

CROZET MARKET ANALYSIS

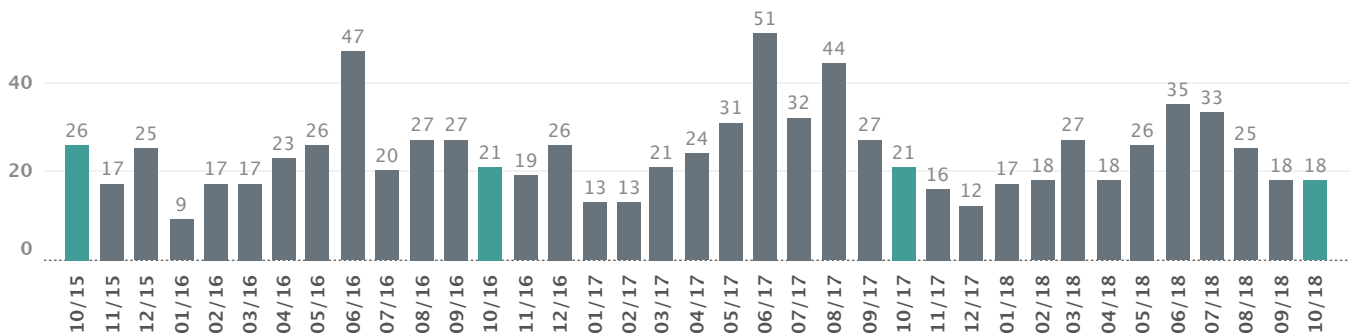
October 2018



Market Snapshot

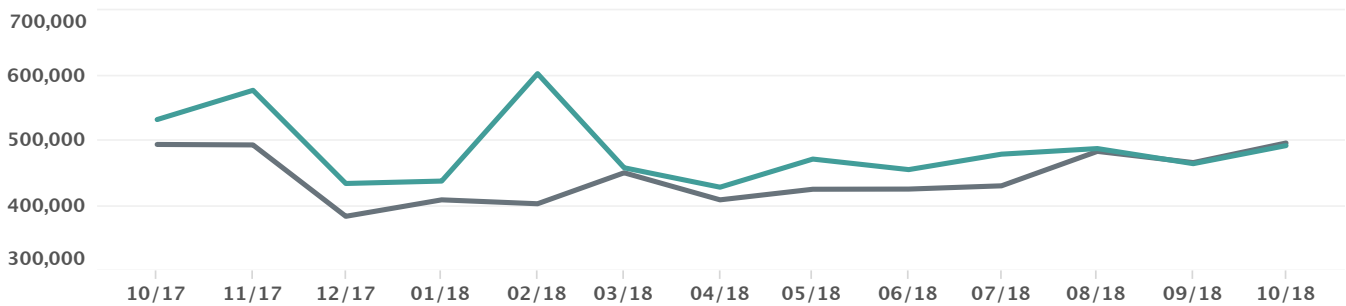
	Total Sales	Median Sales Price	Avg. \$/Sq.Ft.	Avg. Days on Market	Avg. SP/LP %
October 2018	18	495,635	184	52	99.93%
% Change	-14.29%	0.45%	2.64%	13.74%	1.81%
October 2017	21	493,426	179	46	98.16%
% Change	0.00%	14.75%	5.19%	-6.45%	-1.23%
October 2016	21	430,000	170	49	99.38%

Thirty-Six Month Sales Trend (Total Sales)



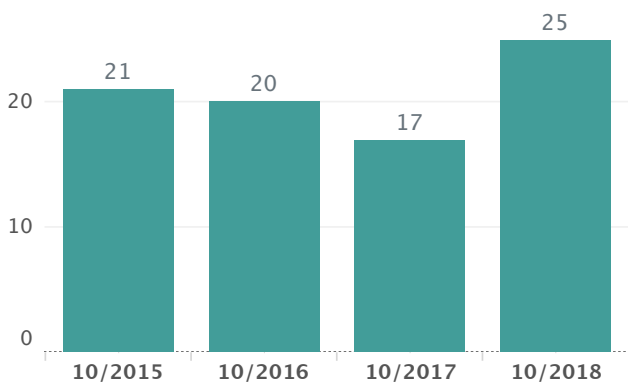
Average & Median Price Trends

■ Avg. Sales Price ■ Median Sales Price



Avg. Sales Price	531,576	576,447	433,582	437,285	602,003	457,663	427,888	471,005	454,846	478,524	487,124	463,963	491,637
Median Sales Price	493,426	492,682	383,250	408,500	402,500	450,000	408,500	424,750	425,000	430,000	482,798	465,621	495,635

New Listings by Month



Contracts Written by Month

