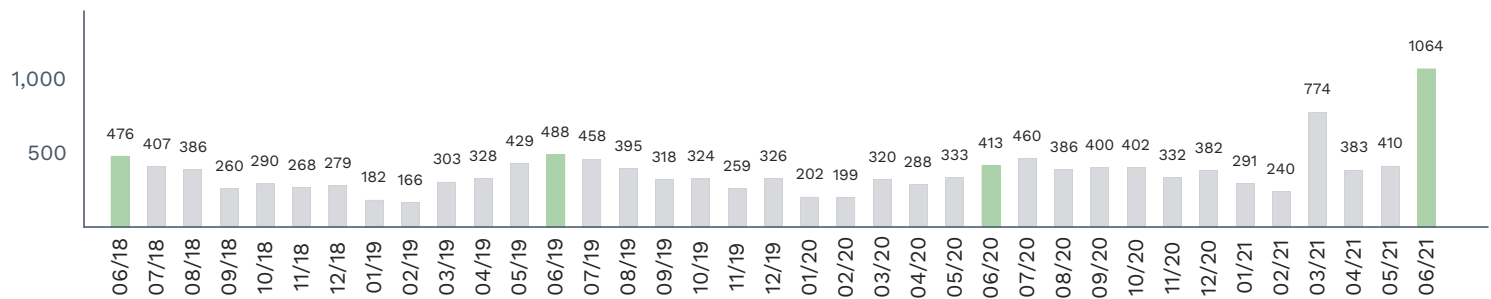


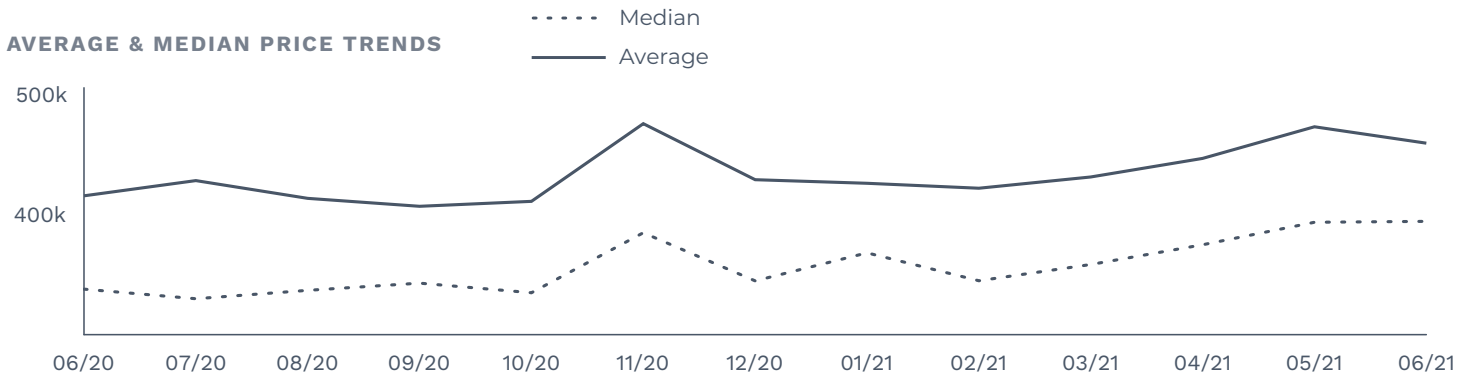
## Market Snapshot | Charlottesville MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
<b>June 2021</b>	1064	\$394,499	\$202	20	102%
<b>% Change</b>	157.6%	16.7%	11.6%	-62.3%	4.1%
<b>June 2020</b>	413	\$338,000	\$181	53	98%
<b>% Change</b>	-15.4%	2.5%	6.5%	12.8%	-1.0%
<b>June 2019</b>	488	\$329,900	\$170	47	99%

### THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

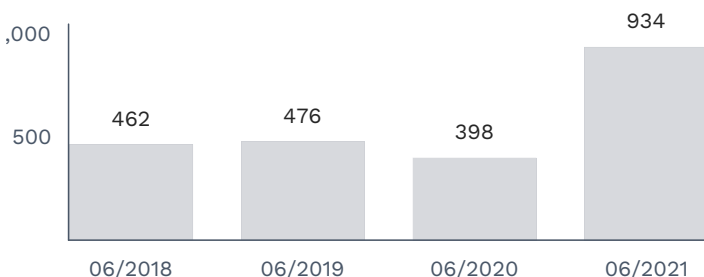


### AVERAGE & MEDIAN PRICE TRENDS



	06/20	07/20	08/20	09/20	10/20	11/20	12/20	01/21	02/21	03/21	04/21	05/21	06/21
<b>Avg. Sales Price</b>	\$415K	\$428K	\$413K	\$407K	\$411K	\$475K	\$429K	\$426K	\$422K	\$431K	\$446K	\$473K	\$459K
<b>Median Sales Price</b>	\$338K	\$330K	\$337K	\$343K	\$335K	\$385K	\$344K	\$368K	\$345K	\$358K	\$375K	\$393K	\$394K

### NEW LISTINGS BY MONTH



### CONTRACTS WRITTEN BY MONTH

