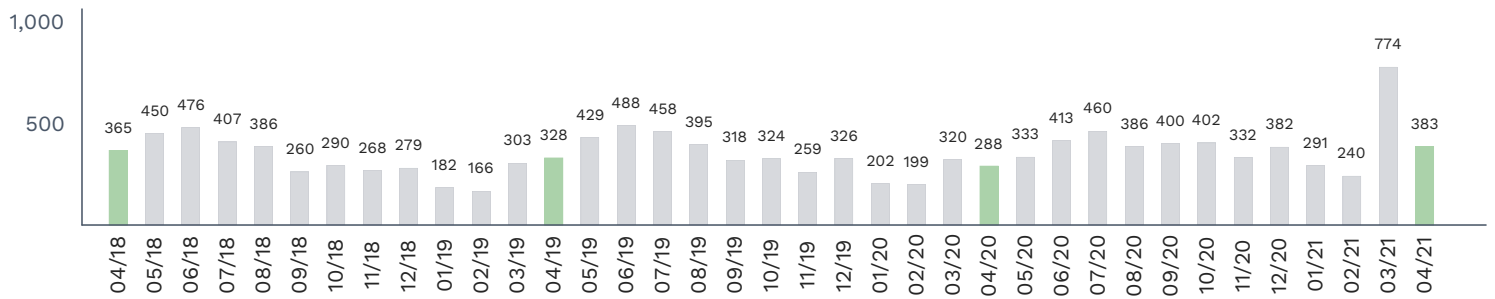


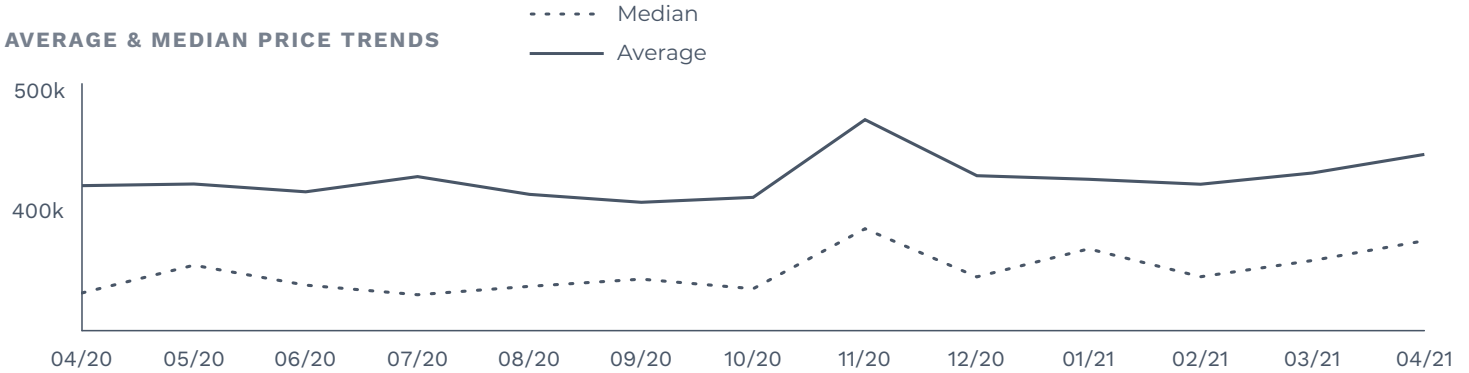
## Market Snapshot | Charlottesville MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
<b>April 2021</b>	383	\$375,000	\$199	31	101%
<b>% Change</b>	33.0%	13.1%	13.1%	-52.3%	2.0%
<b>April 2020</b>	288	\$331,500	\$176	65	99%
<b>% Change</b>	-12.2%	6.2%	5.4%	14.0%	1.0%
<b>April 2019</b>	328	\$312,250	\$167	57	98%

### THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

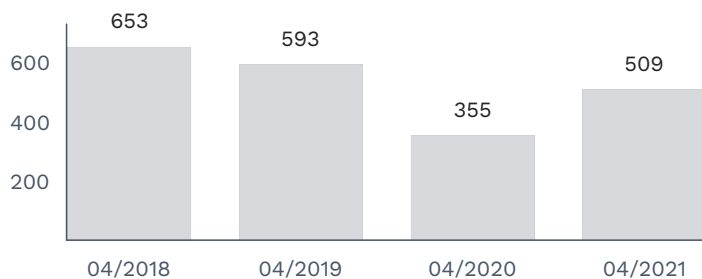


### AVERAGE & MEDIAN PRICE TRENDS



	04/20	05/20	06/20	07/20	08/20	09/20	10/20	11/20	12/20	01/21	02/21	03/21	04/21
<b>Avg. Sales Price</b>	\$420K	\$422K	\$415K	\$428K	\$413K	\$407K	\$411K	\$475K	\$429K	\$426K	\$422K	\$431K	\$446K
<b>Median Sales Price</b>	\$331K	\$354K	\$338K	\$330K	\$337K	\$343K	\$335K	\$385K	\$344K	\$368K	\$345K	\$358K	\$375K

### NEW LISTINGS BY MONTH



### CONTRACTS WRITTEN BY MONTH

