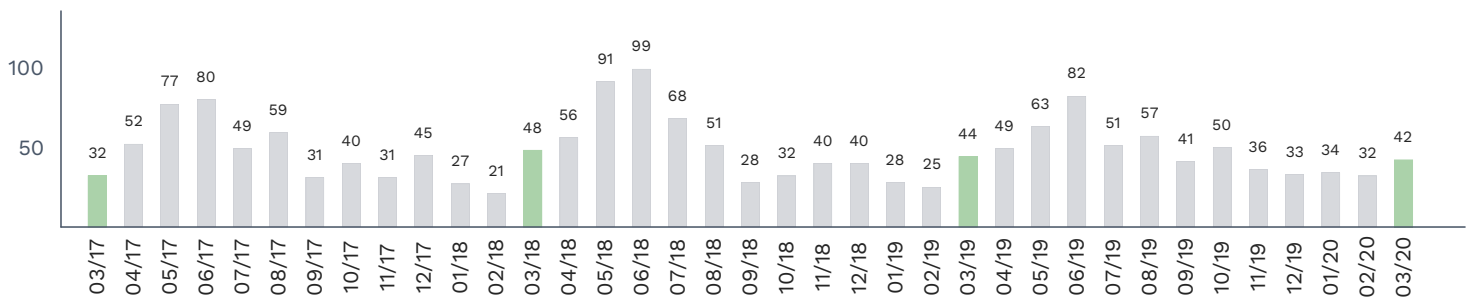


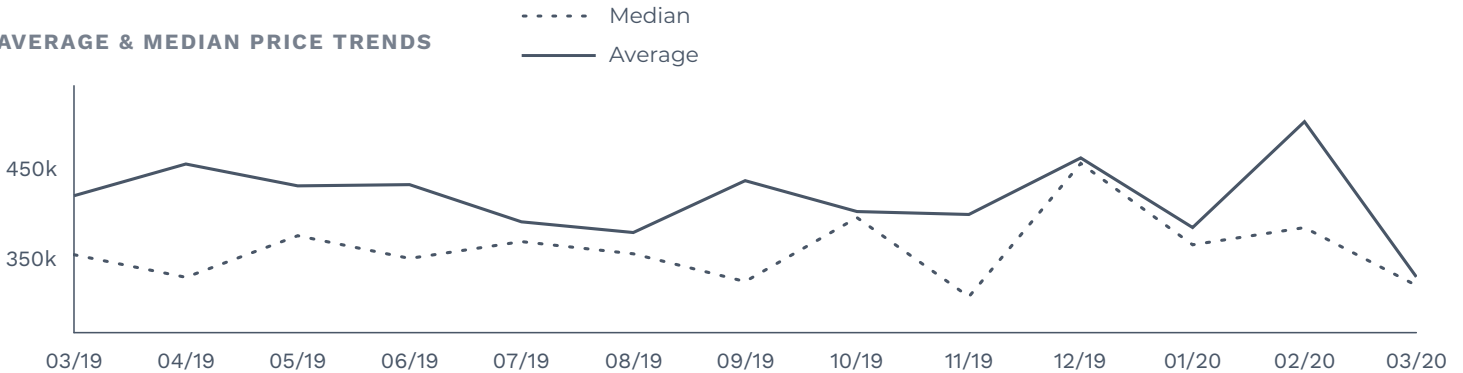
Market Snapshot | City of Charlottesville

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
March 2020	42	\$320,000	\$196	42	97%
% Change	-4.5%	-9.6%	-8.4%	-17.6%	0.0%
March 2019	44	\$354,000	\$214	51	97%
% Change	-8.3%	5.0%	10.3%	131.8%	-2.0%
March 2018	48	\$337,300	\$194	22	99%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

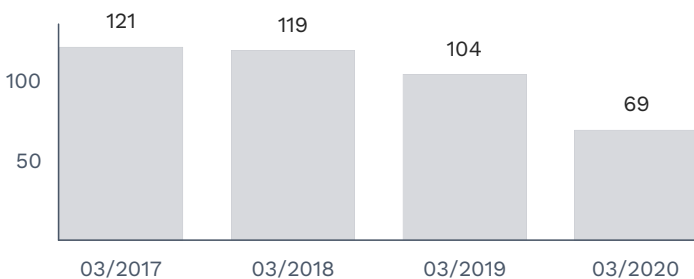


AVERAGE & MEDIAN PRICE TRENDS



	03/19	04/19	05/19	06/19	07/19	08/19	09/19	10/19	11/19	12/19	01/20	02/20	03/20
Avg. Sales Price	\$354K	\$329K	\$375K	\$349K	\$368K	\$355K	\$324K	\$395K	\$307K	\$455K	\$365K	\$384K	\$320K
Median Sales Price	\$419K	\$454K	\$430K	\$431K	\$390K	\$378K	\$435K	\$401K	\$398K	\$461K	\$384K	\$501K	\$329K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

