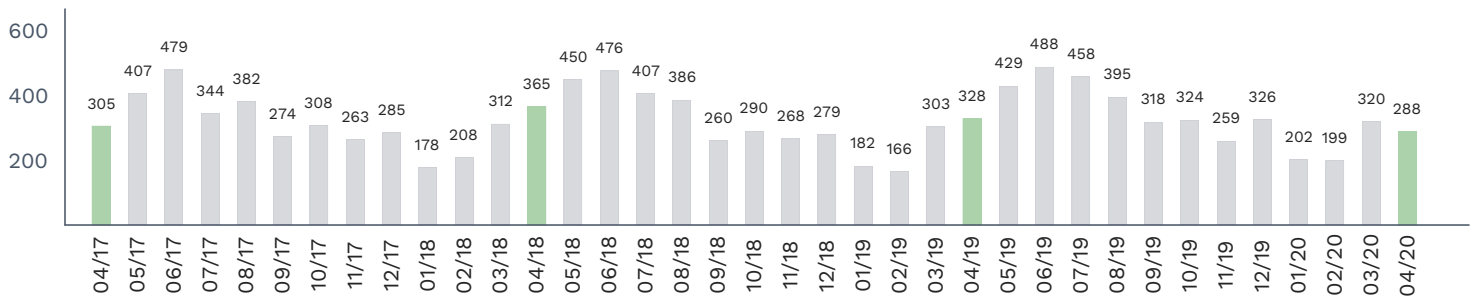


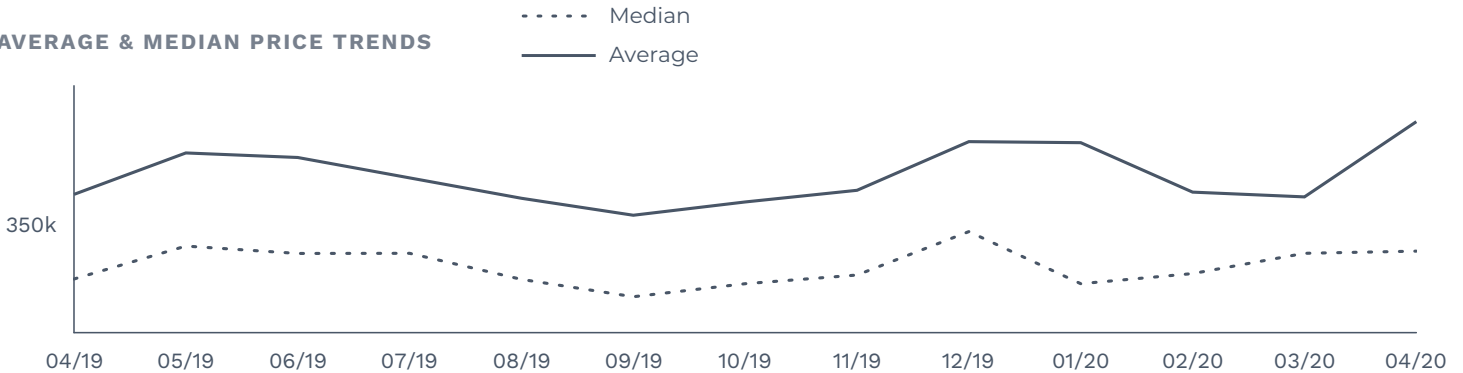
## Market Snapshot | Charlottesville MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
<b>April 2020</b>	288	\$331,500	\$176	65	99%
<b>% Change</b>	-12.2%	6.2%	5.4%	14.0%	1.0%
<b>April 2019</b>	328	\$312,250	\$167	57	98%
<b>% Change</b>	-10.1%	-1.8%	1.8%	1.8%	-1.0%
<b>April 2018</b>	365	\$318,102	\$164	56	99%

### THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

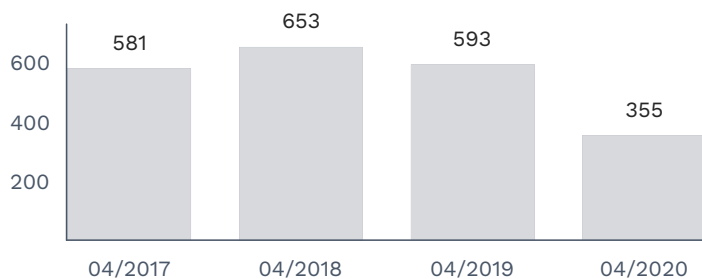


### AVERAGE & MEDIAN PRICE TRENDS



	04/19	05/19	06/19	07/19	08/19	09/19	10/19	11/19	12/19	01/20	02/20	03/20	04/20
<b>Avg. Sales Price</b>	\$312K	\$335K	\$329K	\$330K	\$312K	\$300K	\$309K	\$315K	\$345K	\$309K	\$316K	\$330K	\$331K
<b>Median Sales Price</b>	\$370K	\$399K	\$396K	\$382K	\$368K	\$356K	\$365K	\$373K	\$407K	\$406K	\$372K	\$368K	\$420K

### NEW LISTINGS BY MONTH



### CONTRACTS WRITTEN BY MONTH

