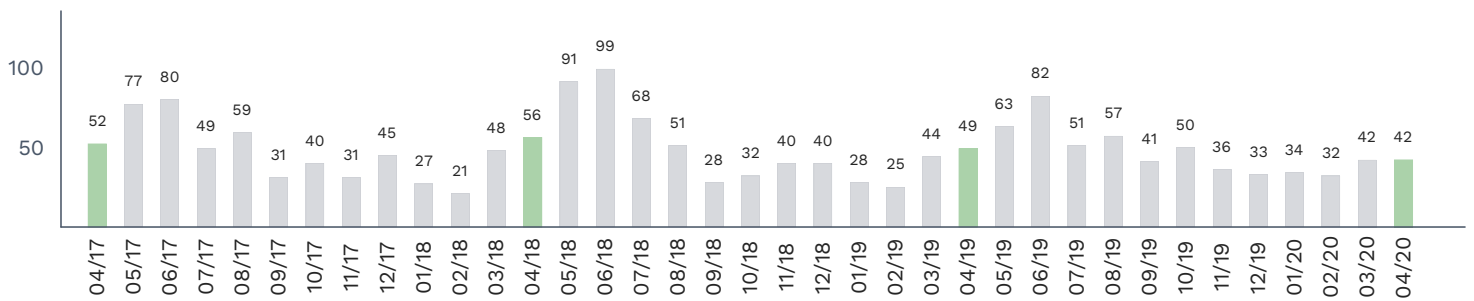


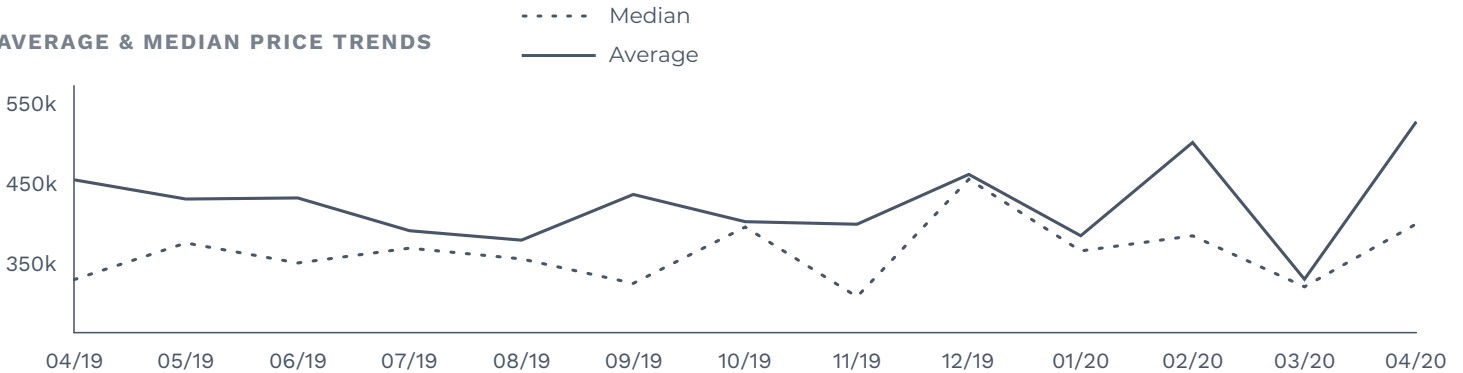
## Market Snapshot | City of Charlottesville

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
<b>April 2020</b>	42	\$399,000	\$250	31	100%
<b>% Change</b>	-14.3%	21.3%	13.1%	-6.1%	2.0%
<b>April 2019</b>	49	\$329,000	\$221	33	98%
<b>% Change</b>	-12.5%	6.1%	7.8%	43.5%	0.0%
<b>April 2018</b>	56	\$310,000	\$205	23	98%

### THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

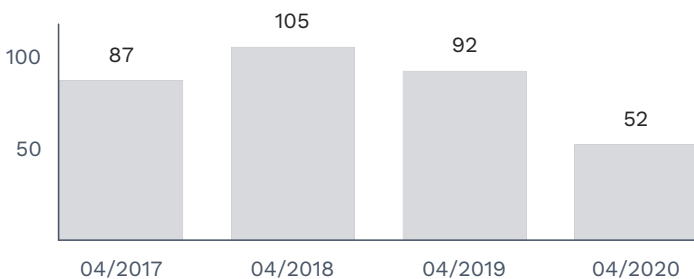


### AVERAGE & MEDIAN PRICE TRENDS



	04/19	05/19	06/19	07/19	08/19	09/19	10/19	11/19	12/19	01/20	02/20	03/20	04/20
<b>Avg. Sales Price</b>	\$329K	\$375K	\$349K	\$368K	\$355K	\$324K	\$395K	\$307K	\$455K	\$365K	\$384K	\$320K	\$399K
<b>Median Sales Price</b>	\$454K	\$430K	\$431K	\$390K	\$378K	\$435K	\$401K	\$398K	\$461K	\$384K	\$501K	\$329K	\$527K

### NEW LISTINGS BY MONTH



### CONTRACTS WRITTEN BY MONTH

