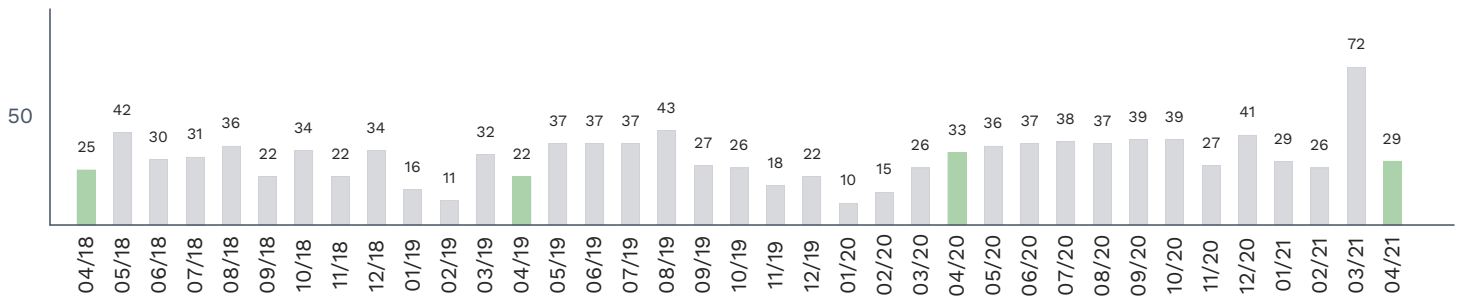


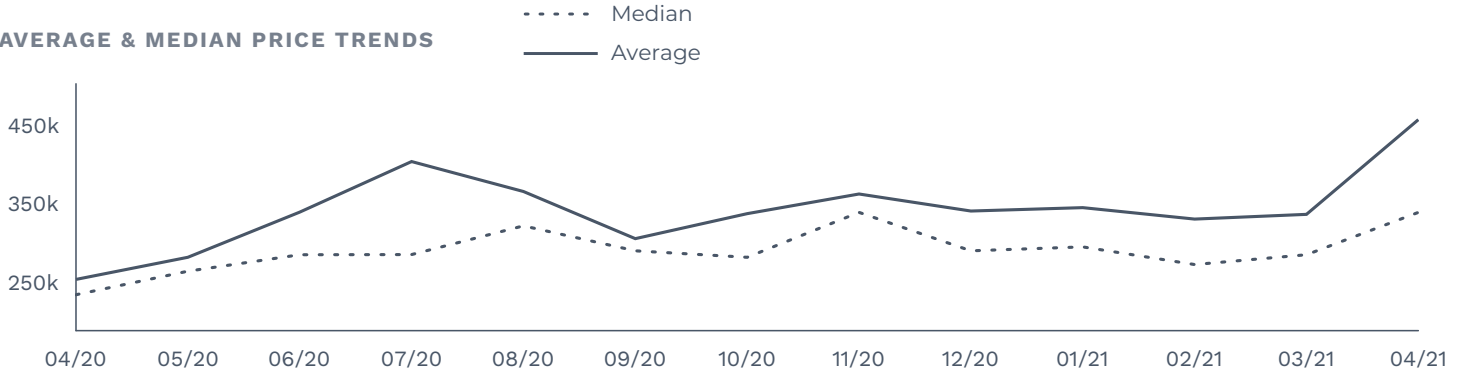
Market Snapshot | Louisa County

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
April 2021	29	\$339,000	\$192	23	101%
% Change	-12.1%	44.9%	39.1%	-46.5%	2.0%
April 2020	33	\$234,000	\$138	43	99%
% Change	50.0%	-2.5%	3.0%	-23.2%	0.0%
April 2019	22	\$240,000	\$134	56	99%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

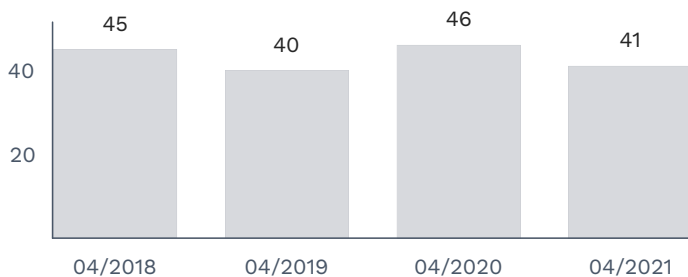


AVERAGE & MEDIAN PRICE TRENDS



	04/20	05/20	06/20	07/20	08/20	09/20	10/20	11/20	12/20	01/21	02/21	03/21	04/21
Avg. Sales Price	\$253K	\$281K	\$339K	\$403K	\$365K	\$305K	\$337K	\$362K	\$340K	\$345K	\$330K	\$336K	\$457K
Median Sales Price	\$234K	\$264K	\$285K	\$285K	\$321K	\$290K	\$281K	\$339K	\$290K	\$295K	\$272K	\$285K	\$339K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

