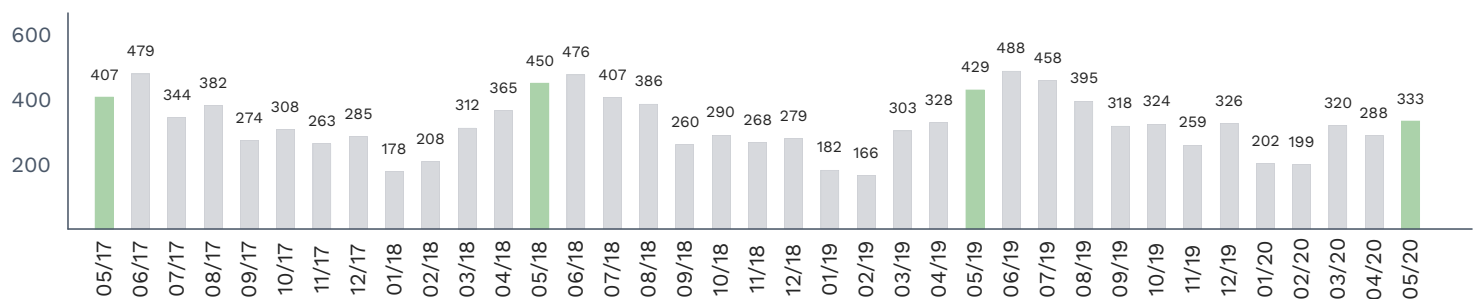


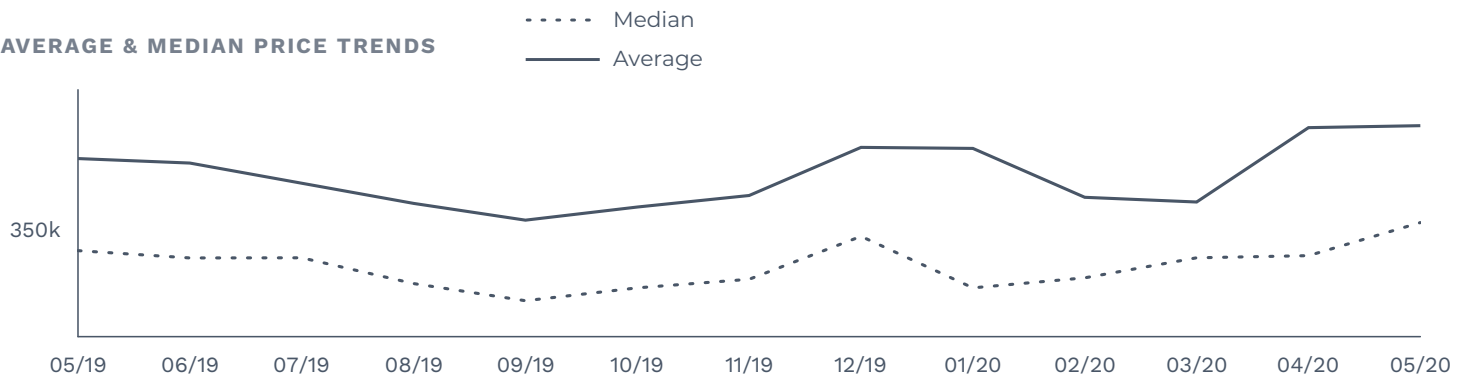
Market Snapshot | Charlottesville MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
May 2020	333	\$354,610	\$181	48	98%
% Change	-22.4%	5.8%	9.7%	-7.7%	0.0%
May 2019	429	\$335,000	\$165	52	98%
% Change	-4.7%	13.2%	-1.2%	20.9%	0.0%
May 2018	450	\$296,000	\$167	43	98%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

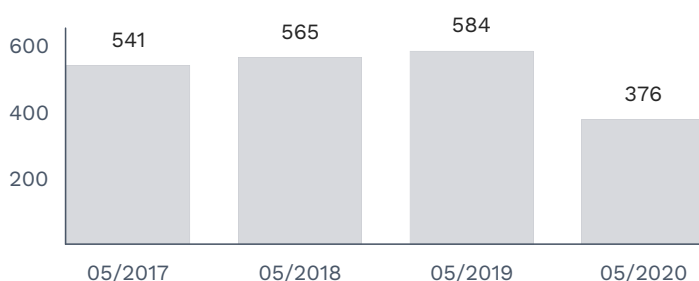


AVERAGE & MEDIAN PRICE TRENDS



	05/19	06/19	07/19	08/19	09/19	10/19	11/19	12/19	01/20	02/20	03/20	04/20	05/20
Avg. Sales Price	\$335K	\$329K	\$330K	\$312K	\$300K	\$309K	\$315K	\$345K	\$309K	\$316K	\$330K	\$331K	\$354K
Median Sales Price	\$399K	\$396K	\$382K	\$368K	\$356K	\$365K	\$373K	\$407K	\$406K	\$372K	\$368K	\$420K	\$422K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

