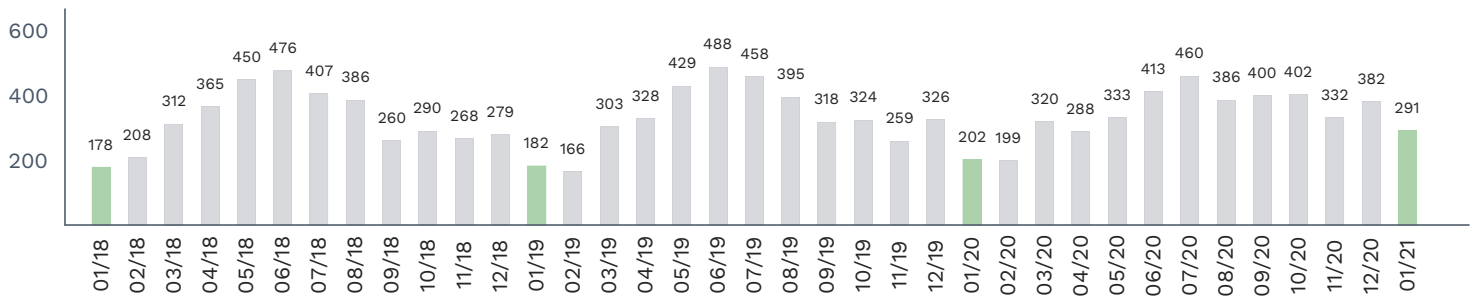


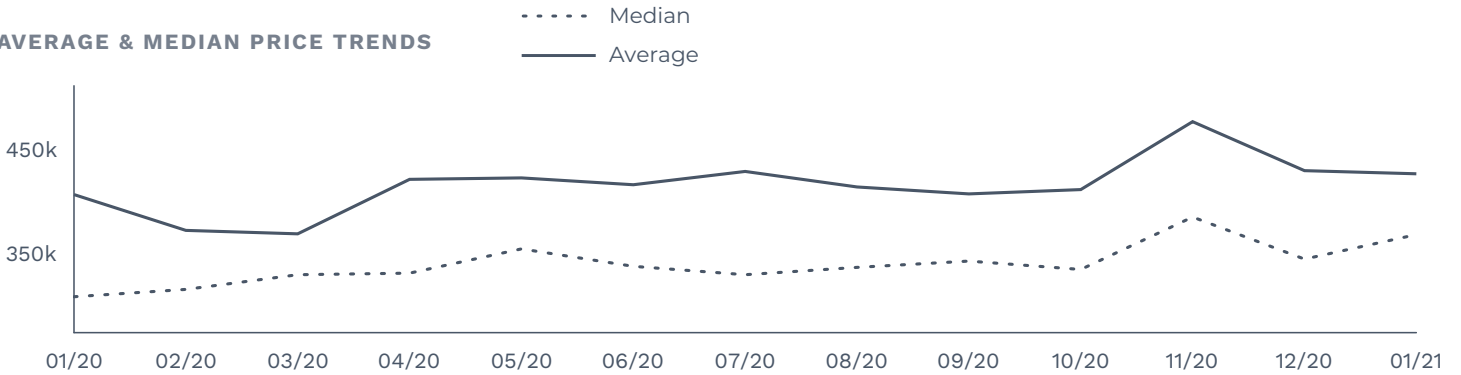
Market Snapshot | Charlottesville MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
January 2021	291	\$368,252	\$187	42	98%
% Change	44.1%	19.2%	12.7%	-52.8%	1.0%
January 2020	202	\$309,000	\$166	89	97%
% Change	11.0%	2.2%	3.1%	23.6%	0.0%
January 2019	182	\$302,380	\$161	72	97%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

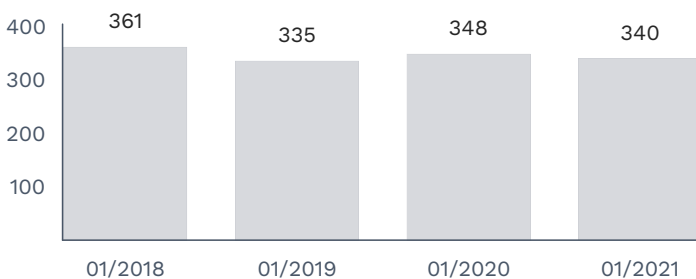


AVERAGE & MEDIAN PRICE TRENDS



	01/20	02/20	03/20	04/20	05/20	06/20	07/20	08/20	09/20	10/20	11/20	12/20	01/21
Avg. Sales Price	\$406K	\$372K	\$368K	\$420K	\$422K	\$415K	\$428K	\$413K	\$407K	\$411K	\$475K	\$429K	\$426K
Median Sales Price	\$309K	\$316K	\$330K	\$331K	\$354K	\$338K	\$330K	\$337K	\$343K	\$335K	\$385K	\$344K	\$368K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

