE	266,868	216,873	273,130	255,266	394,838	240,404	272,758	269,635	273,056	276,367	270,027	231,392	253,016
MEDIAN SALES PRICE	271,872	215,000	259,500	230,000	271,500	195,000	210,000	235,000	226,743	217,000	221,950	188,475	229,000

New Listings by Month



Contracts Written by Month

