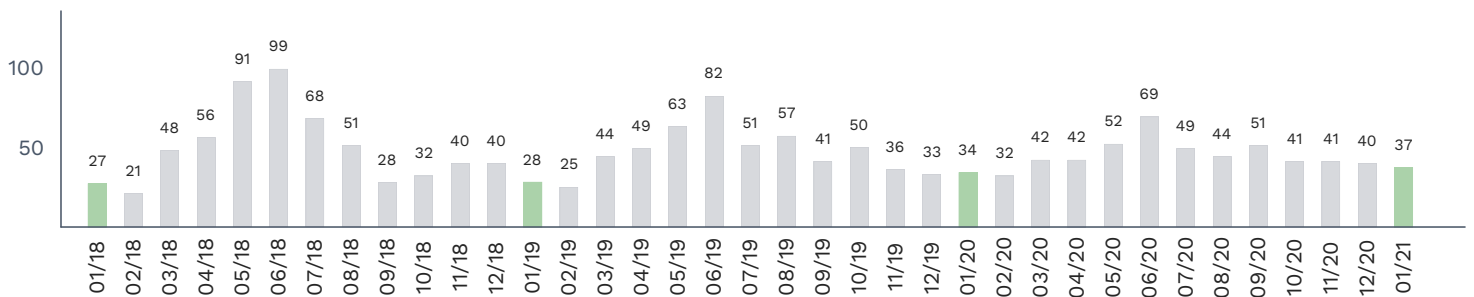


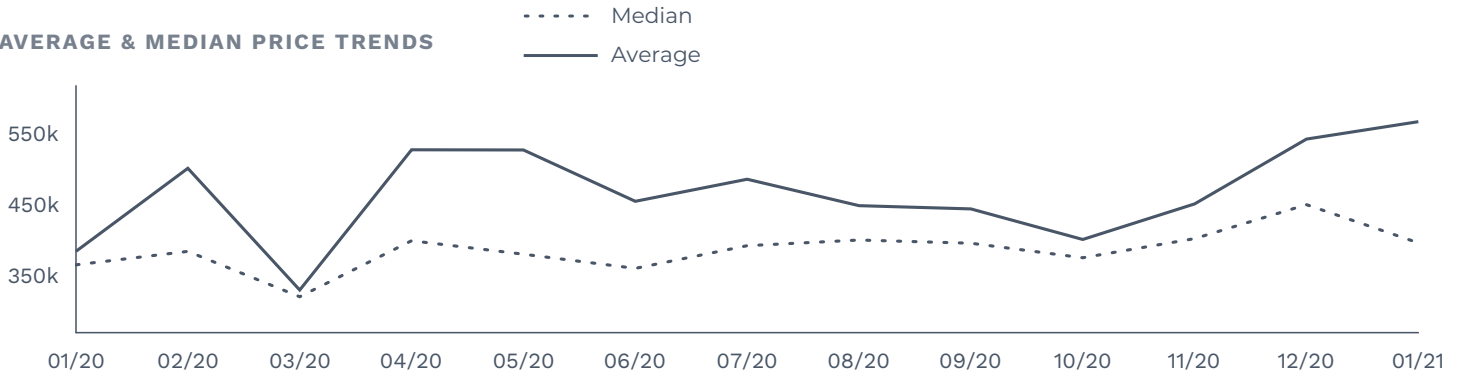
Market Snapshot | City of Charlottesville

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
January 2021	37	\$396,000	\$272	33	98%
% Change	8.8%	8.5%	30.1%	-37.7%	0.0%
January 2020	34	\$365,000	\$209	53	98%
% Change	21.4%	6.6%	0.5%	3.9%	1.0%
January 2019	28	\$342,500	\$208	51	97%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

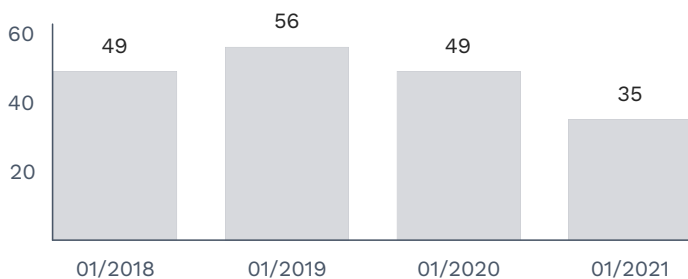


AVERAGE & MEDIAN PRICE TRENDS



	01/20	02/20	03/20	04/20	05/20	06/20	07/20	08/20	09/20	10/20	11/20	12/20	01/21
Avg. Sales Price	\$384K	\$501K	\$329K	\$527K	\$527K	\$454K	\$485K	\$448K	\$443K	\$400K	\$450K	\$542K	\$566K
Median Sales Price	\$365K	\$384K	\$320K	\$399K	\$380K	\$360K	\$392K	\$400K	\$395K	\$375K	\$402K	\$449K	\$396K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

