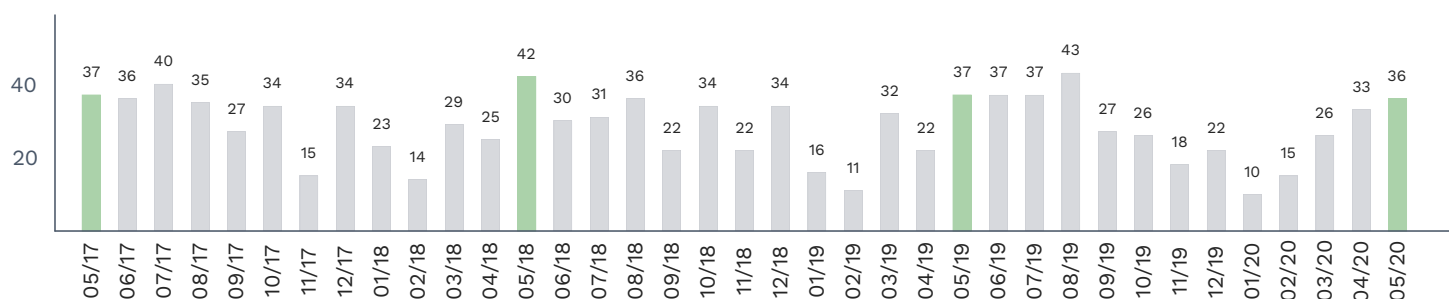


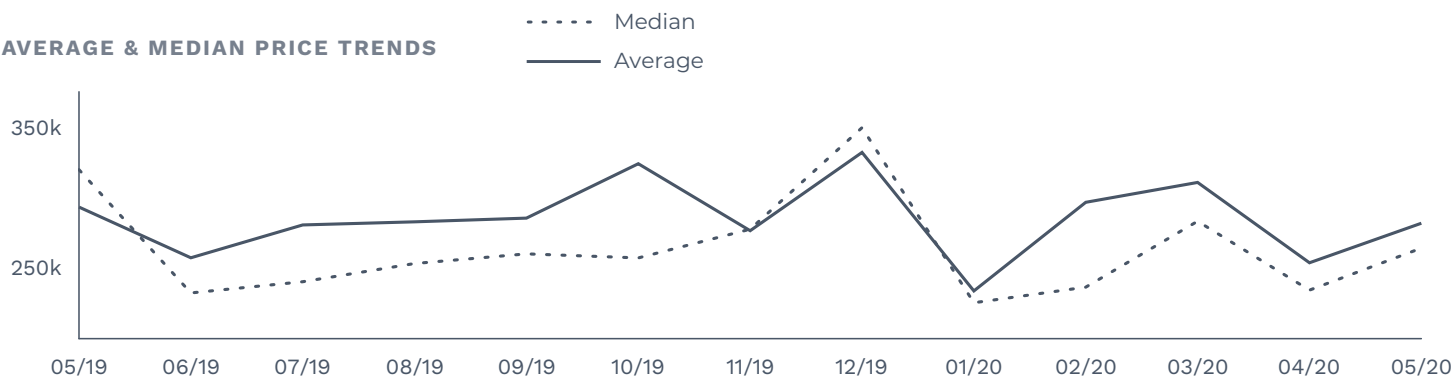
Market Snapshot | Louisa County

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
May 2020	36	\$264,000	\$143	40	99%
% Change	-2.7%	-17.5%	14.4%	-29.8%	0.0%
May 2019	37	\$320,000	\$125	57	99%
% Change	-11.9%	48.1%	-0.8%	1.8%	2.1%
May 2018	42	\$216,000	\$126	56	97%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

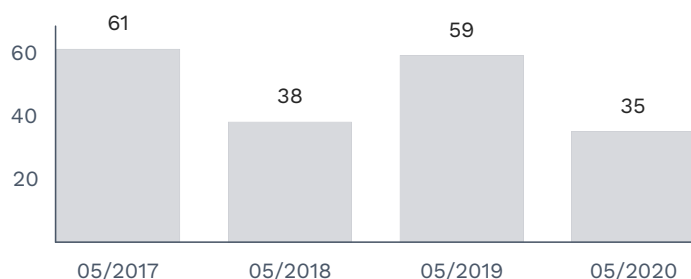


AVERAGE & MEDIAN PRICE TRENDS



	05/19	06/19	07/19	08/19	09/19	10/19	11/19	12/19	01/20	02/20	03/20	04/20	05/20
Avg. Sales Price	\$320K	\$232K	\$240K	\$253K	\$259K	\$257K	\$277K	\$350K	\$225K	\$236K	\$283K	\$234K	\$264K
Median Sales Price	\$293K	\$257K	\$280K	\$282K	\$285K	\$324K	\$276K	\$332K	\$233K	\$296K	\$310K	\$253K	\$281K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

