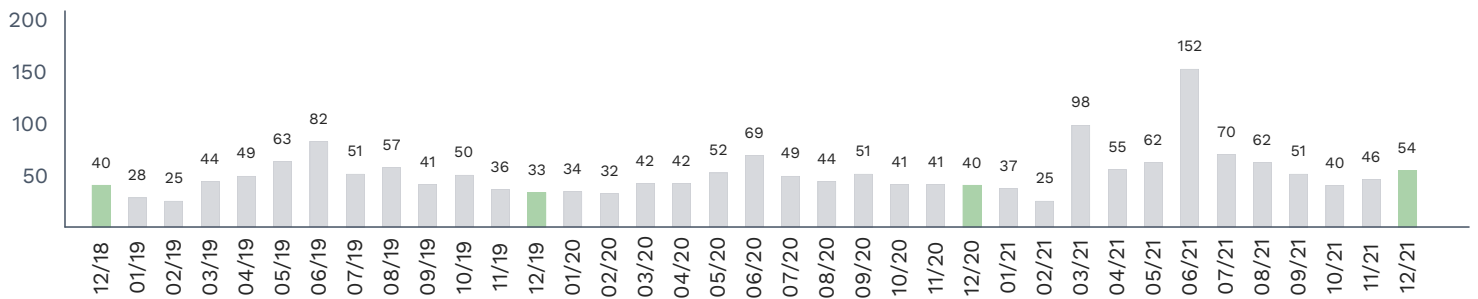


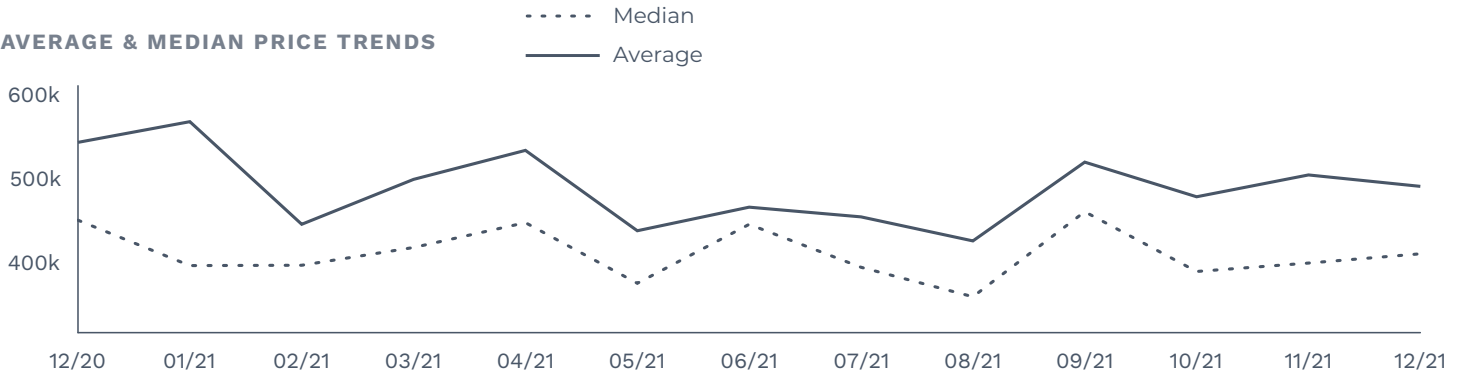
Market Snapshot | City of Charlottesville

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
December 2021	54	\$410,000	\$289	40	98%
% Change	35.0%	-8.9%	7.8%	17.6%	-1.0%
December 2020	40	\$449,900	\$268	34	99%
% Change	21.2%	-1.1%	29.5%	-35.9%	1.0%
December 2019	33	\$455,000	\$207	53	98%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

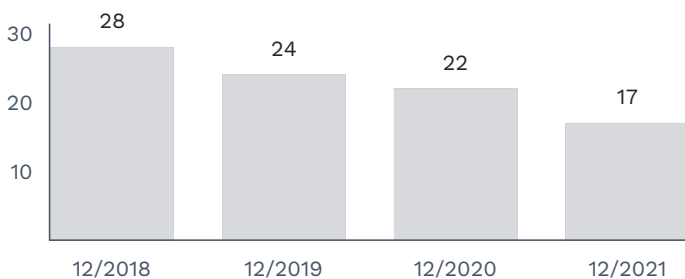


AVERAGE & MEDIAN PRICE TRENDS



	12/20	01/21	02/21	03/21	04/21	05/21	06/21	07/21	08/21	09/21	10/21	11/21	12/21
Avg. Sales Price	\$542K	\$566K	\$445K	\$498K	\$532K	\$437K	\$465K	\$453K	\$425K	\$518K	\$477K	\$503K	\$490K
Median Sales Price	\$449K	\$396K	\$396K	\$417K	\$447K	\$375K	\$445K	\$394K	\$359K	\$460K	\$389K	\$399K	\$410K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

