

MADISON COUNTY MARKET ANALYSIS

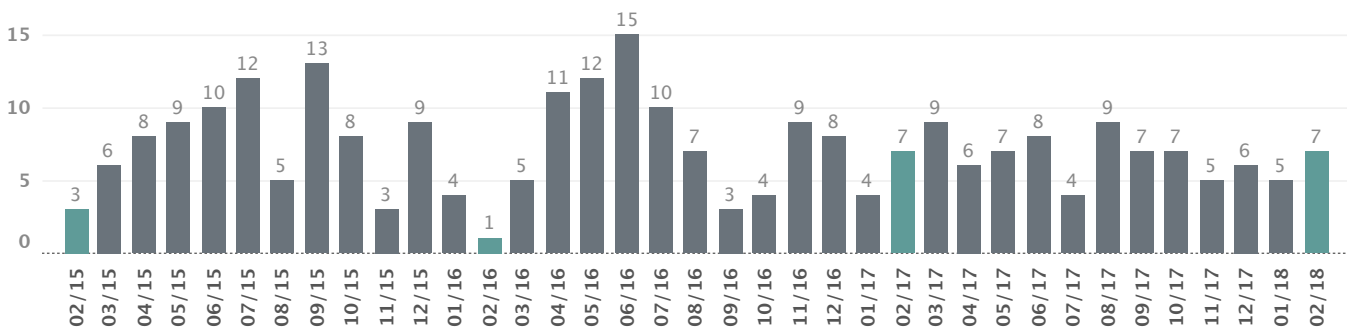
February 2018



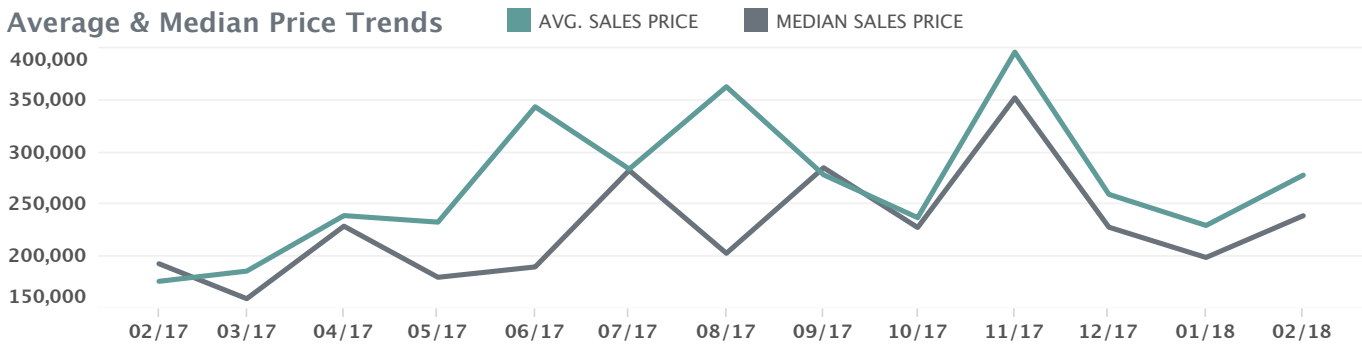
Market Snapshot

	TOTAL SALES	MEDIAN SALES PRICE	AVG. \$/SQ.FT	AVG. DAYS ON MARKET	Avg. SP/LP %
February 2018	7	239,000	124	115	93.88%
% Change	0.00%	23.83%	-3.80%	1.77%	-2.58%
February 2017	7	193,000	129	113	96.37%
% Change	600.00%	60.83%	56.74%	370.83%	-9.01%
February 2016	1	120,000	82	24	105.91%

Thirty-Six Month Sales Trend (Total Sales)

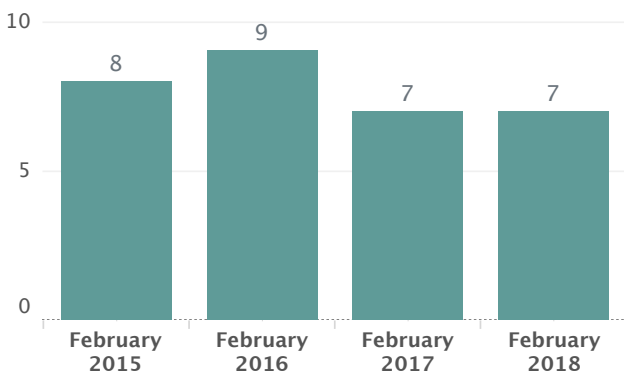


Average & Median Price Trends



AVG. SALES PRICE	176,143	185,944	239,133	232,857	343,413	283,750	362,611	278,214	237,162	395,800	259,483	229,660	277,911
MEDIAN SALES PRICE	193,000	159,500	229,000	180,000	189,950	282,500	203,000	285,000	227,732	352,000	228,000	199,000	239,000

New Listings by Month



Contracts Written by Month

