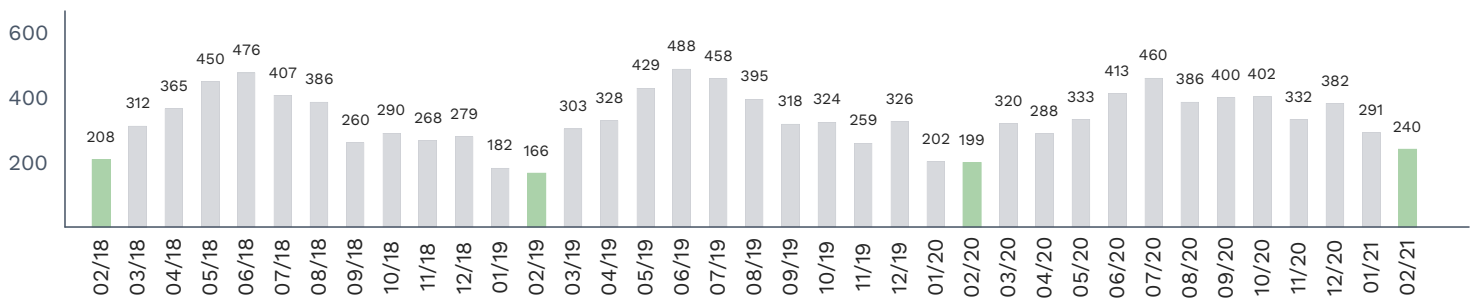


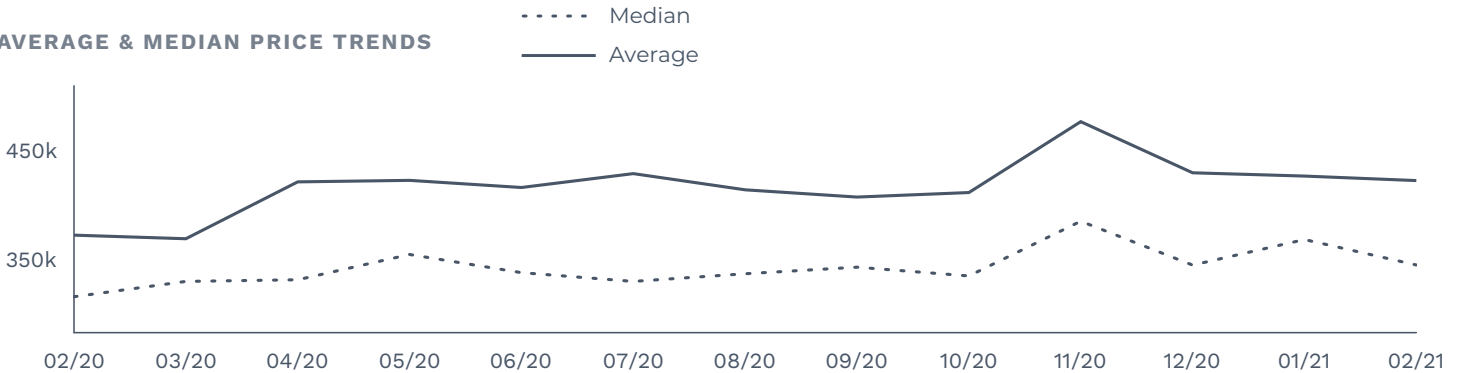
Market Snapshot | Charlottesville MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
February 2021	240	\$345,000	\$185	43	100%
% Change	20.6%	9.2%	10.1%	-46.9%	2.0%
February 2020	199	\$316,000	\$168	81	98%
% Change	19.9%	11.2%	1.8%	-12.9%	1.0%
February 2019	166	\$284,297	\$165	93	97%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

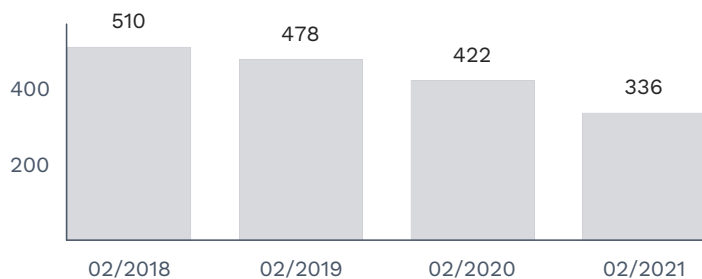


AVERAGE & MEDIAN PRICE TRENDS



	02/20	03/20	04/20	05/20	06/20	07/20	08/20	09/20	10/20	11/20	12/20	01/21	02/21
Avg. Sales Price	\$372K	\$368K	\$420K	\$422K	\$415K	\$428K	\$413K	\$407K	\$411K	\$475K	\$429K	\$426K	\$422K
Median Sales Price	\$316K	\$330K	\$331K	\$354K	\$338K	\$330K	\$337K	\$343K	\$335K	\$385K	\$344K	\$368K	\$345K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

